# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

# FORM 8-K/A

(Amendment No. 1)

# **CURRENT REPORT PURSUANT** TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported) March 31, 2015

# Impac Mortgage Holdings, Inc.

(Exact Name of Registrant as Specified in Its Charter)

#### Maryland

(State or Other Jurisdiction of Incorporation)

1-14100 33-0675505

(Commission File Number) (IRS Employer Identification No.)

19500 Jamboree Road, Irvine, California

(Address of Principal Executive Offices)

92612

(Zip Code)

(949) 475-3600

(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230,425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **EXPLANATORY NOTE**

Impac Mortgage Holdings, Inc. (the "Company") is filing this Amendment No. 1 (this "Amendment") to its Current Report on Form 8-K, originally filed with the Securities and Exchange Commission on April 3, 2015 (the "Original 8-K") reporting the consummation of the Company's acquisition (the "acquisition") of substantially all the assets and the assumption of certain liabilities of the residential mortgage operations of CashCall, Inc. ("CashCall"). This Amendment is being filed for the purpose of including the historical audited and unaudited financial statements of CashCall and the pro forma financial information required by Items 9.01 of Form 8-K, which financial statements and unaudited pro forma information are filed as exhibits hereto. Except for the foregoing, this Amendment effects no other changes to the Original 8-K.

#### Item 9.01 Financial Statements and Exhibits.

(a) Financial Statements of Businesses Acquired.

The audited financial statements of CashCall as of and for the years ended December 31, 2014 and December 31, 2013 are attached as Exhibit 99.2 to this Amendment and are incorporated herein by reference.

*(b)* Pro Forma Financial Information.

The unaudited pro forma financial information of the Company and CashCall as of and for the year ended December 31, 2014 reflecting, on a pro forma basis, the transaction between the Company and CashCall, are attached as Exhibit 99.3 to this Amendment and are incorporated herein by reference.

(d) Exhibits.

and CashCall, Inc.
sh a supplemental copy
31, 2013
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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## IMPAC MORTGAGE HOLDINGS, INC.

Date: May 11, 2015

By: /s/ Ron Morrison

Name: Ron Morrison

Title: EVP and General Counsel

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## **Exhibit Index**

Exhibit Number	Description
2.1*	Asset Purchase Agreement dated January 6, 2015 among Impac Mortgage Holdings, Inc, Impac Mortgage Corp and CashCall, Inc.
	Schedules and exhibits are omitted pursuant to Item 601(b)(2) of Regulation S-K. The Company agrees to furnish a supplemental copy
	of any omitted schedules or exhibits to the SEC upon request.
23.1	Consent of Squar, Milner, Peterson, Miranda & Williamson, LLP
99.1*	Transcript from March 31, 2015 earnings conference call.
99.2	Audited financial statements of CashCall, Inc. as of and for the years ended December 31, 2014 and December 31, 2013
99.3	Unaudited pro forma financial information as of and for the year ended December 31, 2014.

<sup>\*</sup> Previously filed.

### CONSENT OF INDEPENDENT AUDITOR

We consent to the incorporation by reference in the Registration Statements on Form S-8 (No. 333-169316, No. 333-185195 and No. 333-193489) of Impac Mortgage Holdings, Inc. of our report dated March 31, 2015 with respect to the financial statements of the Mortgage Division of CashCall, Inc. as of and for the years ended December 31, 2014 and 2013.

/s/ Squar, Milner, Peterson, Miranda & Williamson, LLP

May 11, 2015

CashCall, Inc.

(Mortgage Division)
Financial Statements
December 31, 2014 and 2013

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#### INDEPENDENT AUDITORS' REPORT

To the Stockholder of CashCall, Inc.

#### Report on Financial Statements

We have audited the accompanying financial statements of the Mortgage Division of CashCall, Inc. (the "Mortgage Division"), which comprise the balance sheets as of December 31, 2014 and 2013, the related statements of operations, changes in CashCall, Inc. net investment, and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Mortgage Division of CashCall, Inc. as of December 31, 2014 and 2013 and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matters**

The Mortgage Division is part of CashCall, Inc., whose headquarters are located in Orange, California, and is not a separately incorporated legal entity. The Mortgage Division is dependent on CashCall, Inc. for corporate, information technology, human resource, treasury and other services arising in the ordinary course of business, including financial guarantees. As more fully described in Note 1, the Mortgage Division has transactions and relationships with CashCall, Inc. and other affiliates. Because of these relationships, it is possible that the terms of these transactions are not the same as those which would result from transactions among unrelated parties.

As more fully discussed in Note 9, on January 2, 2015, CashCall, Inc. entered into an agreement to sell substantially all assets of the Mortgage Division to a publicly traded company.

As more fully discussed in Note 7, CashCall, Inc. has been named as a defendant in several regulatory related litigation matters concerning consumer loans. Any adverse outcome of these matters could have a material adverse effect on CashCall, Inc. and its ability to operate the Mortgage Division under the sale agreement.

As more fully discussed in Note 6, the Mortgage Division changed its method of accounting for interest-rate lock commitments on residential mortgage loans during 2014. Such change has been presented effective January 1, 2013 in the accompanying financial statements. Our opinion is not modified with respect to this matter.

### SQUAR, MILNER, PETERSON, MIRANDA & WILLIAMSON, LLP

Newport Beach, California March 31, 2015

### CASHCALL, INC. (Mortgage Division) **BALANCE SHEETS** December 31, 2014 and 2013

		2014	2	2013 (Revised)
ASSETS				
Cash	\$	7,875,916	\$	3,940,734
Restricted cash	Ψ	12,354,945	Ψ	9,269,606
Mortgage loans held for sale, at fair value		172,471,820		89,042,263
Other assets		2,810,172		2,060,872
Total assets	\$	195,512,853	\$	104,313,475
		_		
LIABILITIES AND CASHCALL, INC. NET INVESTMENT				
Warehouse lines of credit	\$	164,435,904	\$	80,233,637
Accounts payable and accrued liabilities		9,255,167		13,445,843
Total liabilities		173,691,071		93,679,480
Commitments and contingencies (Note 7)				
CashCall, Inc. Net Investment		21,821,782		10,633,995
Total liabilities and net investment	\$	195,512,853	\$	104,313,475

The accompanying notes are an integral part of these financial statements.

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### CASHCALL, INC. (Mortgage Division) STATEMENTS OF OPERATIONS For the Years Ended December 31, 2014 and 2013

	 2014	2	2013 (Revised)
REVENUE			
Premium from loan sales	\$ 60,360,310	\$	156,111,604
Mortgage servicing originations	_		43,742,291
Change in fair value of mortgage servicing rights	_		13,120,110
Change in fair value of mortgage loans held for sale — unrealized gain (loss)	3,110,031		(17,004,051)
Loan origination income	1,300,923		2,933,752
Servicing income	50,579		12,007,615
Total revenue	64,821,843		210,911,321
OTHER INCOME (EXPENSE)			
Interest income	3,758,944		5,999,436
Interest expense	(2,543,966)		(5,143,487)
Net interest income	1,214,978		855,949

OPERATING EXPENSE		
Salaries, wages and benefits	20,515,574	62,648,301
General and administrative expenses	21,292,360	73,430,824
Advertising	15,638,376	35,284,673
Total operating expense	57,446,310	171,363,798
NET INCOME	\$ 8,590,511	\$ 40,403,472

The accompanying notes are an integral part of these financial statements.

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# CASHCALL, INC. (Mortgage Division) STATEMENTS OF CHANGES IN CASHCALL, INC. NET INVESTMENT For the Years Ended December 31, 2014 and 2013

Balance at December 31, 2012 (as previously reported)	\$ 92,964,923
Change in accounting method (See Note 6)	10,487,859
	<u> </u>
Balance at December 31, 2012 (as revised)	103,452,782
Net income	40,403,472
Distributions to CashCall, Inc.	(133,222,259)
Balance at December 31, 2013	10,633,995
Net income	8,590,511
Contributions from CashCall, Inc.	2,597,276
Balance at December 31, 2014	\$ 21,821,782

The accompanying notes are an integral part of these financial statements.

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# CASHCALL, INC. (Mortgage Division) STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2014 and 2013

		2014		2013 (Revised)
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$	8,590,511	\$	40,403,472
Adjustments to reconcile net income to net cash (used in) provided by operating activities:	Ψ	0,570,511	ψ	40,403,472
Change in fair value of mortgage loans held for sale		(3,110,031)		17,004,051
Change in fair value of mortgage rouns need for sale  Change in fair value of mortgage servicing rights		(3,110,031)		(13,120,110)
Change in fair value of derivatives, net		(94,879)		10,116,524
Mortgage loans originated		(2,124,346,203)		(6,582,086,682)
Principal collections on mortgage loans		1,177,872		792,222
Proceeds from sale of mortgage loans		2,042,848,805		7,003,246,539
Changes in operating assets and liabilities:		2,012,010,000		7,005,210,555
Other assets		(2,077)		4,705,396
Accounts payable and accrued liabilities		(4,843,020)		(1,713,913)
Net cash (used in) provided by operating activities		(79,779,022)		479,347,499
CASH FLOWS FROM INVESTING ACTIVITIES				
Change in restricted cash		(3,085,339)		(5,194,004)
Proceeds from sale of mortgage servicing rights		_		103,829,383
Net cash (used in) provided by investing activities		(3,085,339)		98,635,379
CACH ELONG EDOM EN ANGING A CENTREE				
CASH FLOWS FROM FINANCING ACTIVITIES		0.4.202.267		(450, 420, 525)
Net borrowings (repayments) on loan warehouse lines of credit		84,202,267		(458,438,737)
Contributions from (distribution to) CashCall, Inc.		2,597,276		(133,222,259)
Net cash provided by (used in) financing activities		86,799,543		(591,660,996)
NET INCREASE (DECREASE) IN CASH		3,935,182		(13,678,118)

CASH — beginning of year	 3,940,734	17,618,852
CASH — end of year	\$ 7,875,916	\$ 3,940,734
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for:		
Interest	\$ 2,543,966	\$ 5,143,487

The accompanying notes are an integral part of these financial statements.

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# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

#### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

CashCall, Inc. ("CashCall"), a California corporation, operates as both a specialty finance and mortgage lender. With respect to specialty finance, CashCall engages in the business of marketing, originating, selling and servicing short-term high interest rate unsecured consumer loans primarily to customers responding to radio, television and internet advertisements. With respect to mortgage lending, CashCall is a HUD certified Title I and II "nonsupervised mortgagee" and originates mortgages loans nationwide, selling such loans on a servicing-released basis. CashCall is owned by one stockholder (the "sole stockholder").

The "Mortgage Division" is part of CashCall, whose headquarters are located in Orange, California and is not a separately incorporated legal entity. The Division is dependent on CashCall for corporate, information technology, human resource, treasury and other services arising in the ordinary course of business, including financial guarantees. The Mortgage Division has transactions and relationships with CashCall and other affiliates. Because of these relationships, it is possible that the terms of these transactions are not the same as those which would result from transactions among unrelated parties.

As more fully discussed in Note 9, on January 2, 2015, CashCall entered into an agreement to sell substantially all assets of the Mortgage Division to a publicly traded company.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates include, among others, the estimated fair value of mortgage loans held for sale and derivative instruments. Actual amounts could materially differ from those estimates.

#### Financial Statement Presentation

The accompanying financial statements include the assets, liabilities and results of operations of the Mortgage Division. These financial statements have been prepared as if the Mortgage Division existed and operated separately for all periods presented, and have been prepared using CashCall's historical carrying value of assets and liabilities. For all periods presented, the Mortgage Division was fully integrated with CashCall, including loan origination and servicing, loan sales, warehouse loan activity, accounting, information technology, finance, treasury, payroll and human resources, and facilities.

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# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial Statement Presentation (continued)

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The financial statements include all revenues and expenses directly attributable to the Mortgage Division. In circumstances where expenses were shared, management used certain estimates to allocate expenses incurred by the Mortgage Division on behalf of the business included in the financial statements. The most significant expenses are as follows:

Salaries, Wages and General and Administrative Expenses — For all applicable personnel and general and administrative costs including accounting, payroll, human resources, information technology, facility and occupancy expenses, and other services along with legal and professional fees, allocated costs are based on management's monthly estimates of the time CashCall devotes to originating and selling mortgages, multiplied by headcount as a percentage of total headcount. In estimating employee time devoted to mortgages, management considers factors such as loan origination volume and the amount of loan origination work required to process mortgage loans.

Management believes that the assumptions and methods of allocation used underlying the financial statements are reasonable in all material respects. However, the expenses as allocated to the Mortgage Division are not necessarily indicative of the costs that would have been incurred if the Mortgage Division operated as a stand-alone entity. Therefore, the financial statements included herein may not necessarily be indicative of the financial position, results of operations, and cash flows to be expected in the future or what they would have been had the Mortgage Division been a separate stand-alone entity during the periods presented.

#### Concentrations of Credit Risk

The Mortgage Division currently maintains substantially all of its cash with several major financial institutions. At times, cash balances may be in excess of the amounts insured by the Federal Deposit Insurance Corporation.

Any adverse changes in the related real estate market, or significant increases in interest rates, could have a material adverse impact on mortgage lending operations.

The Mortgage Division sells its mortgage loans into the secondary market under private investor agreements with a select number of investors. There were no sales to Federal National Mortgage Association ("Fannie Mae") for the year ended December 31, 2014.

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# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

#### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Risks and Uncertainties

In the ordinary course of business, companies in the consumer lending industry encounter certain economic and regulatory risks. Economic risks include credit risk, interest rate risk and market risk. Credit risk is the risk of default, primarily in the loan portfolio that results from borrowers' inability or unwillingness to make contractually required payments. Interest rate risk is the risk that the valuation of the Mortgage Division's interest sensitive assets and liabilities and its net interest income will change due to changes in interest rates. Market risk includes the inability of prospective borrowers to engage in commitments to enter into loans. Regulatory risks include administrative enforcement actions and/or civil or criminal liability resulting from any alleged failure to comply with the laws and regulations applicable to the Mortgage Division's business. Additionally, the Mortgage Division's mortgage lending operations have significant risk with respect to real estate market conditions and real estate market interest rate changes.

### Repurchase Reserve on Mortgage Loans Sold

The Mortgage Division sells mortgage loans to loan purchasers without recourse. As such, these purchasers have assumed the risk of loss or default by the borrower. However, the Mortgage Division is usually required by these purchasers to make certain representations relating to credit information, loan documentation, and collateral. To the extent that the Mortgage Division does not comply with such representations, or there are early payment defaults or early prepayments, the Mortgage Division may be required to repurchase the loans and/or indemnify these purchasers for any losses from borrower defaults. The Mortgage Division accrues for estimated losses on loan repurchases and indemnifications when it appears probable they will occur. Repurchased loans, if any, would be evaluated at time of repurchase for purposes of determining fair market value and carrying value on the balance sheet. Claims by loan purchasers for indemnification and loan repurchase have been minor since the Mortgage Division began funding mortgages during 2009. At December 31, 2014 and 2013, the Mortgage Division maintained an accrued liability for estimated repurchases and indemnifications of approximately \$2,677,000 and \$9,493,000, respectively. During the years ended December 31, 2014 and 2013, the Mortgage Division had no significant repurchases or indemnification payments.

Effective March 2015, CashCall entered into an agreement with Fannie Mae whereby Fannie Mae assumed all repurchase and indemnification liability relating to loans Fannie Mae purchased from the Mortgage Division from 2011 through 2013, in exchange for \$1,000,000 in cash. Such loan volume represented approximately 62% of all CashCall mortgage loan originations from inception of mortgage activities in 2009 through cessation of sales to Fannie Mae in November 2013.

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CASHCALL, INC.
(Mortgage Division)
NOTES TO FINANCIAL STATEMENTS
December 31, 2014 and 2013

#### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Accounting for Interest Rate Lock Commitments and Hedging

The mortgage lending operation enters into interest rate lock commitments ("IRLCs") with consumers to originate mortgage loans at a specified interest rate. These IRLCs are accounted for as derivative instruments (See "Fair Value Option" below). The fair values of IRLCs utilize current secondary market prices for underlying loans and estimated servicing value with similar coupons, maturity and credit quality, subject to the anticipated loan funding probability ("Pull-through Rate"). The fair value of IRLCs is subject to change primarily due to changes in interest rates and the estimated Pull-through Rate. The Mortgage Division reports IRLCs within other assets and other liabilities at estimated fair value with changes in fair value recorded in the accompanying statements of operations.

As more fully discussed in Note 7, the Company changed its method of accounting for derivative instruments related to loan commitments from consumers. Such change has been presented effective January 1, 2013 in the accompanying consolidated financial statements.

The Company hedges the changes in fair value associated with changes in interest rates related to IRLCs and uncommitted mortgage loans held for sale by using forward sale commitments known as to-be-announced mortgage-backed securities ("TBA MBS or Hedging Instruments"). The Hedging Instruments are typically entered into at the time the IRLC's are made and are accounted for as derivative instruments. The fair value of Hedging Instruments is subject to change primarily due to changes in interest rates. The Company reports Hedging Instruments similarly to IRLCs discussed above.

The fair value of IRLCs and Hedging Instruments are presented as derivative assets, and derivative liabilities in Note 4, Fair Value Measurements.

### Interest Recognition

The Mortgage Division generates revenues from interest income on mortgage loans that it originates. The revenues recognized are based on the loan principal amount multiplied by the contractual interest rate from the time of funding by the Mortgage Division through the date of sale. The Mortgage Division does not recognize interest income on any loan which is delinquent for greater than 90 days with respect to its monthly contractual payments.

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# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Fair Value Option

GAAP permits a company to irrevocably elect fair value for the initial and subsequent measurement attribute for certain financial assets and financial liabilities on a contract by contract basis, with changes in fair value recognized in earnings. The election to use the fair value option is available when an entity first recognizes a financial asset or a financial liability or upon entering into a firm commitment.

Loan Held for Sale — The Mortgage Division has elected to measure mortgage loans held for sale at fair value. The Mortgage Division re-measures the fair value of its loans held for sale at each reporting period and records the changes as a component of its results of operations. See Note 3 for further information.

Derivative assets and liabilities — The Mortgage Division's derivative assets and liabilities are carried at fair value and are accounted for as free standing derivatives. Changes in fair value are recorded in earnings. The derivatives include IRLCs and Hedging Instruments as discussed above. IRLCs are classified as a Level 3 measurement at December 31, 2014.

The fair value of the Hedging Instruments is based on the actively quoted TBA MBS market using observable inputs related to characteristics of the underlying MBS stratified by product, coupon and settlement date. Therefore, the Hedging Instruments are classified as a Level 2 measurement at December 31, 2014.

#### Mortgage Loans Held for Sale

Mortgage loans held for sale consists of single-family residential property mortgages having maturities up to 30 years and are carried at fair value. Pursuant to the mortgage terms, the borrowers have pledged the underlying real estate as collateral for the loans. During November 2013, the Mortgage Division sold its loan servicing portfolio for approximately \$104,000,000 and no longer services any loans. All loans originated after such date were sold on a servicing-released basis.

Loan origination fees and costs are recorded to earnings as incurred. For the years ended December 31, 2014 and 2013, the Mortgage Division recorded an unrealized gain/(loss) on the change in fair value of mortgage loans held for sale of approximately \$3,110,000 and (\$17,004,000), respectively. At December 31, 2014 and 2013, unrealized gains included in mortgage loans held for sale were approximately \$4,921,000 and \$1,811,000, respectively.

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CASHCALL, INC.
(Mortgage Division)

NOTES TO FINANCIAL STATEMENTS
December 31, 2014 and 2013

#### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Mortgage Servicing Rights

The Mortgage Division serviced mortgage loans until November 2013, when the portfolio was sold (see Note 5). For mortgage servicing rights ("MSR's"), the Mortgage Division began servicing a small portfolio of mortgage loans during 2011 and elected to measure MSR's at fair value as prescribed by ASC 860, *Transfers and Servicing*. As such, servicing assets or liabilities were valued using discounted cash flow modeling techniques using assumptions regarding future net servicing cash flow, including prepayment rates, discount rates, servicing cost and other factors. Changes in estimated fair value were reported in the statement of operations.

Revenue Recognition

The Mortgage Division recognizes gains on mortgage loans held for sale based upon changes in the fair value and when such loans are sold. Per ASC 860, *Transfers and Servicing*, a transfer of financial assets in which the transferor surrenders control over those assets is accounted for as a sale. The transferor has surrendered control over transferred assets if and only if all of the following conditions are met: (a) the transferred assets have been isolated from the transferor (put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership); (b) each transferee has the right to pledge or exchange the assets it received, and no condition both constrains the transferee from taking advantage of its right to pledge or exchange and provides more than a trivial benefit to the transferor; and (c) the transferor does not maintain effective control over the transferred assets through either (1) an agreement that both entitles and obligates the transferor to repurchase or redeem them before their maturity or (2) the ability to unilaterally cause the holder to return specific assets, other than through a cleanup call.

As such, the mortgage loans held for sale and corresponding warehouse financing borrowings are removed from the balance sheet at the time of transfer with gains and/or losses recorded to current earnings based on the original "take-out" price commitments.

#### Cash Equivalents and Restricted Cash

The Mortgage Division considers all highly liquid temporary cash investments with original maturities of three months or less to be cash equivalents. The Mortgage Division had no cash equivalents at December 31, 2014 and 2013.

The Mortgage Division maintains bank accounts to collect and remit funds as part of servicing agreements with various entities. Restricted cash balances related to such accounts were approximately \$12,355,000 and \$9,270,000 at December 31, 2014 and 2013, respectively.

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# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

#### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Income Taxes

Under the separate entity method; CashCall has elected to be taxed as an "S" Corporation for both federal and state income tax purposes. Income taxes are the responsibility of the sole stockholder. Accordingly, the Mortgage Division does not provided for federal income taxes. Under the separate entity method; the Mortgage Division would be subject to a California income tax of 3.5% on its separate taxable income approximating \$312,000 and \$1,794,000 for the years ended December 31, 2014 and 2013, respectively, such payments are included in general and administrative expenses.

### Advertising Costs

Advertising costs consist of expenditures for various media content advertising, such as television and radio, including costs of production, airtime and commissions paid to advertising agencies. CashCall expenses advertising costs as incurred. Advertising costs allocated to the Mortgage Division totaled \$15,638,382 and \$35,284,673, respectively, for the years ended December 31, 2014 and 2013.

#### Reclassifications

Certain balances have been reclassified from the prior year to conform to the current year presentation.

#### Subsequent Events

Management has evaluated subsequent events through March 31, 2015, the date the financial statements were available for issuance.

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. The Mortgage Division recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the financial statements. The Mortgage Division's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance sheet date and before financial statements are available to be issued.

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CASHCALL, INC.
(Mortgage Division)
NOTES TO FINANCIAL STATEMENTS
December 31, 2014 and 2013

# 2. MORTGAGE LOANS HELD FOR SALE

The following table represents the estimated fair value of mortgage loans held for sale by type of loan as of December 31, 2014 and 2013:

	 2014	 2013
Conforming — fixed	\$ 168,798,116	\$ 73,547,536
Conforming — ARM	1,362,749	6,767,120
FHA — fixed	1,664,264	4,538,777

Second trust deeds	646,691	4,188,830
	\$ 172,471,820	\$ 89,042,263

The Mortgage Division did not have delinquent or nonaccrual mortgage loans held-for-sale as of December 31, 2014 and 2013.

For the year ended December 31, 2014, the Mortgage Division originated loans in 43 states, with 90% of such originations in California.

#### 3. WAREHOUSE LINES OF CREDIT

Balances payable at December 31, 2014 and 2013 are summarized as follows:

	 2014	 2013
Texas Capital Bank	\$ 103,421,499	\$ 53,578,305
Merchant's Bank of Indiana	61,014,405	20,422,304
UBS Securities	_	6,233,028
	\$ 164,435,904	\$ 80,233,637

These warehouse lines mature in 2015. By operation of the lending agreements, repayments are made from future sales of mortgage loans.

#### Texas Capital Bank

The Mortgage Division has a mortgage loan warehouse financing facility with Texas Capital Bank to fund up to \$115 million of mortgage loan inventory pending sale of these loans to the ultimate mortgage loan investors. This loan warehouse financing facility is secured by the related mortgage loans. The interest rate is a variable rate equal to the one

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# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

# 3. WAREHOUSE LINES OF CREDIT (continued)

#### Texas Capital Bank (continued)

month LIBOR rate plus 2.75% adjusted daily, with floor of 2.75% per annum (2.90% at December 31, 2014). Based on the contractual terms of this agreement, Texas Capital Bank will fund 99% of the loan balances and the Mortgage Division will fund the remaining 1%. This agreement includes various financial covenants for CashCall for which CashCall was in compliance with at December 31, 2014. Either party may terminate the agreement at any time. This agreement matures on July 7, 2015.

#### Merchant's Bank of Indiana

The Mortgage Division has a mortgage loan warehouse financing facility with Merchant's Bank of Indiana to fund up to \$75 million of mortgage loans secured by the related mortgage loans and personally guaranteed by the sole stockholder. The facility charges an interest rate equal to the borrower's note rate (3.9% at December 31, 2014). Based on the contractual terms of this agreement, Merchant's Bank of Indiana will fund 98% of the loan balances and the Mortgage Division will fund the remaining 2%. Either party may terminate the agreement at any time. This agreement has been extended through March 15, 2015.

#### **UBS Securities**

In 2013, the Mortgage Division had a mortgage loan warehouse facility with UBS Securities to fund up to \$125 million of mortgage loans secured by the related mortgage loans and charged an interest rate on borrowings against these funds equal to one-month LIBOR plus 2.75% at December 31, 2013, as defined. Based on the contractual terms of this agreement, UBS Securities would fund 98% of the loan balances and the Mortgage Division would fund the remaining 2%. This agreement matured in January 2014 and was paid in full.

#### 4. FAIR VALUE MEASUREMENTS

GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in estimating fair value as follows:

- · Level 1: Observable inputs such as quoted prices in active markets;
- · Level 2: Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
- · Level 3: Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

#### 4. FAIR VALUE MEASUREMENTS (continued)

Except for mortgage loans held for sale and derivative assets and liabilities, the Mortgage Division does not have any significant assets and liabilities that are measured at fair value on a recurring or nonrecurring basis.

Fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practical to estimate the value, is based upon the characteristics of the instruments and relevant market information. Financial instruments include cash, evidence of ownership in an entity, or contracts that convey or impose on an entity that contractual right or obligation to either receive or deliver cash for another financial instrument. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price if one exists.

The information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates, all of which are subject to change. Since fair value is estimated as of the balance sheet date, the amounts that will actually be realized could be significantly different.

The Mortgage Division's balances of loans held for sale are subject to changes in fair value, due to several factors, including fluctuations in interest rates from the loan funding date to the balance sheet date. Typically, such assets decline in value when interest rates increase and rise in value when interest rates decrease

Assets measured at fair value on a recurring basis at December 31, 2014 are summarized as follows:

	Level 1 Level 2    Internal Models		Level 3 Internal models with significant unobservable market parameters	
Assets:				
Mortgage loans held for sale	\$	_	\$ 172,471,820	\$ _
Derivative assets - IRLCs		_	_	1,118,558
Derivative liabilities — Hedging Instruments		_	(652,344)	_
Total	\$	_	\$ 171,819,476	\$ 1,118,558

# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

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#### 4. FAIR VALUE MEASUREMENTS (continued)

Assets measured at fair value on a recurring basis at December 31, 2013 are summarized as follows:

	in A	oted t prices	Level 2 Internal Models with significant observable market parameters			Level 3 Internal models with significant unobservable market parameters
Assets:						
Mortgage loans held for sale	\$		\$	89,042,263	\$	_
Derivative assets - IRLCs		_		_		371,335
Derivative assets - Hedging Instruments		_		_		_
Total	\$		\$	89,042,263	\$	371,335

The following table presents the changes for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended December 31, 2014 and 2013:

	 Derivative Assets - IRLCs
Estimated fair value, January 1, 2013	\$ 10,487,859
Change in fair value	(10,116,524)
Estimated fair value, December 31, 2013	371,335
Change in fair value	747,223
Estimated fair value, December 31, 2014	\$ 1,118,558

#### 5. MORTGAGE SERVICING RIGHTS

Change in mortgage servicing rights for the year ended December 31, 2013 is summarized as follows:

Fair value, December 31, 2012	\$ 44,528,297
Servicing originations	46,180,976
Change in fair value	13,120,110
Sale of MSRs	(103,829,383)
Fair value, December 31, 2013	\$ _

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# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

#### 5. MORTGAGE SERVICING RIGHTS (continued)

During November 2013, the Mortgage Division sold its entire loan servicing portfolio for approximately \$104,000,000 in cash to an unrelated party and no longer services mortgage loans. Immediately prior to sale, the MSR's were valued at approximately \$91 million and the difference of \$13 million is included in the change in fair value of MSR's for the year ended December 31, 2013. The terms of the sale agreement called for a buyer "hold back" reserve of approximately \$10,400,000 payable to the Mortgage Division as it satisfies certain customary representations of the sale. As of December 31, 2014, the holdback was fully collected.

The Mortgage Division elected to carry all of its mortgage servicing rights at fair value. The fair value of mortgage servicing rights was based upon an internal discounted cash flow model. The valuation model incorporated assumptions that market participants would use in estimating the fair value of servicing. These assumptions included estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, prepayment and late fees, among other considerations. Mortgage servicing rights were considered a Level 3 measurement during the year ended December 31, 2013.

#### 6. DERIVATIVE INSTRUMENTS

The mortgage lending operation enters into IRLCs with prospective borrowers to originate mortgage loans at a specified interest rate and hedges the fair value of future changes in those interest rates by entering into forward loan sales commitments or hedging instruments. The fair value of IRLCs and Hedging Instruments are included in other assets and other liabilities, respectively, in the accompanying balance sheets. At December 31, 2014, the estimated fair value of IRLCs and Hedging Instruments associated with mortgage lending approximated \$1,119,000 and (\$652,000), respectively. At December 31, 2013, the estimated fair value of IRLCs approximated \$371,000. The Mortgage Division had no forward loan sales commitments or hedging instruments at December 31, 2013.

The following table includes information for the derivative assets and liabilities for the years presented:

	Notional	Balanc	e		Total Gair For the Ye	
	December 31, 2014	I	December 31, 2013	I	December 31, 2014	December 31, 2013
Derivative - IRLCs	\$ 94,776,250	\$	35,737,650	\$	747,223	\$ (10,116,524)
Derivative - Hedging	\$ 75,000,000	\$		\$	(2,579,386)	\$ 8,762,228
	18					

CASHCALL, INC.
(Mortgage Division)
NOTES TO FINANCIAL STATEMENTS
December 31, 2014 and 2013

### 6. **DERIVATIVE INSTRUMENTS** (continued)

Prior to 2014, the Company did not record the servicing release premium on the mortgage pipeline. In 2014, management changed its method of accounting for the IRLCs and adjusted the valuations at the loan level to consider the servicing release premium and loan pricing adjustments specific to each loan. For comparative purposes, the financial statements as of and for the year ended December 31, 2013 have been retrospectively revised, resulting in an approximate \$10.5 million increase to the CashCall net investment at January 1, 2013.

The following table summarizes the effect of the accounting method change on the Mortgage Division's financial statements as of and for the year ended December 31, 2013:

The following table summarizes the effect of the accounting method change on the Mortgage Division's 2013 financial statements:

	 As Originally Reported	 As Adjusted for Accounting Method Change
Statement of operations for the year ended December 31, 2013:		
Realized gains (losses) from derivative hedging	\$ 6,323,543	\$ (1,354,296)

Total revenue	221,027,845	210,911,321
Net income	50,519,996	40,403,472
Balance sheet as of December 31, 2013:		
Other assets	1,689,537	2,060,872
CashCall, Inc. Net Investment	10,262,660	10,633,995
Statements of cash flows for the year ended December 31, 2013:		
Net income	50,519,996	40,403,472
Change in fair value of derivatives, net	<del>_</del>	10,116,524
19		

# CASHCALL, INC. (Mortgage Division) NOTES TO FINANCIAL STATEMENTS December 31, 2014 and 2013

#### 7. COMMITMENTS AND CONTINGENCIES

#### **Operating Leases**

CashCall leases office space in California and Texas under operating leases expiring at various dates through January 2020. CashCall also leases office space in Nevada, Missouri, and Hawaii under various short-term operating leases expiring through December 2014. The Mortgage Division occupies office space in Orange, California.

Future minimum rental payments required by CashCall under such leases are as follows for the years ending December 31:

2015	\$ 910,726
2016	910,726
2017	910,726
2018	910,726
2019	720,991
2020 and thereafter	_
	\$ 4,363,895

Rent expense approximated \$7,927,000 and \$6,724,000 for the years ended December 31, 2014 and 2013, respectively. Of such amount, approximately \$1,284,000 and \$3,777,000, respectively, has been allocated to the Mortgage Division under an allocation model based on production headcount and production time devoted to mortgages, as discussed in Note 1.

### Legal

With exception of the specific matters discussed below, CashCall at times is subject to various claims and actions, which arise in the ordinary course of business. Management, having consulted with its outside legal counsel, believes the ultimate resolution of any such claims and actions, both individually and, in the aggregate, are not expected to have a material adverse effect upon CashCall's financial position or results of operations.

During 2014, CashCall became the subject of numerous state litigation matters regarding unsecured consumer loans that it purchased from Western Sky Financial ("Western Sky"), a tribal lender located on the Cheyenne River Sioux Reservation in South Dakota. Twenty one states filed lawsuits or regulatory actions against CashCall challenging the interest rates charged on the Western Sky loans. Generally, CashCall purchased unsecured consumer loans from Western Sky, while Western Sky made on-line loans to individual residents of the states (some of which are listed above) under a tribal immunity model. At December 31, 2014, CashCall held loans purchased from Western Sky involving states in litigation approximating an unpaid principal balance of \$37 million and loans in states not involving litigation approximating an unpaid principal balance of \$45 million.

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CASHCALL, INC.
(Mortgage Division)

NOTES TO FINANCIAL STATEMENTS
December 31, 2014 and 2013

### 7. COMMITMENTS AND CONTINGENCIES (continued)

### Legal (continued)

The states in litigation noted above generally contend that CashCall may not enforce the loans at issue because they violated state law usury caps. CashCall asserts that the loans are immune from state laws and licensing requirements given that they were made by an exempt lender subject solely to the laws of the Cheyenne River Sioux Tribe. Additionally, in 2014, the Consumer Financial Protection Bureau ("CFPB") filed suit against CashCall, citing various matters similar to those of the states.

CashCall has settled many of these matters during 2014 and is in the process of settling the remaining matters.

Any unfavorable outcome concerning the matters above could have a material adverse impact on CashCall's future liquidity, financial condition, and results of operations which could have a material adverse impact on CashCall's operation of the Mortgage Division.

#### 8. EMPLOYEE BENEFIT PLAN

CashCall offers a defined contribution 401(k) plan with discretionary CashCall contributions. To become eligible, employees must be at least 21 years of age, have been employed for a minimum of six months, and worked at least 500 hours during that period. Employee elective contributions are fully vested. Employer discretionary contributions vest at a rate of 20% each year after two years of service and become fully vested upon attainment of normal retirement age, retirement due to disability, death, and upon termination of the Plan, as defined. Neither the Mortgage Division nor CashCall contributed to the 401(k) plan for the years ended December 31, 2014 and 2013.

#### 9. SUBSEQUENT EVENTS — SALE OF MORTGAGE DIVISION

On January 2, 2015, CashCall, Inc. entered into an agreement to sell substantially all assets of the Mortgage Division to a U.S. publicly traded company. Subject to the terms and conditions set forth in the agreement, the purchase price consists of (i) \$10 million in cash; (ii) common stock of the publicly traded buyer; (iii) future earn outs of net profits from the buyer's operation of the Mortgage Division as follows: 100% from January 2, 2015 through February 28, 2015; 65% from March 1, 2015 through December 31, 2015; 55% from January 1, 2016 through December 31, 2016; and 45% from January 1, 2017 through December 31, 2017; and (iv) certain business appreciation rights, as defined. Additionally through December 31, 2017, CashCall will operate the Mortgage Division on behalf of the buyer during the earn out period.

20,000

22,122

#### UNAUDITED PRO FORMA FINANCIAL INFORMATION

The unaudited pro forma combined balance sheet and unaudited pro forma combined statement of operations are based on historical consolidated financial statements of the Company and CCM and publicly available information and certain assumptions that the Company believes are reasonable, which are described in the accompanying notes. Certain reclassifications have been made to the historical financial statements of CCM to conform to the presentation of the Company's financial statements. The determination of the consideration and fair values of CCM's assets and liabilities are based on the actual net tangible and intangible assets of CCM that existed as of the close of the Acquisition. The Company has recorded the significant identifiable tangible and identifiable intangible assets of CCM; however, these are subject to change for a one-year period if material information which existed at the Acquisition date previously unknown becomes known. Accordingly, the unaudited pro forma adjustments, including the allocations of the purchase price, are preliminary and have been made solely for the purpose of providing unaudited pro forma financial information. The financial information has been adjusted in the unaudited pro forma financial information to give effect to pro forma events that are (i) directly attributable to the Acquisition, (ii) factually supportable, and (iii) with respect to the statement of operations, expected to have a continuing impact on the combined results.

The unaudited pro forma combined financial information should be read in conjunction with the accompanying notes to the unaudited pro forma combined financial statements. In addition, the unaudited pro forma combined financial information was based on and should be read in conjunction with the following historical consolidated financial statements and accompanying notes:

- · Audited historical consolidated financial statements of Impac Mortgage Holdings, Inc. (Parent) as of and for the year ended December 31, 2014, and the related notes included in the Company's Form 10-K for the year ended December 31, 2014;
- · Audited historical financial statements of CashCall Mortgage for the year ended December 31, 2014 and 2013, and the related notes attached within this report as exhibit 99.2;

Adjustments to the historical financials primarily include:

· The consummation of the Acquisition;

Convertible notes

Long-term debt

- The exclusion of historical assets and liabilities of CashCall Mortgage not acquired or assumed as part of the Acquisition, which primarily includes cash, restricted cash, loans held-for-sale, warehouse borrowings, other liabilities and equity;
- Changes in the values of certain assets and liabilities to reflect preliminary estimates of fair values at the date of closing of the Acquisition.

The unaudited pro forma adjustments are based upon available information and certain assumptions that are factually supportable and that we believe are reasonable under the circumstances. The unaudited pro forma combined financial information is presented for information purposes only and does not purport to represent what our actual consolidated results of operations or the consolidated financial position would have been had the aforementioned transaction actually occurred on the dates indicated, nor are they necessarily indicative of future consolidated results of operations or consolidated financial position. All pro forma adjustments and their underlying assumptions are described more fully in the notes to our unaudited pro forma financial information.

The Acquisition will be accounted for as a business combination using the acquisition method of accounting in accordance with U.S. Generally Accepted Accounting Principles, giving effect to the Acquisition of CCM by the Company. The unaudited pro forma balance sheet presents how the combined balance sheets of the Company and CCM may have appeared had the Acquisition been completed on December 31, 2014. The unaudited pro forma statement of operations for the year ended December 31, 2014 presents how the combined statement of operations of the Company and CCM may have appeared had the Acquisition been completed on January 1, 2014. The unaudited pro forma information presented, including the allocation of the purchase price, is based on preliminary estimates of the fair values of assets acquired and liabilities assumed, available information as of the date of this Current Report and management's assumptions. The final allocation of the purchase price is dependent on, among other things, the finalization of the preliminary asset and liability valuations and will be revised as additional information becomes available. Therefore, the actual adjustments will differ from the pro forma adjustments, and the differences may be material.

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# IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES UNAUDITED PRO FORMA BALANCE SHEET AS OF DECEMBER 31, 2014 (dollars in thousands)

	Im	Historical pac Mortgage foldings, Inc (1)	Historical CashCall Mortgage (2)	A	limination of Assets not cquired and iabilities not Assumed (3)	Pro Forma Adjustments (4)	Pro Forma Combined
Assets							
Cash and cash equivalents	\$	10,073	\$ 7,876	\$	(7,876)	\$ (5,000)(a)	\$ 5,073
Restricted cash		2,420	12,355		(12,355)	_	2,420
Mortgage loans held-for-sale		239,391	172,472		(172,472)	_	239,391
Mortgage servicing rights		24,418	_		_	_	24,418
Securitized mortgage trust assets		5,268,531	_			_	5,268,531
Goodwill		_	_		_	104,586 <b>(b)</b>	104,586
Intangibles						33,122(c)	33,122
Other assets		33,739	2,810		(2,810)	3,034( <b>d</b> )	36,773
Total assets	\$	5,578,572	\$ 195,513	\$	(195,513)	\$ 135,742	\$ 5,714,314
Liabilities and Stockholders' equity							
Warehouse borrowings	\$	226,718	\$ 164,436	\$	(164,436)	\$ _	\$ 226,718
Contingent consideration		_	_		_	124,592(e)	124,592

20,000

22.122

Securitized mortgage trust liabilities	5,251,307	_	_	_	5,251,307
Other liabilities	33,469	9,255	(9,255)	5,000 <b>(f)</b>	38,469
Total liabilities	5,553,616	173,691	(173,691)	129,592	5,683,208
Total equity	24,956	21,822	(21,822)	6,150(g)	31,106
Total liabilities and stockholders' equity	\$ 5,578,572	\$ 195,513	\$ (195,513)	\$ 135,742	\$ 5,714,314

See accompanying notes to unaudited pro forma combined balance sheet.

2

# IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES NOTES TO UNAUDITED PRO FORMA BALANCE SHEET (dollars in thousands)

- (1) Represents the historical consolidated balance sheet of IMH.
- (2) Represents the historical consolidated balance sheet of CCM.
- (3) Reflects the elimination of assets and liabilities of CCM that we are not acquiring or assuming which primarily includes cash, restricted cash, loans held-for-sale, warehouse borrowings, other liabilities and equity.
- (4) Pro forma adjustments:

The fair value of all assets acquired and liabilities assumed are preliminary and based on information that was available as of the acquisition date. The Company is currently completing the final determination of any required purchase price accounting adjustments which will be made upon the completion of all fair value assessments.

- (a) Represents cash consideration of \$5.0 million paid to CashCall Inc.
- (b) Represents estimated goodwill based upon the preliminary purchase price allocation.
- (c) Represents the estimated fair value of the following intangible assets acquired;
  - a. Trade name, \$17.2 million
  - b. Customer list, \$10.2 million
  - c. Non-Compete, \$5.7 million
- (d) Represents the estimated fair value of the following other assets acquired;
  - a. Fixed assets, \$315 thousand
  - b. Developed software, \$2.7 million
- (e) Represents the estimated fair value of the earn-out liability and business appreciation rights associated with the purchase of CCM;
- (f) Represents the estimated fair value of the \$5.0 million deferred payment;
- (g) Represents the issuance of 494,017 shares of common stock of the Parent with an estimated fair value of \$6.2 million associated with the purchase of CCM.

3

# IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES NOTES TO UNAUDITED PRO FORMA STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2014 (dollars in thousands)

Historical Impac Mortgage Holdings, Inc (1)		_	Historical CashCall Mortgage (2)		Elimination of Revenues and Expenses Associated with Assets and Liabilities not Assumed (3)				Pro Forma Combined
\$	29,308	\$	64,771	\$	_	\$	$(8)(\mathbf{a})$	\$	94,071
	14,729		_		_		_		14,729
	4,586		51		_		_		4,637
	(5,116)		_		_		_		(5,116)
	1,682		_		_		_		1,682
	45,189		64,822				(8)		110,003
	37,398		20,516		_		(274)( <b>b</b> )		57,640
	10,505		36,602				25,182(c)		72,289
	Imp	Impac Mortgage Holdings, Inc (1)  \$ 29,308	\$ 29,308 \$ 14,729 \$ 4,586 \$ (5,116) \$ 1,682 \$ 45,189	Impac Mortgage Holdings, Inc (1)         CashCall Mortgage (2)           \$ 29,308         \$ 64,771           14,729         —           4,586         51           (5,116)         —           1,682         —           45,189         64,822           37,398         20,516	Historical Impac Mortgage Holdings, Inc (1)   Historical CashCall Mortgage (2)	Historical Impac Mortgage Holdings, Inc (1)	Historical Impac Mortgage Holdings, Inc (1)	Historical   Impac Mortgage   Holdings, Inc (1)	Historical Impac Mortgage Holdings, Inc (1)

Occupancy expense	5,562	_	_	_	5,562
Legal and professional expense	2,570	_	<u> </u>	_	2,570
Total expenses	56,035	57,118	_	24,908	138,061
Other income (expense):					
Interest income	295,656	3,759	_	_	299,415
Interest expense	(294,521)	(2,544)	<u> </u>	_	(297,065)
Change in fair value of long-term debt	(4,014)	_	_	_	(4,014)
Change in fair value of net trust assets,					
including trust REO gains (losses)	11,063	_	<del>-</del>	_	11,063
Total other expense	8,184	1,215			9,399
(Loss) earnings from continuing operations					
before income taxes	(2,662)	8,919	_	(24,916)	(18,659)
Income tax (benefit) expense from					
continuing operations	1,305	328	<u> </u>	_	1,633
Net (loss) earnings from continuing					
operations	(3,967)	8,591	_	(24,916)	(20,292)
Loss from discontinued operations, net of					
tax	(2,355)	_	<u> </u>	_	(2,355)
Net (loss) earnings	\$ (6,322)	\$ 8,591	\$ —	\$ (24,916)	\$ (22,647)

See accompanying notes to unaudited pro forma combined statement of operations.

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# IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES NOTES TO UNAUDITED PRO FORMA STATEMENT OF OPERATIONS (dollars in thousands)

- (1) Represents the historical consolidated statement of operations of IMH.
- (2) Represents the historical consolidated statement of operations of CCM.
- (3) Reflects the elimination of IMC loan origination expenses associated with its correspondent channel acquisition of CCM loans in 2014, which primarily includes:
  - (a) Commissions; and
  - (b) Loan due diligence expenses.
- (4) Pro forma adjustments:
  - a. Represents pro forma adjustments related to provision for repurchases on loans originated by CCM of 2 basis points on \$2.1 billion in originations in 2014 as well as a \$416 thousand reduction in loan costs based on due diligence performed by IMC on loans purchased from CCM.
  - b. Represents pro forma adjustments related to a reduction in commissions and other personnel related costs that would not have been incurred had we acquired CCM January 1, 2014.
  - c. Represents pro forma adjustments for the amortization of the CCM trade name (15 yr. useful life), customer list (7 yr. useful life), non-compete (4 yr. useful life), developed software (5 yr. useful life) and fixed assets (3 yr. useful life). Also included is \$20.1 million of discount accretion of the contingent consideration which represents the net present value of the estimated earn-out liability associated with the acquisition of CCM.