

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission File Number: 1-14100

IMPAC MORTGAGE HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

33-0675505
(I.R.S. Employer
Identification No.)

1950 Jamboree Road, Irvine, California 92612
(Address of principal executive offices)

(949) 475-3600
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2) Yes No

There were 8,662,047 shares of common stock outstanding as of May 9, 2013.

IMPAC MORTGAGE HOLDINGS, INC.

**FORM 10-Q QUARTERLY REPORT
TABLE OF CONTENTS**

PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS
Consolidated Balance Sheets as of March 31, 2013 (unaudited) and December 31, 2012

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

[Forward-Looking Statements](#) 21
[The Mortgage Industry and Discussion of Relevant Fiscal Periods](#) 21
[Market Update](#) 21
[Selected Financial Results for the Three Months Ended March 31, 2013](#) 22
[Status of Operations, Liquidity and Capital Resources](#) 23
[Critical Accounting Policies](#) 26
[Financial Condition and Results of Operations](#) 26

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK 39

ITEM 4. CONTROLS AND PROCEDURES 40

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS 40

ITEM 1A. RISK FACTORS 41

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS 41

ITEM 3. DEFAULTS UPON SENIOR SECURITIES 41

ITEM 4. MINE SAFETY DISCLOSURES 41

ITEM 5. OTHER INFORMATION 41

ITEM 6. EXHIBITS 42

SIGNATURES 43

CERTIFICATIONS

[Table of Contents](#)

PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(in thousands, except share data)

	<u>March 31, 2013</u>	<u>December 31, 2012</u>
	<u>(Unaudited)</u>	
ASSETS		
Cash and cash equivalents	\$ 10,057	\$ 12,711
Restricted cash	2,792	3,230
Trust assets		
Investment securities available-for-sale	160	110
Securitized mortgage collateral	5,824,111	5,787,884
Derivative assets	37	37
Real estate owned	24,884	22,475
Total trust assets	<u>5,849,192</u>	<u>5,810,506</u>
Mortgage loans held-for-sale	138,059	118,786
Mortgage servicing rights	15,599	10,703
Assets of discontinued operations	90	52
Other assets	28,475	30,600
Total assets	<u>\$ 6,044,264</u>	<u>\$ 5,986,588</u>
LIABILITIES		
Trust liabilities		
Securitized mortgage borrowings	\$ 5,819,460	\$ 5,777,456
Derivative liabilities	15,424	17,200
Total trust liabilities	<u>5,834,884</u>	<u>5,794,656</u>

Warehouse borrowings	126,964	107,604
Long-term debt	13,336	12,731
Notes payable	2,055	3,451
Liabilities of discontinued operations	13,920	18,808
Other liabilities	22,251	19,495
Total liabilities	6,013,410	5,956,745

Commitments and contingencies

STOCKHOLDERS' EQUITY

Series A junior participating preferred stock, \$0.01 par value; 2,500,000 shares authorized; none issued or outstanding	—	—
Series B 9.375% redeemable preferred stock, \$0.01 par value; liquidation value \$16,640; 2,000,000 shares authorized, 665,592 noncumulative shares issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	7	7
Series C 9.125% redeemable preferred stock, \$0.01 par value; liquidation value \$35,127; 5,500,000 shares authorized; 1,405,086 noncumulative shares issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	14	14
Common stock, \$0.01 par value; 200,000,000 shares authorized; 8,661,392 and 8,474,017 shares issued and outstanding as of March 31, 2013 and December 31, 2012, respectively	87	85
Additional paid-in capital	1,080,722	1,079,083
Net accumulated deficit:	—	—
Cumulative dividends declared	(822,520)	(822,520)
Retained deficit	(228,447)	(227,709)
Net accumulated deficit	(1,050,967)	(1,050,229)
Total Impac Mortgage Holdings, Inc. stockholders' equity	29,863	28,960
Noncontrolling interests	991	883
Total equity	30,854	29,843
Total liabilities and stockholders' equity	\$ 6,044,264	\$ 5,986,588

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data) (Unaudited)

	For the Three Months Ended March 31,	
	2013	2012
INTEREST INCOME	\$ 89,130	\$ 142,728
INTEREST EXPENSE	88,686	141,738
Net interest income	444	990
NON-INTEREST INCOME:		
Change in fair value of net trust assets, excluding REO	(4,710)	6,400
Gains (losses) from REO	3,210	(9,427)
Non-interest (loss) income - net trust assets	(1,500)	(3,027)
Mortgage lending gains and fees, net	19,476	9,272
Real estate services fees, net	4,428	4,645
Other	530	(432)
Total non-interest income	22,934	10,458
NON-INTEREST EXPENSE:		
Personnel expense	17,423	10,485
General, administrative and other	6,842	4,219
Total non-interest expense	24,265	14,704
Loss from continuing operations before income taxes	(887)	(3,256)
Income tax (benefit) expense from continuing operations	(1,088)	30
Earnings (loss) from continuing operations	201	(3,286)
Loss from discontinued operations, net of tax	(876)	(1,268)
Net loss	(675)	(4,554)
Net earnings attributable to noncontrolling interests	(63)	(236)
Net loss attributable to common stockholders	\$ (738)	\$ (4,790)
Earnings (loss) per common share - basic and diluted:		
Earnings (loss) from continuing operations attributable to common stockholders	\$ 0.02	\$ (0.45)
Loss from discontinued operations	(0.10)	(0.16)
Net loss per share available to common stockholders	\$ (0.08)	\$ (0.61)

[Table of Contents](#)

IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)
(Unaudited)

	For the Three Months Ended March 31,	
	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (675)	\$ (4,554)
(Gains) losses from REO	(3,210)	9,427
Extinguishment of debt	—	423
Change in fair value of mortgage servicing rights	(1,217)	(257)
Gain on sale of loans	(18,832)	(8,650)
Change in fair value of mortgage loans held-for-sale	135	533
Change in fair value of derivatives lending, net	1,018	(1,119)
Provision for repurchases	391	293
Origination of mortgage loans held-for-sale	(654,593)	(354,033)
Sale and principal reduction on mortgage loans held-for-sale	649,154	362,498
Change in fair value of net trust assets, excluding REO	2,923	(10,167)
Change in fair value of long-term debt	49	93
Accretion of interest income and expense	56,896	69,553
Change in REO impairment reserve	(385)	(7,785)
Stock-based compensation	405	67
Net change in restricted cash	438	3,615
Amortization of discount on note payable	—	89
Net cash (used in) provided by operating activities of discontinued operations	(4,897)	26
Net change in other assets and liabilities	2,996	2,459
Net cash provided by operating activities	<u>30,596</u>	<u>62,511</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net change in securitized mortgage collateral	201,714	136,934
Net change in mortgages held-for-investment	1	3
Purchase of premises and equipment	(62)	(33)
Net principal change on investment securities available-for-sale	34	69
Proceeds from the sale of real estate owned	13,119	26,763
Net cash provided by investing activities	<u>214,806</u>	<u>163,736</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of warehouse borrowings	(606,758)	(350,228)
Borrowings under warehouse agreement	626,118	346,952
Repayment of line of credit	(1,000)	(5,500)
Borrowings under line of credit	4,000	1,500
Repayment of securitized mortgage borrowings	(268,993)	(220,239)
Issuance of note payable	—	7,500
Principal payments on notes payable	(1,396)	(6,457)
Principal payments on capital lease	(134)	(91)
Proceeds from exercise of stock options	136	9
Net cash used in financing activities	<u>(248,027)</u>	<u>(226,554)</u>
Net change in cash and cash equivalents	(2,625)	(307)
Cash and cash equivalents at beginning of year	12,755	7,665
Cash and cash equivalents at end of period - continuing operations	10,057	7,302
Cash and cash equivalents at end of period - discontinued operations	73	56
Cash and cash equivalents at end of period	<u>\$ 10,130</u>	<u>\$ 7,358</u>
NON-CASH TRANSACTIONS (Continuing and Discontinued Operations):		
Transfer of securitized mortgage collateral to real estate owned	\$ 11,933	\$ 22,002
Common stock issued upon legal settlement	1,100	—
Acquisition of equipment purchased through capital leases	357	199
Increase in ownership of AmeriHome	46	—

See accompanying notes to consolidated financial statements.

IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS
(dollars in thousands, except share and per share data or as otherwise indicated)

Note 1.—Summary of Business and Financial Statement Presentation**Business Summary**

Impac Mortgage Holdings, Inc. (the Company or IMH) is a Maryland corporation incorporated in August 1995 and has the following subsidiaries: Integrated Real Estate Service Corporation (IRES), IMH Assets Corp. (IMH Assets) and Impac Funding Corporation (IFC).

The Company's continuing operations include mortgage lending and real estate services conducted by IRES and the long-term mortgage portfolio (residual interests in securitizations reflected as net trust assets and liabilities in the consolidated balance sheets). The discontinued operations include the former non-conforming mortgage operations conducted by IFC and subsidiaries.

The information set forth in these notes is presented on a continuing operations basis, unless otherwise stated.

Financial Statement Presentation

The accompanying unaudited consolidated financial statements of IMH and its subsidiaries (as defined above) have been prepared in accordance with Accounting Principles Generally Accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 8-03 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring adjustments considered necessary for a fair presentation, have been included. Operating results for the three months ended March 31, 2013 are not necessarily indicative of the results that may be expected for the year ending December 31, 2013. These interim period condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements, which are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, filed with the United States Securities and Exchange Commission (SEC).

All significant inter-company balances and transactions have been eliminated in consolidation. In addition, certain amounts in the prior periods' consolidated financial statements have been reclassified to conform to the current year presentation.

Management has made a number of estimates and assumptions relating to the reporting of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period to prepare these consolidated financial statements in conformity with GAAP. The items affected by such estimates and assumptions include the valuation of trust assets and trust liabilities, contingent liabilities, the estimated obligation of repurchase liabilities related to sold loans, the valuation of long-term debt, mortgage servicing rights, mortgage loans held-for-sale and interest rate lock commitments. Actual results could differ from those estimates and assumptions.

Note 2.—Fair Value of Financial Instruments

The use of fair value to measure the Company's financial instruments is fundamental to its consolidated financial statements and is a critical accounting estimate because a substantial portion of its assets and liabilities are recorded at estimated fair value.

The following table presents the estimated fair value of financial instruments included in the consolidated financial statements as of the dates indicated:

	March 31, 2013		December 31, 2012	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Assets				
Cash and cash equivalents	\$ 10,057	\$ 10,057	\$ 12,711	\$ 12,711
Restricted cash	2,792	2,792	3,230	3,230
Investment securities available-for-sale	160	160	110	110
Securitized mortgage collateral	5,824,111	5,824,111	5,787,884	5,787,884
Derivative assets, securitized trusts	37	37	37	37
Derivative assets, lending	3,579	3,579	3,970	3,970
Mortgage loans held-for-sale	138,059	138,059	118,786	118,786
Mortgage servicing rights	15,599	15,599	10,703	10,703
Call option	479	479	368	368
Liabilities				
Securitized mortgage borrowings	5,819,460	5,819,460	5,777,456	5,777,456
Derivative liabilities, securitized trusts	15,424	15,424	17,200	17,200
Derivative liabilities, lending	809	809	181	181
Warehouse borrowings	126,964	126,964	107,569	107,569
Long-term debt	13,336	13,336	12,731	12,731
Notes payable	2,055	2,370	3,451	3,678
Line of credit	3,000	3,000	—	—
Put option	—	—	1	1

Assets

Investment securities available-for-sale	\$	—	\$	—	\$	160	\$	—	\$	—	\$	110
Mortgage loans held-for-sale		—		138,059		—		—		118,786		—
Derivative assets, lending (1)		—		—		3,579		—		—		3,970
Mortgage servicing rights		—		—		15,599		—		—		10,703
Call option (2)		—		—		479		—		—		368
Securitized mortgage collateral		—		—		5,824,111		—		—		5,787,884
Total assets at fair value	\$	—	\$	138,059	\$	5,843,928	\$	—	\$	118,786	\$	5,803,035

Liabilities

Securitized mortgage borrowings	\$	—	\$	—	\$	5,819,460	\$	—	\$	—	\$	5,777,456
Derivative liabilities, net, securitized trusts (3)		—		—		15,387		—		—		17,163
Long-term debt		—		—		13,336		—		—		12,731
Derivative liabilities, lending (4)		—		809		—		—		181		—
Put option (5)		—		—		—		—		—		1
Total liabilities at fair value	\$	—	\$	809	\$	5,848,183	\$	—	\$	181	\$	5,807,351

- (1) Derivative assets, lending, represents interest rate lock commitments (IRLCs) associated with the Company's mortgage lending operations, and is included in other assets in the accompanying consolidated balance sheets.
- (2) Included in other assets in the accompanying consolidated balance sheets.
- (3) At March 31, 2013, derivative liabilities, net—securitized trusts, included \$37 thousand in derivative assets and \$15.4 million in derivative liabilities, included within trust assets and trust liabilities, respectively. At December 31, 2012, derivative liabilities, net—securitized trusts, included \$37 thousand in derivative assets and \$17.2 million in derivative liabilities, included within trust assets and trust liabilities, respectively.
- (4) Derivative liabilities, lending, represents hedging instruments associated with the Company's mortgage lending operations and are included in other liabilities in the accompanying consolidated balance sheets.
- (5) Included in other liabilities in the accompanying consolidated balance sheets.

The following tables present reconciliation for all assets and liabilities measured at estimated fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2013 and 2012:

	Level 3 Recurring Fair Value Measurements								
	For the three months ended March 31, 2013								
	Investment securities available-for-sale	Securitized mortgage collateral	Securitized mortgage borrowings	Derivative liabilities, net	Mortgage servicing rights	Interest rate lock commitments	Call option	Put option	Long-term debt
Fair value, December 31, 2012	\$ 110	\$ 5,787,884	\$ (5,777,456)	\$ (17,163)	\$ 10,703	\$ 3,970	\$ 368	\$ (1)	\$ (12,731)
Total gains (losses) included in earnings:									
Interest income (1)	11	15,412	—	—	—	—	—	—	—
Interest expense (1)	—	—	(71,763)	—	—	—	—	—	(556)
Change in fair value	73	234,462	(239,205)	(40)	1,217	(391)	111	1	(49)
Total (losses) gains included in earnings	84	249,874	(310,968)	(40)	1,217	(391)	111	1	(605)
Transfers in and/or out of Level 3	—	—	—	—	—	—	—	—	—
Purchases, issuances and settlements									
Purchases	—	—	—	—	—	—	—	—	—
Issuances	—	—	—	—	4,863	—	—	—	—
Settlements	(34)	(213,647)	268,964	1,816	(1,184)	—	—	—	—
Fair value, March 31, 2013	\$ 160	\$ 5,824,111	\$ (5,819,460)	\$ (15,387)	\$ 15,599	\$ 3,579	\$ 479	\$ —	\$ (13,336)
Unrealized gains (losses) still held (2)	\$ 110	\$ (2,351,851)	\$ 4,449,169	\$ (14,711)	\$ 15,599	\$ 3,579	\$ 479	\$ —	\$ 57,427

- (1) Amounts primarily represent accretion to recognize interest income and interest expense using effective yields based on estimated fair values for trust assets and trust liabilities. The net interest income, including cash received and paid, was \$1.8 million for the three months ended March 31, 2013. The difference between accretion of interest income and expense and the amounts of interest income and expense recognized in the consolidated statements of operations is primarily from contractual interest on the securitized mortgage collateral and borrowings.
- (2) Represents the amount of unrealized gains (losses) relating to assets and liabilities classified as Level 3 that are still held and reflected in the fair values at March 31, 2013.

Table of Contents

	Level 3 Recurring Fair Value Measurements								
	For the three months ended March 31, 2012								
	Investment securities available-for-sale	Securitized mortgage collateral	Securitized mortgage borrowings	Derivative liabilities, net	Mortgage servicing rights	Interest rate lock commitments	Call option	Put option	Long-term debt
Fair value, December 31, 2011	\$ 688	\$ 5,449,001	\$ (5,454,901)	\$ (24,749)	\$ 4,141	\$ 1,179	\$ 253	\$ —	\$ (11,561)
Total gains (losses) included in earnings:									
Interest income (1)	13	51,940	—	—	—	—	—	—	—
Interest expense (1)	—	—	(120,997)	—	—	—	—	—	(509)
Change in fair value	(443)	231,360	(223,956)	(561)	257	377	27	—	(93)
Total gains (losses) included in earnings	(430)	283,300	(344,953)	(561)	257	377	27	—	(602)
Transfers in and/or out of Level 3	—	—	—	—	—	—	—	—	—
Purchases, issuances and settlements									
Purchases	—	—	—	—	—	—	—	—	—
Issuances	—	—	—	—	2,454	—	—	—	—
Settlements	(69)	(158,936)	220,342	3,663	(2,045)	—	—	—	—
Fair value, March 31, 2012	\$ 189	\$ 5,573,365	\$ (5,579,512)	\$ (21,647)	\$ 4,807	\$ 1,556	\$ 280	\$ —	\$ (12,163)
Unrealized gains (losses) still held (2)	\$ 72	\$ (3,685,532)	\$ 5,694,493	\$ (20,884)	\$ 4,807	\$ 1,556	\$ 280	\$ —	\$ 58,600

- (1) Amounts primarily represent accretion to recognize interest income and interest expense using effective yields based on estimated fair values for trust assets and trust liabilities. The net interest income, including cash received and paid, was \$2.4 million for the three months ended March 31, 2012. The difference between accretion of interest income and expense and the amounts of interest income and expense recognized in the consolidated statements of operations is primarily from contractual interest on the securitized mortgage collateral and borrowings.
- (2) Represents the amount of unrealized gains (losses) relating to assets and liabilities classified as Level 3 that are still held and reflected in the fair values at March 31, 2012.

The following table presents quantitative information about the valuation techniques and unobservable inputs applied to Level 3 fair value measurements for financial instruments measured at fair value on a recurring and non-recurring basis at March 31, 2013:

Financial Instrument	Estimated Fair Value	Valuation Technique	Unobservable Input	Range of Inputs
Assets and liabilities backed by real estate				
Investment securities available-for-sale,	\$ 160	DCF	Discount rates	3.5 - 30.0%
Securitized mortgage collateral, and	5,824,111		Prepayment rates	0.7 - 23.0%
Securitized mortgage borrowings	(5,819,460)		Default rates	0.6 - 18.7%
			Loss severities	9.4 - 73.2%
Other assets and liabilities				
Mortgage servicing rights			Discount rate	10.0 - 13.2%
	\$ 15,599	DCF	Prepayment rates	7.7 - 25.1%
Derivative liabilities, net, securitized trusts	(15,387)	DCF	1M forward LIBOR	0.2 - 3.9%
Derivative assets, lending	3,579	Market pricing	Pull -through rate	47.7 - 99.0%
Long-term debt	(13,336)	DCF	Discount rate	25.0%
Lease liability	(1,957)	DCF	Discount rate	12.0%

DCF = Discounted Cash Flow

1M = 1 Month

For assets and liabilities backed by real estate, a significant increase in discount rates, default rates or loss severities would result in a significantly lower estimated fair value. The effect of changes in prepayment speeds would have differing effects depending on the seniority or other characteristics of the instrument. For other assets and liabilities, a significant increase in discount rates would result in a significantly lower estimated fair value. A significant increase in one-month LIBOR would result in a significantly higher estimated fair value for derivative liabilities, net, securitized trusts. The Company believes that the imprecision of an estimate could be significant.

9

[Table of Contents](#)

The following tables present the changes in recurring fair value measurements included in net earnings (loss) for the three months ended March 31, 2013 and 2012:

	Recurring Fair Value Measurements						Total
	Change in Fair Value Included in Net Earnings						
	For the three months ended March 31, 2013						
Interest Income (1)	Interest Expense (1)	Change in Fair Value of		Other Non-interest Income	Mortgage lending gains and fees, net		
		Net Trust Assets	Long-term Debt				
Investment securities available-for-sale	\$ 11	\$ —	\$ 73	\$ —	\$ —	\$ —	\$ 84
Securitized mortgage collateral	15,412	—	234,462	—	—	—	249,874
Securitized mortgage borrowings	—	(71,763)	(239,205)	—	—	—	(310,968)
Mortgage servicing rights	—	—	—	—	1,217	—	1,217
Call option	—	—	—	—	111	—	111
Put option	—	—	—	—	1	—	1
Derivative liabilities, net	—	—	(40)(2)	—	—	—	(40)
Long-term debt	—	(556)	—	(49)	—	—	(605)
Mortgage loans held-for-sale	—	—	—	—	—	(135)	(135)
Derivative assets - IRLCs	—	—	—	—	—	(391)	(391)
Derivative liabilities - Hedging Instruments	—	—	—	—	—	(627)	(627)
Total	\$ 15,423	\$ (72,319)	\$ (4,710)(3)	\$ (49)	\$ 1,329	\$ (1,153)	\$ (61,479)

(1) Amounts primarily represent accretion to recognize interest income and interest expense using effective yields based on estimated fair values for trust assets and trust liabilities.

(2) Included in this amount is \$1.7 million in change in the fair value of derivative instruments, offset by \$1.8 million in cash payments from the securitization trusts for the three months ended March 31, 2013.

(3) For the three months ended March 31, 2013, change in the fair value of net trust assets, excluding REO was \$(4.7) million. Excluded from the \$(2.9) million change in fair value of net trust assets, excluding REO, in the accompanying consolidated statement of cash flows is \$1.8 million in cash payments from the securitization trusts related to the Company's net derivative liabilities.

	Recurring Fair Value Measurements						Total
	Change in Fair Value Included in Net Loss						
	For the three months ended March 31, 2012						
Interest Income (1)	Interest Expense (1)	Change in Fair Value of		Other Non-interest Income	Mortgage lending gains and fees, net		
		Net Trust Assets	Long-term Debt				
Investment securities available-for-sale	\$ 13	\$ —	\$ (443)	\$ —	\$ —	\$ —	\$ (430)
Securitized mortgage collateral	51,940	—	231,360	—	—	—	283,300
Securitized mortgage borrowings	—	(120,997)	(223,956)	—	—	—	(344,953)
Mortgage servicing rights	—	—	—	—	257	—	257
Call option	—	—	—	—	27	—	27
Derivative liabilities, net	—	—	(561)(2)	—	—	—	(561)
Long-term debt	—	(509)	—	(93)	—	—	(602)
Mortgage loans held-for-sale	—	—	—	—	—	(534)	(534)
Derivative assets - IRLCs	—	—	—	—	—	377	377
Derivative liabilities - Hedging Instruments	—	—	—	—	—	742	742
Total	\$ 51,953	\$ (121,506)	\$ 6,400(3)	\$ (93)	\$ 284	\$ 585	\$ (62,377)

(1) Amounts primarily represent accretion to recognize interest income and interest expense using effective yields based on estimated fair values for trust assets and trust liabilities.

(2) Included in this amount is \$3.2 million in changes in the fair value of derivative instruments, offset by \$3.8 million in cash payments from the securitization trusts for the three months ended March 31, 2012.

(3) For the three months ended March 31, 2012, change in the fair value of net trust assets, excluding REO was \$6.4 million. Excluded from the \$10.2 million change in fair value of net trust assets, excluding REO, in the accompanying consolidated statement of cash flows is \$3.8 million in cash payments from the securitization trusts related to the Company's net derivative liabilities.

The following is a description of the measurement techniques for items recorded at estimated fair value on a recurring basis.

Investment securities available-for-sale—Investment securities available-for-sale are carried at fair value. The investment securities consist primarily of non-investment grade mortgage-backed securities. The fair value of the investment securities is measured based upon the Company's expectation of inputs that other market participants would use. Such assumptions include judgments about the underlying collateral, prepayment speeds, future credit losses, forward interest rates and certain other factors. Given the lack of observable market data as of March 31, 2013 and December 31, 2012 relating to these securities, the estimated fair value of the investment securities available-for-sale was measured using significant internal expectations of market participants' assumptions. Investment securities available-for-sale is considered a Level 3 measurement at March 31, 2013.

Mortgage servicing rights—The Company elected to carry its entire mortgage servicing rights arising from its mortgage loan origination operation at estimated fair value. The fair value of mortgage servicing rights is based upon market prices for similar instruments and a discounted cash flow model. The valuation model incorporates assumptions that market participants would use in estimating the fair value of servicing. These assumptions include estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, prepayment and late fees, among other considerations. Mortgage servicing rights are considered a Level 3 measurement at March 31, 2013.

[Table of Contents](#)

Mortgage loans held-for-sale—The Company elected to carry its mortgage loans held-for-sale originated or acquired from its mortgage lending operation at fair value. Fair value is based on quoted market prices, where available, prices for other traded mortgage loans with similar characteristics, and purchase commitments and bid information received from market participants. Given the meaningful level of secondary market activity for mortgage loans, active pricing is available for similar assets and accordingly, the Company classifies its mortgage loans held-for-sale as a Level 2 measurement at March 31, 2013.

Call option—As part of the initial acquisition of AmeriHome, the purchase agreement included a call option to purchase an additional 39% of AmeriHome. In June 2012 and January 2013, the Company and the noncontrolling interest holder entered into agreements to transfer an additional 27.5% and 1.5% ownership, respectively, of AmeriHome to the Company in exchange for the settlement of balances owed from the noncontrolling interest holder related to the Company for capital contributions made by the Company to AmeriHome and indemnification provisions included in the purchase agreement. As of March 31, 2013, the Company owns 80.0% of AmeriHome, and accordingly retains an option to purchase an additional 10.0% of AmeriHome. The estimated fair value is based on a model incorporating various assumptions including expected future book value of AmeriHome, the probability of the option being exercised, volatility, expected term and certain other factors. The call option is considered a Level 3 measurement at March 31, 2013.

Put option—As part of the initial acquisition of AmeriHome, the purchase agreement included a put option which allows the noncontrolling interest holder to sell his then remaining 49% of AmeriHome to the Company in the event the Company does not exercise the call option discussed above. In June 2012 and January 2013, the Company and the noncontrolling interest holder entered into agreements to transfer an additional 27.5% and 1.5% ownership, respectively, of AmeriHome to the Company in exchange for the settlement of balances owed from the noncontrolling interest holder related to capital contributions made by the Company to AmeriHome and indemnification provisions included in the purchase agreement. As of March 31, 2013, the noncontrolling interest holder owns 20.0% of AmeriHome, and accordingly retains an option to sell the 20.0% interest to the Company. The estimated fair value is based on a model incorporating various assumptions including expected future book value of AmeriHome, the probability of the option being exercised, volatility, expected term and certain other factors. The put option is considered a Level 3 measurement at March 31, 2013.

Securitized mortgage collateral—The Company elected to carry all of its securitized mortgage collateral at fair value. These assets consist primarily of non-conforming mortgage loans securitized between 2002 and 2007. Fair value measurements are based on the Company's internal models used to compute the net present value of future expected cash flows with observable market participant assumptions, where available. The Company's assumptions include its expectations of inputs that other market participants would use in pricing these assets. These assumptions include judgments about the underlying collateral, prepayment speeds, estimated future credit losses, forward interest rates, investor yield requirements and certain other factors. As of March 31, 2013, securitized mortgage collateral had an unpaid principal balance of \$8.2 billion, compared to an estimated fair value on the Company's balance sheet of \$5.8 billion. The aggregate unpaid principal balance exceeds the fair value by \$2.4 billion at March 31, 2013. As of March 31, 2013, the unpaid principal balance of loans 90 days or more past due was \$1.5 billion compared to an estimated fair value of \$0.6 billion. The aggregate unpaid principal balances of loans 90 days or more past due exceed the fair value by \$0.9 billion at March 31, 2013. Securitized mortgage collateral is considered a Level 3 measurement at March 31, 2013.

Securitized mortgage borrowings—The Company elected to carry all of its securitized mortgage borrowings at fair value. These borrowings consist of individual tranches of bonds issued by securitization trusts and are primarily backed by non-conforming mortgage loans. Fair value measurements include the Company's judgments about the underlying collateral and assumptions such as prepayment speeds, estimated future credit losses, forward interest rates, investor yield requirements and certain other factors. As of March 31, 2013, securitized mortgage borrowings had an outstanding principal balance of \$8.2 billion, net of \$2.1 billion in bond losses, compared to an estimated fair value of \$5.8 billion. The aggregate outstanding principal balance exceeds the fair value by \$2.4 billion at March 31, 2013. Securitized mortgage borrowings is considered a Level 3 measurement at March 31, 2013.

Long-term debt—The Company elected to carry all of its long-term debt (consisting of trust preferred securities and junior subordinated notes) at fair value. These securities are measured based upon an analysis prepared by management, which considered the Company's own credit risk, including settlements with trust preferred debt holders and discounted cash flow analysis. As of March 31, 2013, long-term debt had an unpaid principal balance of \$70.5 million compared to an estimated fair value of \$13.3 million. The aggregate unpaid principal balance exceeds the fair value by \$57.2 million at March 31, 2013. The long-term debt is considered a Level 3 measurement at March 31, 2013.

Derivative assets and liabilities, Securitized trusts—For non-exchange traded contracts, fair value is based on the amounts that would be required to settle the positions with the related counterparties as of the valuation date. Valuations of derivative assets and liabilities are based on observable market inputs, if available. To the extent observable market inputs are not available, fair values measurements include the Company's judgments about future cash flows, forward interest rates and certain other factors, including counterparty risk. Additionally, these values also take into account the Company's own credit standing, to the extent applicable; thus,

[Table of Contents](#)

the valuation of the derivative instrument includes the estimated value of the net credit differential between the counterparties to the derivative contract. As of March 31, 2013, the notional balance of derivative assets and liabilities, securitized trusts was \$748.5 million. These derivatives are included in the consolidated securitization trusts, which are nonrecourse to the Company, and thus the economic risk from these derivatives is limited to the Company's residual interests in the securitization trusts. Derivative assets and liabilities, securitized trusts are considered a Level 3 measurement at March 31, 2013.

Derivative assets and liabilities, Lending—The Company's derivative assets and liabilities are carried at fair value as required by GAAP and are accounted for as free standing derivatives. The derivative assets are IRLCs with prospective residential mortgage borrowers whereby the interest rate on the

loan is determined prior to funding and the borrowers have locked in that interest rate. These commitments are determined to be derivative instruments in accordance with GAAP. The derivative liabilities are hedging instruments (typically TBA MBS) used to hedge the fair value changes associated with changes in interest rates relating to its mortgage lending operations. The Company hedges the period from the interest rate lock (assuming a fall-out factor) to the date of the loan sale. The estimated fair value of IRLCs are based on underlying loan types with similar characteristics using the TBA MBS market, which is actively quoted and easily validated through external sources. The data inputs used in this valuation include, but are not limited to, loan type, underlying loan amount, note rate, loan program, and expected sale date of the loan, adjusted for current market conditions. These valuations are adjusted at the loan level to consider the servicing release premium and loan pricing adjustments specific to each loan. For all IRLCs, the base value is then adjusted for the anticipated Pull-through Rate. The anticipated Pull-through Rate is an unobservable input based on historical experience, which results in classification of IRLCs as a Level 3 measurement at March 31, 2013.

The fair value of the Hedging Instruments is based on the actively quoted TBA MBS market using observable inputs related to characteristics of the underlying MBS stratified by product, coupon and settlement date. Therefore, the Hedging Instruments are classified as a Level 2 measurement at March 31, 2013.

The following table includes information for the derivative assets and liabilities — lending for the periods presented:

	Notional Balance		Total Gains (Losses) (1)	
	March 31, 2013	March 31, 2012	For the Three Months Ended March 31,	
			2013	2012
Derivative assets - IRLC's	\$ 212,050	\$ 138,675	\$ (391)	\$ 377
Derivative liabilities - TBA's	259,397	127,317	1,519	(1,287)

(1) Amounts included in mortgage lending gains and fees, net within the accompanying consolidated statements of operations.

Nonrecurring Fair Value Measurements

The Company is required to measure certain assets and liabilities at estimated fair value from time to time. These fair value measurements typically result from the application of specific accounting pronouncements under GAAP. The fair value measurements are considered nonrecurring fair value measurements under FASB ASC 820-10.

The following tables present financial and non-financial assets and liabilities measured using nonrecurring fair value measurements at March 31, 2013 and 2012, respectively:

	Nonrecurring Fair Value Measurements			Total Gains (Losses) For the Three Months Ended March 31, 2013 (3)
	March 31, 2013			
	Level 1	Level 2	Level 3	
REO (1)	\$ —	\$ 5,472	\$ —	\$ 3,184
Lease liability (2)	—	—	(1,957)	(19)

- (1) Balance represents REO at March 31, 2013 which has been impaired subsequent to foreclosure. Amounts are included in continuing operations. For the three months ended March 31, 2013, the \$3.2 million gain represents recovery of the net realizable value (NRV) attributable to an improvement in state specific loss severities on properties held during the period which resulted in an increase to NRV.
- (2) For the three months ended March 31, 2013, the Company recorded \$19 thousand in impairment, resulting from changes in lease liabilities as a result of changes in our expected minimum future lease payments.
- (3) Total gains (losses) reflect gains and losses from all nonrecurring measurements during the period.

Table of Contents

	Non-recurring Fair Value Measurements			Total Gains (Losses) For the Three Months Ended March 31, 2012 (3)
	March 31, 2012			
	Level 1	Level 2	Level 3	
REO (1)	\$ —	\$ 37,814	\$ —	\$ (9,427)
Lease liability (2)	—	—	(2,201)	(217)

- (1) Balance represents REO at March 31, 2012 which has been impaired subsequent to foreclosure. Amounts are included in continuing operations. For the three months ended March 31, 2012, the \$9.4 million loss represents additional impairment write-downs during the period which resulted in a decrease to NRV.
- (2) Amounts are included in discontinued operations. For the three months ended March 31, 2012, the Company recorded \$217 thousand in losses resulting from changes in lease liabilities as a result of changes in our expected minimum future lease payments.
- (3) Total losses reflect gains and losses from all nonrecurring measurements during the period.

Real estate owned—REO consists of residential real estate acquired in satisfaction of loans. Upon foreclosure, REO is adjusted to the estimated fair value of the residential real estate less estimated selling and holding costs, offset by expected contractual mortgage insurance proceeds to be received, if any. Subsequently, REO is recorded at the lower of carrying value or estimated fair value less costs to sell. REO balance representing REOs which have been impaired subsequent to foreclosure are subject to nonrecurring fair value measurement and included in the nonrecurring fair value measurements tables. Fair values of REO are generally based on observable market inputs, and considered Level 2 measurements at March 31, 2013.

Lease liability—In connection with the discontinuation of our non-conforming mortgage, retail mortgage, warehouse lending and commercial operations, a significant amount of office space that was previously occupied is no longer being used by the Company. The Company has subleased a significant amount of this office space. The Company has recorded a liability representing the present value of the minimum lease payments over the remaining life of the lease, offset by the expected proceeds from sublet revenue related to this office space. This liability is based on present value techniques

that incorporate the Company's judgments about estimated sublet revenue and discount rates. Therefore, this liability is considered a Level 3 measurement at March 31, 2013.

Note 3.—Mortgage Loans Held-for-Sale

A summary of the unpaid principal balance of mortgage loans held-for-sale by type is presented below:

	March 31, 2013	December 31, 2012
Government (1)	\$ 64,089	\$ 57,992
Conventional (2)	63,779	54,303
Jumbo	3,835	—
Fair value adjustment	6,356	6,491
Total mortgage loans held-for-sale	<u>\$ 138,059</u>	<u>\$ 118,786</u>

(1) Includes all government-insured loans including FHA, VA and USDA.

(2) Includes loans eligible for sale to Fannie Mae and Freddie Mac.

[Table of Contents](#)

Gain on loans held-for-sale (LHFS) (included in mortgage lending gains and fees, net in the consolidated statements of operations) is comprised of the following for the three months ended March 31, 2013 and 2012:

	March 31,	
	2013	2012
Gain on sale of mortgage loans	\$ 18,541	\$ 11,509
Premium from servicing retained loan sales	4,863	2,454
Unrealized (losses) gains from derivative financial instruments	(1,018)	1,119
Realized gains (losses) from derivative financial instruments	2,146	(2,029)
Mark to market loss on LHFS	(135)	(533)
Direct origination (expenses) fees, net	(6,718)	(3,282)
Provision for repurchases	(391)	(293)
Total gain on LHFS (1)	<u>\$ 17,288</u>	<u>\$ 8,945</u>

(1) Included in mortgage lending gains and fees, net on the consolidated statements of operations.

Note 4.—Mortgage Servicing Rights

The Company recognizes as assets the rights to service mortgage loans based on the estimated fair value of the mortgage servicing rights (MSRs) when the loans are sold and the associated servicing rights are retained. MSRs are derived from the net positive cash flows associated with the servicing contracts. The Company receives servicing fees, less subservicing costs, on the unpaid principal balances (UPB) of the loans. The servicing fees are collected from the monthly payments made by the mortgagors or when the underlying real estate is foreclosed upon and liquidated. The Company generally receives other remuneration from rights to various mortgagor-contracted fees such as late charges, collateral reconveyance charges, nonsufficient fund fees and the Company is generally entitled to retain the interest earned on funds held pending remittance (or float) related to its collection of mortgagor principal, interest, tax and insurance payments.

The Company's mortgage servicing portfolio, represented by \$15.6 million in MSR's on our consolidated balance sheet at March 31, 2013, increased to \$1.7 billion as of March 31, 2013, from \$1.5 billion at December 31, 2012, respectively, in UPB of loans and includes:

	Outstanding Principal Balance	
	March 31, 2013	December 31, 2012
Government	\$ 774,428	\$ 655,566
Conventional	821,728	722,815
2010 Acquisition of AmeriHome (1)	106,352	113,687
Total loans serviced (2)	<u>\$ 1,702,508</u>	<u>\$ 1,492,068</u>

(1) Represents servicing portfolio acquired in the 2010 acquisition of AmeriHome and includes government and conventional loans originated by AmeriHome prior to the Company's acquisition.

(2) Excludes servicing sold and not transferred, and interim servicing.

[Table of Contents](#)

The table below illustrates hypothetical changes in fair value of MSRs, caused by assumed immediate changes to key assumptions that are used to determine fair value.

Fair value of MSRs	\$ 15,599
Prepayment Speed:	
Decrease in fair value from 100 basis points (bps) adverse change	(551)
Decrease in fair value from 200 bps adverse change	(1,073)
Discount Rate:	
Decrease in fair value from 100 bps adverse change	(477)
Decrease in fair value from 200 bps adverse change	(929)

Sensitivities are hypothetical changes in fair value and cannot be extrapolated because the relationship of changes in assumptions to changes in fair value may not be linear. Also, the effect of a variation in a particular assumption is calculated without changing any other assumption, whereas a change in one factor may result in changes to another. Accordingly, no assurance can be given that actual results would be consistent with the results of these estimates. As a result, actual future changes in MSR values may differ significantly from those displayed above.

Note 5.—Warehouse Borrowings

The Company, through its subsidiaries, enters into Master Repurchase Agreements with lenders providing warehouse facilities. The warehouse facilities are used to fund, and are secured by, residential mortgage loans that are held for sale.

In March 2013, the Company terminated a \$25 million repurchase agreement which was set to expire in May 2013.

At March 31, 2013, the Company was in compliance with all financial covenants.

The following table presents certain information on warehouse borrowings and related accrued interest for the periods indicated:

	Maximum Borrowing Capacity	Balance Outstanding At	
		March 31, 2013	December 31, 2012
Short-term borrowings:			
Repurchase agreement 1	\$ 60,000	\$ 37,971	\$ 31,600
Repurchase agreement 2	30,000	28,543	19,780
Repurchase agreement 3 (1)	75,000	42,269	16,554
Repurchase agreement 4	100,000	18,181	39,670
Total short-term borrowings	<u>\$ 265,000</u>	<u>\$ 126,964</u>	<u>\$ 107,604</u>

- (1) In March 2013, the maximum borrowing capacity increased from \$50.0 million to \$75.0 million and the maturity was extended to March 2014.

Note 6.—Notes Payable

Note payable—Debt Agreement

In February 2012, the Company entered into a \$7.5 million structured debt agreement using eight of the Company's residual interests (net trust assets) as collateral. The Company used a portion of the proceeds to pay off the \$408 thousand balance owed on the previous debt agreement. The Company received proceeds of \$7.0 million, net of the aforementioned payoff and transaction costs of approximately \$50 thousand.

[Table of Contents](#)

The structured debt agreement is evidenced by an Indenture with Deutsche Bank National Trust Company, as trustee. It bears interest at a fixed rate of 25% per annum and is amortized in equal principal payments over 18 months with all distributions from the underlying residual interests being used to make the monthly payments, and was recorded as a note payable in the accompanying consolidated balance sheets. Any excess cash flows from the residual interests are included in a reserve account, which is available to cover future shortfall and is recorded on the consolidated balance sheets as restricted cash. If the cumulative cash flows received, including the reserve account balance, from the collateralized residual interests are not sufficient to pay the required monthly principal and interest, the Company would be required to pay the difference to avoid the transfer of the residual interests and the rights to the associated future cash flows to the note holder. To the extent there is excess cash flows after the reserve account reaches a balance of \$1.5 million, the Company will receive 70% of the excess cash flows to a monthly maximum of \$300 thousand. If the amount of restricted cash in the reserve account becomes sufficient to satisfy the remaining scheduled payments the residuals listed as security can be released.

During the three months ended March 31, 2013, the Company received \$73 thousand in excess cash flows from the residual interests collateralizing the note payable. The \$73 thousand in excess cash flows is included in restricted cash on the consolidated balance sheets. If the amount of restricted cash becomes sufficient to satisfy the remaining obligation the note payable can be paid off and the residuals listed as security are released. The carrying value of the debt agreement at March 31, 2013 was \$1.9 million, and was current as to principal and interest payments with \$1.5 million held as restricted cash to satisfy this obligation.

In April 2013, the Company fully satisfied the remaining scheduled payments on the note payable primarily using the \$1.5 million related reserve balance and the residuals listed as collateral will be released to the Company.

Note 7.—Line of Credit Agreement

In April 2013, the Company, through its subsidiaries, amended the \$4.0 million working capital line of credit agreement with a national bank at an interest rate of one-month LIBOR plus 3.50% extending the expiration to June 2013. The line of credit was extended for three months while the Company negotiates a renewal. Under the terms of the agreement the Company and its subsidiaries are required to maintain various financial and other covenants. There was \$3.0 million outstanding balance on the working capital line of credit as of March 31, 2013. At March 31, 2013, the Company was in compliance with all covenants.

Note 8.—Income Taxes

As of January 1, 2013, the Company acquired an additional 1.5% of its AmeriHome subsidiary bringing the Company's controlling interest to 80%. The increase in ownership allows the Company to include AmeriHome in the IMH federal consolidated tax returns for 2013. During the first quarter of 2013, the Company recorded a \$1.2 million tax benefit resulting from the use of net operating losses (NOL) to offset AmeriHome deferred tax liabilities. Additionally, the Company recorded \$0.1 million in state tax expense primarily related to states where the Company does not have NOL carryforwards.

Note 9.—Reconciliation of Earnings (Loss) Per Share

The following table presents the computation of basic and diluted earnings (loss) per common share, including the dilutive effect of stock options and redeemable preferred stock outstanding for the periods indicated:

16

[Table of Contents](#)

	For the Three Months Ended March 31,	
	2013	2012
Numerator for basic earnings (loss) per share:		
Earnings (loss) from continuing operations	\$ 201	\$ (3,286)
Net earnings attributable to noncontrolling interest	(63)	(236)
Earnings (loss) from continuing operations attributable to IMH	138	(3,522)
Loss from discontinued operations	(876)	(1,268)
Net loss available to IMH common stockholders	<u>\$ (738)</u>	<u>\$ (4,790)</u>
Denominator for basic earnings (loss) per share (1):		
Basic weighted average common shares outstanding during the year	<u>8,604</u>	<u>7,819</u>
Denominator for diluted earnings (loss) per share (1):		
Basic weighted average common shares outstanding during the year	8,604	7,819
Net effect of dilutive stock options and RSU's	—	—
Diluted weighted average common shares	<u>8,604</u>	<u>7,819</u>
Earnings (loss) per common share - basic and diluted:		
Earnings (loss) from continuing operations attributable to IMH	\$ 0.02	\$ (0.45)
Loss from discontinued operations	\$ (0.10)	\$ (0.16)
Net loss per share available to common stockholders	<u>\$ (0.08)</u>	<u>\$ (0.61)</u>

(1) Number of shares presented in thousands.

For the three months ended March 31, 2013 and 2012, stock options to purchase 614 thousand and 1.2 million shares were outstanding, but not included in the above weighted average share calculations, because they were anti-dilutive.

17

[Table of Contents](#)

Note 10.—Segment Reporting

The Company has reporting segments consisting of the long-term mortgage portfolio, mortgage lending, real estate services and discontinued operations. The following tables present the selected financial data and operating results by reporting segment for the periods indicated:

Statement of Operations Items for the three months ended March 31, 2013:	Mortgage Lending	Real Estate Services	Long-term Mortgage Portfolio	Consolidated
Net interest income (expense)	\$ (157)	\$ 6	\$ 595	\$ 444
Non-interest (loss) income- net trust assets	—	—	(1,500)	(1,500)
Mortgage lending gains and fees, net	19,476	—	—	19,476
Real estate services fees, net	—	4,428	—	4,428
Other non-interest income (expense)	112	—	418	530
Settlement of claim from vendor	(700)	—	—	(700)
Non-interest expense	(17,997)	(2,139)	(3,429)	(23,565)
Earnings (loss) from continuing operations before income taxes	<u>\$ 734</u>	<u>\$ 2,295</u>	<u>\$ (3,916)</u>	(887)
Income tax benefit from continuing operations				<u>1,088</u>
Earnings from continuing operations				201
Loss from discontinued operations, net of tax				<u>(876)</u>

Net loss	(675)
Net earnings attributable to noncontrolling interests	(63)
Net loss attributable to common stockholders	<u>\$ (738)</u>

Statement of Operations Items for the three months ended March 31, 2012:	Mortgage Lending	Real Estate Services	Long-term Mortgage Portfolio	Consolidated
Net interest income (expense)	\$ (67)	\$ 10	\$ 1,047	\$ 990
Non-interest (loss) income- net trust assets	—	—	(3,027)	(3,027)
Mortgage lending gains and fees, net	9,272	—	—	9,272
Real estate services fees, net	—	4,645	—	4,645
Other non-interest income (expense)	31	—	(463)	(432)
Non-interest expense	(8,773)	(1,929)	(4,002)	(14,704)
Earnings (loss) from continuing operations before income taxes	<u>\$ 463</u>	<u>\$ 2,726</u>	<u>\$ (6,445)</u>	<u>(3,256)</u>
Income tax expense from continuing operations				(30)
Loss from continuing operations				(3,286)
Loss from discontinued operations, net of tax				(1,268)
Net loss				(4,554)
Net earnings attributable to noncontrolling interests				(236)
Net loss attributable to common stockholders				<u>\$ (4,790)</u>

Balance Sheet Items as of March 31, 2013:	Mortgage Lending	Real Estate Services	Long-term Mortgage Portfolio	Discontinued Operations (1)	Consolidated
Total Assets at March 31, 2013	<u>\$ 168,072</u>	<u>\$ 9,875</u>	<u>\$ 5,866,227</u>	<u>\$ 90</u>	<u>\$ 6,044,264</u>
Total Assets at December 31, 2012	<u>\$ 137,733</u>	<u>\$ 12,833</u>	<u>\$ 5,835,970</u>	<u>\$ 52</u>	<u>\$ 5,986,588</u>

Note 11.—Commitments and Contingencies

Legal Proceedings

The Company is a defendant in or a party to a number of legal actions or proceedings that arise in the ordinary course of business. In some of these actions and proceedings, claims for monetary damages are asserted against the Company. In view of the inherent difficulty of predicting the outcome of such legal actions and proceedings, the Company generally cannot predict what the eventual outcome of the pending matters will be, what the timing of the ultimate resolution of these matters will be, or what the eventual loss related to each pending matter may be, if any.

In accordance with applicable accounting guidance, the Company establishes an accrued liability for litigation when those matters present loss contingencies that are both probable and estimable. In any case, there may be an exposure to losses in excess of any such amounts whether accrued or not. Any estimated loss is subject to significant judgment and is based upon currently available information, a variety of assumptions, and known and unknown uncertainties. The matters underlying the estimated loss will change from time to time, and actual results may vary significantly from the current estimate. Therefore, an estimate of possible loss represents what the Company believes to be an estimate of possible loss only for certain matters meeting these criteria. It does not represent the Company's maximum loss exposure. At March 31, 2013, the Company had a \$3.4 million accrued liability recorded for such estimated loss exposure as explained below.

[Table of Contents](#)

Based on the Company's current understanding of these pending legal actions and proceedings, management cannot ascertain whether the judgments or settlements arising from pending or threatened legal matters, individually or in the aggregate, will have a material adverse effect on the consolidated financial position, operating results or cash flows of the Company. However, in light of the inherent uncertainties involved in these matters, some of which are beyond the Company's control, and the very large or indeterminate damages sought in some of these matters, an adverse outcome in one or more of these matters could be material to the Company's results of operations or cash flows for any particular reporting period.

Updates to legal matters for the period ended March 31, 2013 are as follows:

On June 27, 2000, a purported class action was filed entitled *Gilmore, et al. v. Preferred Credit Corp., et. al.*, alleging the originator of various second mortgage loans in Missouri and other assignees of the loans charged fees and costs in violation of Missouri's Second Mortgage Loan Act, with the court eventually granting the plaintiffs' motion for class certification. On March 6, 2013, the court granted final approval of the Company's settlement in the sum of \$3.0 million. As of April 2013, the Company has satisfied \$2.5 million in payments due under the settlement agreement with the remaining payments to be made through July 2014.

On or about November 27, 2012, a demand for arbitration was filed entitled *Mortgage Cadence, LLC v. Excel Mortgage Servicing, Inc.*, alleging the plaintiff provided a new loan origination system to Excel and seeking unpaid monthly payments of approximately \$1.4 million and usage fees. In April 2013, an agreement was reached to settle the matter for \$700,000. The Company has satisfied \$100,000 due under the settlement agreement, with the remaining payments to be made through April 2015.

We are a party to other litigation and claims which are normal in the course of our operations. While the results of such other litigation and claims cannot be predicted with certainty, we believe the final outcome of such matters will not have a material adverse effect on our financial condition or results of operations.

The Company believes that it has meritorious defenses to the outstanding litigation claims and intends to defend these claims vigorously and as such the Company believes the final outcome of such matters will not have a material adverse effect on its financial condition or results of operations. Nevertheless, litigation is uncertain and the Company may not prevail in the lawsuits and can express no opinion as to their ultimate resolution. An adverse judgment in any of these matters could have a material adverse effect on the Company's financial position and results of operations.

Repurchase Reserve

When the Company sells mortgage loans, it makes customary representations and warranties to the purchasers about various characteristics of each loan such as the origination and underwriting guidelines, including but not limited to the validity of the lien securing the loan, property eligibility, borrower credit, income and asset requirements, and compliance with applicable federal, state and local law. The Company's whole loan sale agreements generally required it to repurchase loans if the Company breached a representation or warranty given to the loan purchaser.

During the first quarter of 2013, the Company paid approximately \$1.5 million to settle previous repurchase claims related to the discontinued operations. The discontinued operations continue to receive repurchase requests from Fannie Mae resulting in increases in estimated repurchase obligations. At March 31, 2013, the repurchase reserve within discontinued operations was \$7.3 million as compared to \$8.2 million at December 31, 2012. Additionally, the Company has approximately \$2.8 million and \$2.4 million at March 31, 2013 and December 31, 2012, respectively, in repurchase reserves related to the loans sold since early 2011 by the continuing mortgage lending operations.

Note 12.—Share Based Payments

There were no options granted during the three months ended March 31, 2013 or 2012, respectively.

[Table of Contents](#)

The following table summarizes activity, pricing and other information for the Company's stock options for the three months ended March 31, 2013:

	Number of Shares	Weighted- Average Exercise Price
Options outstanding at beginning of period	796,795	\$ 7.89
Options granted	—	—
Options exercised	(102,433)	1.33
Options forfeited / cancelled	(80,088)	11.94
Options outstanding at end of period	614,274	\$ 8.45
Options exercisable at end of period	242,041	\$ 5.04

As of March 31, 2013, there was approximately \$3.3 million of total unrecognized compensation cost related to stock option compensation arrangements granted under the plan, net of estimated forfeitures. That cost is expected to be recognized over the remaining weighted average period of 2.14 years.

The following table summarizes activity, pricing and other information for the Company's restricted stock units (RSU's), also referred to as deferred stock units as the issuance of the stock is deferred until termination of service, for the three months ended March 31, 2013:

	Number of Shares	Weighted- Average Grant Date Fair Value
RSU's outstanding at beginning of period	42,000	\$ 7.48
RSU's granted	—	—
RSU's exercised	—	—
RSU's forfeited / cancelled	—	—
RSU's outstanding at end of period	42,000	\$ 7.48

As of March 31, 2013, there was approximately \$221 thousand of total unrecognized compensation cost related to the RSU compensation arrangements granted under the plan. That cost is expected to be recognized over a weighted average period of 1.59 years.

Note 13.—Subsequent Events

In April 2013, the Company fully satisfied the remaining scheduled payments on the note payable-debt agreement and the residuals listed as collateral will be released to the Company.

On April 29, 2013, the Company raised \$20.0 million from the issuance of convertible promissory notes (Convertible Notes). The Convertible Notes accrue interest at a rate of 7.5% per annum to be paid quarterly and mature on April 30, 2018. Note holders may convert all or a portion of the outstanding principal amount of the Convertible Notes to shares of IMH common stock at a rate of \$10.875 per share, subject to adjustment for stock splits and dividends. The Company has the right to force a conversion if the stock price of IMH common stock reaches \$16.3125 for 20 straight trading days.

Subsequent events have been evaluated through the date of this filing.

[Table of Contents](#)

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(dollars in thousands, except per share data or as otherwise indicated)

Unless the context otherwise requires, the terms “Company,” “we,” “us,” and “our” refer to Impac Mortgage Holdings, Inc. (the Company or IMH), a Maryland corporation incorporated in August 1995, and its subsidiaries, Integrated Real Estate Service Corporation (IRES), IMH Assets Corp. (IMH Assets), and Impac Funding Corporation (IFC).

Forward-Looking Statements

This report on Form 10-Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements, some of which are based on various assumptions and events that are beyond our control, may be identified by reference to a future period or periods or by the use of forward-looking terminology, such as “may,” “will,” “believe,” “expect,” “likely,” “should,” “could,” “seem to,” “anticipate,” “plan,” “intend,” “project,” “assume,” or similar terms or variations on those terms or the negative of those terms. The forward-looking statements are based on current management expectations. Actual results may differ materially as a result of several factors, including, but not limited to the following: our ability to manage effectively our mortgage lending operations and continue to expand the Company’s growing mortgage lending activities; volatility in the mortgage industry; unexpected interest rate fluctuations and margin compression; decrease in purchase money transactions; inability to hire qualified retail loan officers or transact with qualified correspondents; failure to successfully launch or continue to market new loan products; increased competition in the mortgage lending industry by larger or more efficient companies; issues and system risks related to our technology; more than expected increases in default rates or loss severities and mortgage related losses; ability to obtain additional financing, the terms of any financing that we do obtain and our expected use of proceeds from any financing; increase in loan repurchase requests and ability to adequately settle repurchase obligations; failure to create brand awareness; the outcome, including any settlements, of litigation or regulatory actions pending against us or other legal contingencies and our compliance with applicable local, state and federal laws and regulations and other general market and economic conditions.

For a discussion of these and other risks and uncertainties that could cause actual results to differ from those contained in the forward-looking statements, see “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K for the period ended December 31, 2012, and other reports we file under the Securities and Exchange Act of 1934. This document speaks only as of its date and we do not undertake, and specifically disclaim any obligation, to release publicly the results of any revisions that may be made to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

The Mortgage Industry and Discussion of Relevant Fiscal Periods

The mortgage industry is subject to current events that occur in the financial services industry including changes to regulations and compliance requirements that result in uncertainty surrounding the actions of states, municipalities and new government agencies, including the Consumer Financial Protection Board (CFPB) and Federal Housing Finance Agency (FHFA). These events can also include changes in economic indicators, interest rates, price competition, geographic shifts, disposable income, housing prices, market liquidity, market anticipation, and customer perception, as well as others. The factors that affect the industry change rapidly and can be unforeseeable making it difficult to predict and manage an operation in the financial services industry.

Current events can diminish the relevance of “quarter over quarter” and “year-to-date over year-to-date” comparisons of financial information. In such instances, the Company attempts to present financial information in its Management’s Discussion and Analysis of Financial Condition and Results of Operations that is the most relevant to its financial information.

Market Update

The first quarter of 2013 included moderate economic growth, improved labor market conditions, household spending and further strengthening in many housing markets. Household spending increased moderately, particularly related to spending on automobiles, durable goods, and housing, as the cost of financing these purchases remained at low levels. However, uncertainty remained about the strength of economic growth due to restrictive fiscal policy and a continued elevated unemployment rate that ended the quarter at 7.6%. In addition to the sluggish economic recovery in the U.S., concerns still remain over the economic health of the European Union and reports of slowing growth in other emerging economies. While some actions were taken during 2012 to ease the European sovereign debt crisis, uncertainty about the sustained financial health of certain European countries continued to exist during the first quarter as new uncertainties arose.

[Table of Contents](#)

Housing markets in general continued the rebound which began in the second half of 2012 with overall home prices moving higher as demand increased and the supply of homes for sale declined. Due to the significant slow-down in foreclosure processing which began in the second half of 2008, there has been a reduction in the number of properties being marketed following foreclosure. This reduction has contributed to an increase in demand for properties currently on the market resulting in a general improvement in home prices in recent months but has also resulted in a larger number of vacant properties still pending foreclosure in certain communities. As servicers increase foreclosure activities and market properties in large numbers, an oversupply of housing inventory could occur creating downward pressure on property values, slowing any future home price improvement.

During the first quarter of 2013, the Federal Reserve reaffirmed that a highly accommodative monetary policy will remain in effect for a considerable time after the economic recovery strengthens. Accordingly, the Federal Reserve conveyed that it anticipates maintaining key interest rates at exceptionally low levels, at least as long as the unemployment rate remains above 6.5% and its long-term inflation goals are not met. As a result of employing its monetary policy, the Federal Reserve continues to maintain large portfolios of U.S. Treasury notes and bonds and agency MBS with plans to continue adding Treasuries and agency MBS to its portfolio during the year. The Federal Reserve outlook includes moderate economic growth, a gradual decline in unemployment, and the expectation of stable longer-term inflation.

Selected Financial Results for the Three Months Ended March 31, 2013 and 2012

	Q1 2013		Q1 2012	
	Net earnings (loss)	Diluted EPS	Net earnings (loss)	Diluted EPS
Mortgage Lending (1)	\$ 671	\$ 0.08	\$ 227	\$ 0.03
Real Estate Services	2,295	0.27	2,726	0.35

Long-term Mortgage Portfolio	(3,916)	(0.46)	(6,445)	(0.83)
Continuing Operations	\$ (950)	\$ (0.11)	\$ (3,492)	\$ (0.45)
Income tax benefit (expense) from continuing operations	1,088	0.13	(30)	(0.00)
Continuing Operations, net of tax	\$ 138	\$ 0.02	\$ (3,522)	\$ (0.45)
Discontinued Operations, net of tax	(876)	(0.10)	(1,268)	(0.16)
Net loss attributable to IMH	\$ (738)	\$ (0.08)	\$ (4,790)	\$ (0.61)

- (1) Excludes the net earnings of \$63 thousand attributed to noncontrolling interests for AmeriHome Mortgage Corporation, an 80% owned subsidiary of the Company.

Continuing Operations

- The continuing operations, comprised of mortgage lending, real estate services and our long-term mortgage portfolio, earned \$0.02 per diluted share during the three months ended March 31, 2013 as compared to a loss of \$0.45 per diluted share during the same period in 2012. The \$3.7 million improvement in earnings is primarily due to a \$2.5 million increase in the long-term mortgage portfolio and an income tax benefit of approximately \$1.1 million as a result of the Company increasing its ownership in AmeriHome to 80% which resulted in the inclusion of AmeriHome in our consolidated tax group.
- The mortgage lending segment pretax earnings increased to \$671 thousand for the three months ended March 31, 2013, compared to \$227 thousand for the same period in 2012 primarily due to the increase in origination volumes and their related sales. The mortgage lending segment originated \$673.8 million and sold \$633.3 million of loans during the three months ended March 31, 2013, as compared to \$365.1 million and \$355.7 million of loans originated and sold, respectively, for the same period in 2012. The increase in lending activities produced mortgage lending revenues of \$19.5 million for the three months ended March 31, 2013, respectively, compared to \$9.3 million for the same period in 2012. In the first quarter of 2013, a \$700 thousand cost was recorded related to a settled claim for unpaid licensing fees from a former technology vendor associated with a system that was not installed.
- The real estate services segment pretax earnings decreased to \$2.3 million for the three months ended March 31, 2013, compared to earnings of \$2.7 million for the same period in 2012 with the decline due to a decrease in real estate service fees associated with declining balances in our long-term mortgage portfolio.
- The long-term mortgage portfolio segment pretax loss decreased to \$3.9 million for the three months ended March 31, 2013, compared to a loss of \$6.4 million for the same period in 2012 primarily due to reduction in loss from net trust assets and a reduction in operating expenses. The estimated fair value of the net trust assets declined due to principal collections and liquidation of defaulted loans and was primarily offset by gains on real estate owned (REO).

[Table of Contents](#)

Discontinued Operations

- Loss from discontinued operations, net of tax, was \$876 thousand for the three months ended March 31, 2013 compared to a loss of \$1.3 million for the same period in 2012 due to a decrease in legal fees and lease liability impairment related to the discontinued mortgage operations formerly conducted by IFC offset by additional provisions for repurchases related to additional Fannie Mae repurchase requests.

As previously announced, on April 29, 2013, the Company raised \$20.0 million from the issuance of convertible promissory notes (Convertible Notes). The Convertible Notes accrue interest at a rate of 7.5% per annum to be paid quarterly and mature on April 30, 2018. Note holders may convert all or a portion of the outstanding principal amount of the Convertible Notes to shares of IMH common stock at a rate of \$10.875 per share, subject to adjustment for stock splits and dividends. The Company has the right to force a conversion if the stock price of IMH common stock reaches \$16.3125 for 20 straight trading days.

Proceeds from the issuance of the Convertible Notes will be used to increase the servicing portfolio by both retaining a greater portion of our mortgage servicing rights, purchasing mortgage servicing, expanding the mortgage lending platform to increase lending volumes and pursue other opportunities in the mortgage and lending markets.

Status of Operations

We primarily have three operating segments: Mortgage Lending, Real Estate Services and Long-Term Mortgage Portfolio (also collectively referred to as our continuing operations).

Mortgage Lending

For the first quarter of 2013, we had an 85% increase in loan originations to \$673.8 million from \$365.1 million in the first quarter of 2012, and an increase in mortgage lending segment pre-tax profits to \$671 thousand in the first quarter of 2013 from \$227 thousand in the first quarter of 2012. However, net earnings before taxes declined as compared to the fourth quarter of 2012. The decline in the first quarter of 2013 as compared to fourth quarter of 2012 was primarily due to margin compression, an increase in lending operations personnel costs and a non-operational, non-recurring cost of \$700 thousand recorded in the first quarter of 2013 to settle a claim for unpaid licensing fees from a former technology vendor associated with a system that was not installed.

Margin compression that began in the fourth quarter of 2012 continued in the first quarter of 2013 reducing our net margins by approximately 20 basis points although it now appears that margins have somewhat stabilized in the latter part of the first quarter of 2013. Our origination volumes were lower in the first quarter of 2013 as compared to \$813.2 million in the fourth quarter of 2012. With the decline in originations across the industry, mortgage lenders

reduced pricing to capture or maintain volumes. We did the same to stay competitive in maintaining volume, resulting in reduced pricing and margin compression on lower volumes. In addition, our operating costs were higher with the over-capacity in operations expecting higher volumes in future quarters. Also, the implementation of our new loan origination system has been more challenging than anticipated. Upon implementation, we expect this new system will result in better operational efficiencies to support a larger amount of production in the future.

The Company has hired a seasoned mortgage banking executive to manage the mortgage operations of the Company, complete the installation of this new system, reduce operational costs and improve our turn time efficiencies. During the first part of the second quarter of 2013, we have seen improved turn times with increased funding volumes. Furthermore, we saw a significant increase in the pipeline in April 2013, which we expect will result in higher origination volumes in the second quarter as compared to the first quarter.

Our loan products primarily include conventional loans eligible for sale to Fannie Mae and Freddie Mac and loans insured by FHA, VA and USDA.

[Table of Contents](#)

Originations by Loan Type:

(in millions)	For the three months ended March 31,			
	2013	2012	% Change	
Government (1)	\$ 181.1	91.9	97%	
Conventional (2)	486.1	267.0	82%	
Other	6.6	6.2	6%	
Total originations	\$ 673.8	\$ 365.1	85%	

- (1) Includes government-insured loans including FHA, VA and USDA
(2) Includes loans eligible for sale to Fannie Mae and Freddie Mac

We expect to continue originating conventional and government-insured loans and have recently begun to originate nonconforming prime jumbo loans.

In the first quarter of 2013, the Company's mortgage lending channels continued to experience a more balanced channel mix. This was a result of the continued growth in the retail channel, conducted by our branch offices, and correspondent channel, which acquires closed loans from our correspondent sellers. For the first quarter of 2013, our retail channel contributed 31% of originations while our correspondent channel contributed 23%, with the remaining 46% coming from the wholesale channel.

Our mortgage lending channel that experienced the largest percentage of growth was our correspondent channel.

(in millions)	For the three months ended March 31,			
	2013	%	2012	%
Originations by Channel:				
Wholesale	\$ 306.5	46%	\$ 203.1	56%
Retail	210.8	31%	137.3	37%
Correspondent	156.5	23%	24.7	7%
Total originations	\$ 673.8	100%	\$ 365.1	100%
Originations by Purpose:				
Refinance	\$ 485.2	72%	\$ 240.3	66%
Purchase	188.6	28%	124.8	34%
Total originations	\$ 673.8	100%	\$ 365.1	100%

In the first quarter of 2013, the mix of purchase money transactions slightly declined as compared to refinance transactions in the first quarter of 2012, but was consistent with the fourth quarter of 2012. We continue to devote efforts towards capturing additional purchase money transactions as the real estate market continues to improve while the home refinance market contracts. We have been able to increase the number of relationships we have with real estate professionals, who supply us with mortgage leads, to approximately 1,300 as of March 31, 2013, as compared to approximately 1,200 as of December 31, 2012.

During the first quarter of 2013, our warehouse borrowing capacity increased \$47.5 million to \$265.0 million at March 31, 2013, as compared to \$217.5 million at December 31, 2012. The increase was due to \$72.5 million in additional borrowing capacity with three of our existing warehouse facilities, partially offset by our termination of a \$25 million repurchase agreement which was set to expire in May 2013. At March 31, 2013, we had four warehouse lender relationships.

Our mortgage servicing portfolio, represented by \$15.6 million in mortgage servicing rights (MSR's) on our consolidated balance sheet at March 31, 2013, increased to \$1.7 billion as of March 31, 2013, from \$1.5 billion at December 31, 2012. At March 31, 2013, the loans that were originated after 2010 totaled \$1.6 billion with a minimal number of loans 60 or more days delinquent. The remaining \$106 million balance of the servicing portfolio consists of loans originated by AmeriHome, primarily prior to 2009. This portfolio was acquired as part of the 2010 purchase of AmeriHome. These loans continue to have a high percentage of delinquencies due to declining principal balances of performing loans. The delinquency of the servicing portfolio, among other assumptions, are applied to estimate the fair value of the MSRs.

[Table of Contents](#)

The following table includes information about our mortgage servicing portfolio:

(in millions)	At March 31, 2013	% 60+ days delinquent	At December 31, 2012	% 60+ days delinquent
Fannie Mae	\$ 679.1	0.00%	\$ 622.4	0.00%
Freddie Mac	142.6	0.00%	100.4	0.00%
Ginnie Mae	774.4	0.72%	655.6	0.64%
Total owned servicing portfolio	\$ 1,596.1	0.35%	\$ 1,378.4	0.30%
Acquired Portfolio (1)	106.4	10.62%	113.7	9.69%
Total servicing portfolio (2)	\$ 1,702.5	0.99%	\$ 1,492.1	1.39%

- (1) Represents servicing portfolio acquired in 2010 acquisition of AmeriHome.
(2) Excludes servicing sold and not transferred, and interim servicing.

Real Estate Services

We provide portfolio loss mitigation and real estate services including REO surveillance and disposition services, default surveillance and loss recovery services, short sale and real estate brokerage services, portfolio monitoring and reporting services.

For the three months ended March 31, 2013, real estate services fees, net were \$4.4 million as compared to \$4.6 million for the same period in 2012. The decrease in real estate services fees, net is primarily due to a decline in our long-term mortgage portfolio and the associated real estate and recovery activities. We intend to continue to provide these services predominantly for our long-term mortgage portfolio. However, we expect these revenues to gradually decline over time as our long-term mortgage portfolio declines. To the extent that opportunities arise, we may expand our loss mitigation and real estate services to third parties.

Long-Term Mortgage Portfolio

Although we have seen some stabilization and improvement in defaults, the portfolio continues to suffer losses and may continue for the foreseeable future until we see a significant decline in the number of foreclosure properties in the market.

At March 31, 2013, our residual interest in securitizations (represented by the difference between total trust assets and total trust liabilities) decreased to \$14.3 million, compared to \$15.9 million at December 31, 2012. The decrease in residual fair value in 2013 was primarily due to \$1.7 million in cash received and changes in assumptions associated with defaults and severities, offset by an increase in fair value related to net interest income accretion.

For additional information regarding the long-term mortgage portfolio refer to *Financial Condition and Results of Operations* below.

Liquidity and Capital Resources

During the first three months of 2013, we funded our operations primarily from mortgage lending revenues and real estate services fees which include gains on sale of loans and other mortgage related income, portfolio loss mitigation and real estate services fees primarily generated from our long-term mortgage portfolio, and cash flows from our residual interests in securitizations. Additionally, we funded mortgage loan production using warehouse facilities which are repaid once the loan is sold. Furthermore, we utilized the proceeds from notes payable and the line of credit as additional sources of liquidity.

As previously announced, on April 29, 2013, the Company raised \$20.0 million from the issuance of Convertible Notes. The Convertible Notes accrue interest at a rate of 7.5% per annum to be paid quarterly and mature on April 30, 2018. Note holders may convert all or a portion of the outstanding principal amount of the Convertible Notes to shares of IMH common stock at a rate of \$10.875 per share, subject to adjustment for stock splits and dividends. The Company has the right to force a conversion if the stock price of IMH common stock reaches \$16.3125 for 20 straight trading days.

Our results of operations and liquidity are materially affected by conditions in the markets for mortgages and mortgage-related assets, as well as the broader financial markets and the general economy. Concerns over economic recession, geopolitical issues, unemployment, the availability and cost of financing, the mortgage market and real estate market conditions contribute to increased volatility and diminished expectations for the economy and markets. Volatility and uncertainty in the marketplace may make it more difficult for us to obtain financing on favorable terms or at all. Our operations and profitability may be adversely affected if we are unable to obtain cost-effective financing.

[Table of Contents](#)

We believe that current cash balances, cash flows from our mortgage lending operations, real estate services fees generated from our long-term mortgage portfolio, and residual interest cash flows from our long-term mortgage portfolio are adequate for our current operating needs. However, we believe the mortgage and real estate services market is volatile, highly competitive and subject to increased regulation. Competition in mortgage lending comes primarily from mortgage bankers, commercial banks, credit unions and other finance companies which have offices in our market area as well as operations throughout the United States. We compete for loans principally on the basis of the interest rates and loan fees we charge, the types of loans we originate and the quality of services we provide to borrowers. Additionally, competition for loss mitigation servicing, loan modification services and other portfolio services has increased due to the difficult mortgage environment, credit tightening and an uncertain economy. Our competitors include mega mortgage servicers, established subprime loan servicers, and newer entrants to the specialty servicing and recovery collections business. Efforts to market our ability to provide mortgage and real estate services for others is more difficult than many of our competitors because we have not historically provided such services to unrelated third parties, and we are not a rated primary or special servicer of residential mortgage loans as designated by a rating agency. Additionally, performance of the long-term mortgage portfolio is subject to the current real estate market and economic conditions. Cash flows from our residual interests in securitizations are sensitive to delinquencies, defaults and credit losses associated with the securitized loans. Losses in excess of current estimates will reduce the residual interest cash receipts from our long-term mortgage portfolio.

While we continue to pay our obligations as they become due, the ability to continue to meet our current and long-term obligations is dependent upon many factors, particularly our ability to successfully operate our mortgage lending segment, real estate services segment and realizing cash flows from the long-term mortgage portfolio. Our future financial performance and success are dependent in large part upon the ability to expand our mortgage lending platform and profitability.

In April 2013, the Company fully satisfied the remaining scheduled payments on the note payable-debt agreement and hence, the residuals listed as collateral will be released to the Company and the monthly cash flows from the residuals will again be remitted directly to the Company.

Critical Accounting Policies

We define critical accounting policies as those that are important to the portrayal of our financial condition and results of operations. Our critical accounting policies require management to make difficult and complex judgments that rely on estimates about the effect of matters that are inherently uncertain due to the effect of changing market conditions and/or consumer behavior. In determining which accounting policies meet this definition, we considered our policies with respect to the valuation of our assets and liabilities and estimates and assumptions used in determining those valuations. We believe the most critical accounting issues that require the most complex and difficult judgments and that are particularly susceptible to significant change to our financial condition and results of operations include those issues included in Management's Discussion and Analysis of Results of Operations in IMH's report on Form 10-K for the year ended December 31, 2012. Such policies have not changed during 2013.

Financial Condition, Operation and Market Risks and Results of Operations

Financial Condition

As of March 31, 2013 compared to December 31, 2012

The following table shows the condensed consolidated balance sheets for the following periods:

26

[Table of Contents](#)

	March 31 2013	December 31, 2012	Increase (Decrease)	% Change
Cash	\$ 10,057	\$ 12,711	\$ (2,654)	(21)%
Restricted cash	2,792	3,230	(438)	(14)
Total trust assets	5,849,192	5,810,506	38,686	1
Mortgage loans held-for-sale	138,059	118,786	19,273	16
Mortgage servicing rights	15,599	10,703	4,896	46
Other assets (2)	28,565	30,652	(2,087)	(7)
Total assets	\$ 6,044,264	\$ 5,986,588	\$ 57,676	1%
Total trust liabilities	\$ 5,834,884	\$ 5,794,656	\$ 40,228	1%
Warehouse borrowings	126,964	107,604	19,360	18
Long-term debt (\$71,120 par)	13,336	12,731	605	5
Repurchase reserve (1)	10,095	10,562	(467)	(4)
Notes payable	2,055	3,451	(1,396)	(40)
Other liabilities (2)	26,076	27,741	(1,665)	(6)
Total liabilities	6,013,410	5,956,745	56,665	1
Total IMH stockholders' equity	29,863	28,960	903	3
Noncontrolling interest	991	883	108	12
Total equity	30,854	29,843	1,011	3
Total liabilities and stockholders' equity	\$ 6,044,264	\$ 5,986,588	\$ 57,676	1%

- (1) \$7.3 million and \$8.2 million of the repurchase reserve were within discontinued operations at March 31, 2013 and December 31, 2012, respectively.
(2) Included within other assets and liabilities are the assets and liabilities of discontinued operations.

At March 31, 2013 and December 31, 2012, net trust assets and liabilities were as follows:

	March 31 2013	December 31, 2012	Increase (Decrease)	% Change
Total trust assets	\$ 5,849,192	\$ 5,810,506	\$ 38,686	1%
Total trust liabilities	5,834,884	5,794,656	40,228	1
Residual interests in securitizations	\$ 14,308	\$ 15,850	\$ (1,542)	(10)%

At March 31, 2013, cash decreased to \$10.1 million from \$12.7 million at December 31, 2012. The primary sources of cash between periods were \$19.4 million in fees generated from the mortgage lending operations and real estate services (net of non-cash fair value adjustments), \$3.0 million advance from the line of credit and \$1.7 million from residual interests in securitizations. Offsetting the sources of cash were continuing operating expenses totaling \$24.3 million, payments on the notes payable of \$1.4 million (including \$267 thousand which came from the related reserve account) and settlements of repurchase requests associated with loans sold by the discontinued non-conforming mortgage operations of approximately \$1.5 million.

Since the consolidated and unconsolidated securitization trusts are nonrecourse to the Company, trust assets and liabilities have been netted to present our interest in these trusts more simply, which are considered the residual interests in securitizations. For unconsolidated securitizations the residual interests represent the fair value of investment securities available-for-sale. For consolidated securitizations, the residual interests are represented by the fair value of securitized mortgage collateral and real estate owned, offset by the fair value of securitized mortgage borrowings and net derivative liabilities. We receive cash flows from our residual interests in securitizations to the extent they are available after required distributions to bondholders and maintaining

specified overcollateralization levels and other specified parameters (such as maximum delinquency and cumulative default) within the trusts. The estimated fair value of the residual interests, represented by the difference in the fair value of total trust assets and total trust liabilities, was \$14.3 million at March 31, 2013, compared to \$15.9 million at December 31, 2012. During the three months ended March 31, 2013, we decreased the investor yield requirements for securitized mortgage borrowings as estimated bond prices have continued to improve and corresponding yields have decreased. The decrease in investor yield assumptions on securitized mortgage collateral and securitized mortgage borrowings resulted in an increase in the estimated fair value of these trust assets and liabilities.

[Table of Contents](#)

Mortgage loans held-for-sale increased \$19.3 million to \$138.1 million at March 31, 2013 as compared to \$118.8 million at December 31, 2012. The increase is due to \$655.2 million in originations, excluding \$18.6 million in brokered loans, offset by \$633.3 million in loans sold. Average monthly loan originations, including brokered loans, increased to approximately \$225 million during the first three months of 2013 as compared to \$122 million during the same period in 2012. As a normal course of our origination and sales cycle, loans held-for-sale at the end of any period are generally sold within one or two subsequent months.

Mortgage servicing rights increased by \$4.9 million to \$15.6 million at March 31, 2013 as compared to \$10.7 million at December 31, 2012. The increase is due to an increase in our mortgage servicing portfolio with servicing retained loan sales of \$607.2 million during the first three months of 2013, partially offset by the sale of servicing rights of \$167.3 million during the first three months of 2013. Additionally, the increase is also due to a fair value adjustment of \$1.2 million. At March 31, 2013, we serviced \$1.7 billion in unpaid principal balance (UPB) for others as compared to \$1.5 billion at December 31, 2012.

At March 31, 2013, the balance of deferred charge was \$12.0 million and was included in other assets. For the three months ended March 31, 2013, we did not record income tax expense resulting from deferred charge impairment write-downs based on changes in estimated fair value of securitized mortgage collateral. The deferred charge arose as a result of the deferral of income tax expense on inter-company profits that resulted from the sale of mortgages from taxable subsidiaries to IMH in prior years (when IMH was a REIT). This balance is recorded as required by GAAP and does not have any realizable cash value.

Warehouse borrowings increased by \$19.4 million to \$127.0 million at March 31, 2013 as compared to \$107.6 million at December 31, 2012. The increase is due to the increase in loans held for sale as discussed above. During the first three months of 2013, we increased our total borrowing capacity to \$265.0 million as compared to \$217.5 million at December 31, 2012.

At March 31, 2013, notes payable was \$2.1 million as compared to \$3.5 million at December 31, 2012. The decrease is due to principal payments made during the year. In April 2013, we paid-off the note payable and the residuals listed as collateral will be released to us.

Repurchase reserve liability decreased to \$10.1 million at March 31, 2013 as compared to \$10.6 million at December 31, 2012. During the three months ended March 31, 2013, we paid approximately \$1.5 million to settle previous repurchase claims related to our discontinued operations. Our discontinued operations continue to receive repurchase requests from Fannie Mae resulting in increases in estimated repurchase obligations. At March 31, 2013, the repurchase reserve within discontinued operations was \$7.3 million as compared to \$8.2 million at December 31, 2012. Additionally, we have approximately \$2.8 million in repurchase reserves related to the loans sold by the continuing mortgage lending operations since early 2011.

The changes in total assets and liabilities are primarily attributable to increases in our trust assets and trust liabilities as summarized below.

	March 31 2013	December 31, 2012	Increase (Decrease)	% Change
Securitized mortgage collateral	\$ 5,824,111	\$ 5,787,884	\$ 36,227	1%
Other trust assets	25,081	22,622	2,459	11
Total trust assets	5,849,192	5,810,506	38,686	1
Securitized mortgage borrowings	\$ 5,819,460	\$ 5,777,456	\$ 42,004	1%
Other trust liabilities	15,424	17,200	(1,776)	(10)
Total trust liabilities	5,834,884	5,794,656	40,228	1
Residual interests in securitizations	\$ 14,308	\$ 15,850	\$ (1,542)	(10)%

We update our collateral assumptions quarterly based on recent delinquency, default, prepayment and loss experience. Additionally, we update the forward interest rates and investor yield (discount rate) assumptions based on information derived from market participants. During the first three months of 2013, we decreased the investor yield requirements for certain securitized mortgage borrowings as estimated bond prices have continued to improve and corresponding yields have decreased. The decrease in investor yield assumptions on securitized mortgage collateral and securitized mortgage borrowings resulted in an increase in the value of these trust assets and liabilities.

- Securitized mortgage collateral increased \$36.2 million during the first three months of 2013, primarily due to an increase in fair value due to a reduction in investor yield requirements, partially offset by an increase in loss

[Table of Contents](#)

assumptions, reductions in principal from borrower payments and transfers of loans to REO for single-family and multi-family collateral. Additionally, other trust assets increased \$2.5 million during the first three months of 2013, primarily due to increases in REO from foreclosures of \$11.9 million and a \$3.2 million increase in the net realizable value (NRV) of REO. Partially offsetting the increase was \$13.1 million in REO liquidations.

Securitized mortgage borrowings increased \$42.0 million during the first three months of 2013, primarily caused by an increase in fair value due to a reduction in investor yield requirements, partially offset by an increase in loss assumptions and reductions in principal balances from principal payments during the period for single-family and multi-family collateral. The \$1.8 million dollar reduction in other trust liabilities during the first three months of 2013 was primarily due to \$1.8 million in derivative cash payments from the securitization trusts, partially offset by a \$40 thousand increase in derivative fair value resulting from changes in forward LIBOR interest rates.

In previous years, we securitized mortgage loans by transferring originated and acquired residential single-family mortgage loans and multi-family commercial loans (the “transferred assets”) into non-recourse bankruptcy remote trusts which in turn issued tranches of bonds to investors supported only by the cash flows of the transferred assets. Because the assets and liabilities in the securitizations are nonrecourse to us, the bondholders cannot look to us for repayment of their bonds in the event of a shortfall. These securitizations were structured to include interest rate derivatives. We retained the residual interest in each trust, and in most cases would perform the master servicing. A trustee and servicer, unrelated to us, was named for each securitization. Cash flows from the loans (the loan payments as well as liquidation of foreclosed real estate properties) collected by the loan sub-servicer are remitted to us, the master servicer. The master servicer remits payments to the trustee who remits payments to the bondholders (investors). The sub-servicer collects loan payments and performs loss mitigation activities for defaulted loans. These activities include foreclosing on properties securing defaulted loans, which results in REO.

To estimate fair value of the assets and liabilities within the securitization trusts each reporting period, management uses an industry standard valuation and analytical model that is updated monthly with current collateral, real estate, derivative, bond and cost (servicer, trustee, etc.) information for each securitization trust. We employ an internal process to validate the accuracy of the model as well as the data within this model. Forecasted assumptions sometimes referred to as “curves,” for defaults, loss severity, interest rates (LIBOR) and prepayments are input into the valuation model for each securitization trust. We hire third party experts to provide forecasted curves for the aforementioned assumptions for each of the securitizations. Before inputting this information into the model, management employs a process to qualitatively and quantitatively review the assumption curves for reasonableness using other information gathered from the mortgage and real estate market (i.e., third party home price indices, published industry reports discussing regional mortgage and commercial loan performance and delinquency) as well as actual default and foreclosure information for each trust from the respective trustees.

We use the valuation model to generate the expected cash flows to be collected from the trust assets and the expected required bondholder distribution (trust liabilities). To the extent that the trusts are over collateralized, we may receive the excess interest as the holder of the residual interest. The information above provides us with the future expected cash flows for the securitized mortgage collateral, real estate owned, securitized mortgage borrowings, derivative assets/liabilities, and the residual interests.

To determine the discount rates to apply to these cash flows, we gather information from the bond pricing services and other market participants regarding estimated investor required yields for each bond tranche. Based on that information and the collateral type and vintage, we determine an acceptable range of expected yields an investor would require including an appropriate risk premium for each bond tranche. We use the blended yield of the bond tranches together with the residual interests to determine an appropriate yield for the securitized mortgage collateral in each securitization (after taking into consideration any derivatives in the securitization). During 2012 and the first quarter of 2013, based on the trend of improving bond prices and declining yields, we adjusted the acceptable range of expected yields for some of our earlier vintage securitizations.

[Table of Contents](#)

The following table presents changes in the trust assets and trust liabilities for the three months ended March 31, 2013:

	TRUST ASSETS					TRUST LIABILITIES				Net trust assets
	Level 3 Recurring Fair Value Measurements			NRV (1)		Level 3 Recurring Fair Value Measurements				
	Investment securities available-for-sale	Securitized mortgage collateral	Derivative assets	Real estate owned	Total trust assets	Securitized mortgage borrowings	Derivative liabilities	Total trust liabilities		
Recorded book value at December 31, 2012	110	5,787,884	37	22,475	5,810,506	(5,777,456)	(17,200)	(5,794,656)	15,850	
Total gains/(losses) included in earnings:										
Interest income	11	15,412	—	—	15,423	—	—	—	15,423	
Interest expense	—	—	—	—	—	(71,763)	—	(71,763)	(71,763)	
Change in FV of net trust assets, excluding REO	73	234,462	—	—	234,535(2)	(239,205)	(40)	(239,245)(1)	(4,710)	
Gains from REO - not at FV but at NRV	—	—	—	3,210	3,210(2)	—	—	—	3,210	
Total gains (losses) included in earnings	84	249,874	—	3,210	253,168	(310,968)	(40)	(311,008)	(57,840)	
Transfers in and/or out of level 3	—	—	—	—	—	—	—	—	—	
Purchases, issuances and settlements	(34)	(213,647)	—	(801)	(214,482)	268,964	1,816	270,780	56,298	
Recorded book value at March 31, 2013	\$ 160	\$ 5,824,111	\$ 37	\$ 24,884	\$ 5,849,192	\$ (5,819,460)	\$ (15,424)	\$ (5,834,884)	\$ 14,308	

(1) Accounted for at net realizable value.

(2) Represents non-interest income-net trust assets in the consolidated statements of operations for the three months ended March 31, 2013.

Inclusive of gains from REO, total trust assets above reflect a net gain of \$237.7 million as a result of an increase in fair value of securitized mortgage collateral of \$234.5 million, gains from REO of \$3.2 million and increases from other trust assets of \$73 thousand. Net losses on trust liabilities were \$239.2 million as a result of \$239.2 million in losses from the increase in fair value of securitized mortgage borrowings and losses from derivative liabilities of \$40 thousand. As a result, non-interest income—net trust assets totaled a loss of \$1.5 million for the three months ended March 31, 2013.

The table below reflects the net trust assets as a percentage of total trust assets (residual interests in securitizations):

	March 31, 2013	December 31, 2012
Net trust assets	\$ 14,308	\$ 15,850
Total trust assets	5,849,192	5,810,506
Net trust assets as a percentage of total trust assets	0.24%	0.27%

For the three months ended March 31, 2013, the estimated fair value of the net trust assets declined as a percentage of total trust assets. The decrease was primarily due to the combination of both cash received from residual interests (net trust assets) and an increase in the fair value of total trust assets due to a decrease in investor yield requirements associated with improved market conditions and bond prices. During the first three months of 2013, based on the trend of improving bond prices and declining yields, we adjusted the acceptable range of expected yields for some of its earlier vintage securitizations

resulting in an increase in fair value of total trust assets and trust liabilities. The decline in the percentage of net trust assets to total trust assets is due to residual cash flows received which reduces the value of net trust assets and an increase in fair value of securitized mortgage collateral.

Since the consolidated and unconsolidated securitization trusts are nonrecourse to us, our economic risk is limited to our residual interests in these securitization trusts. Therefore, in the following table we have netted trust assets and trust liabilities to present these residual interests more simply. Our residual interests in securitizations are segregated between our single-family (SF) residential and multi-family (MF) residential portfolios and are represented by the difference between trust assets and trust liabilities.

[Table of Contents](#)

The following tables present the estimated fair value of our residual interests, including investment securities available for sale, by securitization vintage year and other related assumptions used to derive these values at March 31, 2013 and December 31, 2012:

Origination Year		Estimated Fair Value of Residual Interests by Vintage Year at March 31, 2013			Estimated Fair Value of Residual Interests by Vintage Year at December 31, 2012		
		SF	MF	Total	SF	MF	Total
2002-2003	(1)	\$ 8,851	\$ 3,055	\$ 11,906	\$ 11,680	\$ 3,144	\$ 14,824
2004		20	2,282	2,302	58	881	939
2005	(2)	—	100	100	—	87	87
2006	(2)	—	—	—	—	—	—
2007	(2)	—	—	—	—	—	—
Total		\$ 8,871	\$ 5,437	\$ 14,308	\$ 11,738	\$ 4,112	\$ 15,850
Weighted avg. prepayment rate		2.2%	8.3%	2.9%	1.9%	8.3%	2.6%
Weighted avg. discount rate		25.0%	20.2%	23.2%	25.0%	20.2%	23.8%

- (1) 2002-2003 vintage year includes CMO 2007-A, since the majority of the mortgages collateralized in this securitization were originated during this period.
- (2) The estimated fair values of residual interests in vintage years 2005 through 2007 is reflective of higher estimated future losses and investor yield requirements compared to earlier vintage years.

We utilize a number of assumptions to value securitized mortgage collateral, securitized mortgage borrowings and residual interests. These assumptions include estimated collateral default rates and loss severities (credit losses), collateral prepayment rates, forward interest rates and investor yields (discount rates). We use the same collateral assumptions for securitized mortgage collateral and securitized mortgage borrowings as the collateral assumptions determine collateral cash flows which are used to pay interest and principal for securitized mortgage borrowings and excess spread, if any, to the residual interests. However, we use different investor yield (discount rate) assumptions for securitized mortgage collateral and securitized mortgage borrowings and the discount rate used for residual interests based on underlying collateral characteristics, vintage year, assumed risk and market participant assumptions. The table below reflects the estimated future credit losses and investor yield requirements for trust assets by product (SF and MF) and securitization vintage at March 31, 2013:

	Estimated Future Losses (1)		Investor Yield Requirement (2)	
	SF	MF	SF	MF
2002-2003	10%	0%(3)	5%	9%
2004	16%	1%	5%	6%
2005	30%	4%	5%	5%
2006	44%	10%	6%	5%
2007	43%	3%	6%	4%

- (1) Estimated future losses derived by dividing future projected losses by unpaid principal balances at March 31, 2013.
- (2) Investor yield requirements represent our estimate of the yield third-party market participants would require to price our trust assets and liabilities given our prepayment, credit loss and forward interest rate assumptions.
- (3) Represents less than 1%.

Despite the increase in housing prices from year-end through March 2013, housing prices are still at December 2003 levels which has significantly reduced or eliminated equity for loans originated after 2003. Future loss estimates are significantly higher for mortgage loans included in securitization vintages after 2004 which reflect severe home price deterioration and defaults experienced with mortgages originated during these periods.

Long-Term Mortgage Portfolio Credit Quality

We use the Mortgage Bankers Association (MBA) method to define delinquency as a contractually required payment being 30 or more days past due. We measure delinquencies from the date of the last payment due date in which a payment was received. Delinquencies for loans 60 days late or greater, foreclosures and delinquent bankruptcies were \$1.9 billion or 22.6% of the long-term mortgage portfolio as of March 31, 2013.

[Table of Contents](#)

The following table summarizes the unpaid principal balances of loans in our mortgage portfolio, included in securitized mortgage collateral, mortgage loans held-for-investment and mortgage loans held-for-sale for continuing and discontinued operations combined, that were 60 or more days delinquent (utilizing the MBA method) as of the periods indicated:

	March 31, 2013	Total Collateral %	December 31, 2012	Total Collateral %
Mortgage loans held-for-sale and investment				
60 - 89 days delinquent	\$ —	*	\$ —	*
90 or more days delinquent	—	*	—	*
Foreclosures (1)	—	*	366	*
Total 60+ days delinquent mortgage loans held-for-sale and investment (2)	—	*	366	*
Securitized mortgage collateral				
60 - 89 days delinquent	\$ 161,804	1.9%	\$ 180,260	2.1%
90 or more days delinquent	675,782	8.0%	649,800	7.4%
Foreclosures (1)	705,384	8.4%	790,293	9.0%
Delinquent bankruptcies (3)	363,046	4.3%	370,827	4.2%
Total 60+ days delinquent long-term mortgage portfolio	1,906,016	22.6%	1,991,180	22.8%
Total 60 or more days delinquent	\$ 1,906,016	22.6%	\$ 1,991,546	22.8%
Total collateral	\$ 8,416,226	100%	\$ 8,735,991	100%

* Less than 0.1%

(1) Represents properties in the process of foreclosure.

(2) Represents mortgage loans held-for-sale included in assets from discontinued operations on the consolidated balance sheets.

(3) Represents bankruptcies that are 30 days or more delinquent.

The following table summarizes securitized mortgage collateral, mortgage loans held-for-investment, mortgage loans held-for-sale and real estate owned, that were non-performing for continuing and discontinued operations combined as of the dates indicated (excludes 60-89 days delinquent):

	March 31, 2013	Total Collateral %	December 31, 2012	Total Collateral %
90 or more days delinquent, foreclosures and delinquent bankruptcies	\$ 1,744,212	20.7%	\$ 1,811,286	20.7%
Real estate owned	24,894	0.3%	22,511	0.3%
Total non-performing assets	\$ 1,769,106	21.0%	\$ 1,833,797	21.0%

Non-performing assets consist of non-performing loans (mortgages that are 90 or more days delinquent, including loans in foreclosure and delinquent bankruptcies) plus REO. It is the Company's policy to place a mortgage on non-accrual status when it becomes 90 days delinquent and to reverse from revenue any accrued interest, except for interest income on securitized mortgage collateral when the scheduled payment is received from the servicer. The servicers are required to advance principal and interest on loans within the securitization trusts to the extent the advances are considered recoverable. The servicer may recover such advances when the property is foreclosed and liquidated or if the loan is paid in full. IFC, a subsidiary of IMH and master servicer, may be required to advance funds, or in most cases cause the loan servicers to advance funds, to cover principal and interest payments not received from borrowers depending on the status of their mortgages. As of March 31, 2013, non-performing assets (unpaid principal balance of loans 90 or more days delinquent, foreclosures and delinquent bankruptcies plus REO) as a percentage of the total collateral was 21.0%. At December 31, 2012, non-performing assets to total collateral was 21.0%. Although non-performing assets decreased by approximately \$64.7 million at March 31, 2013 as compared to December 31, 2012, the percentage of total collateral remained the same. At March 31, 2013, the estimated fair value of non-performing assets (representing the fair value of loans 90 or more days delinquent, foreclosures and delinquent bankruptcies plus REO) was \$583.7 million or 9.7% of total assets. At December 31, 2012, the estimated fair value of non-performing assets was \$578.0 million or 9.7% of total assets.

REO, which consists of residential real estate acquired in satisfaction of loans, is carried at the lower of cost or net realizable value less estimated selling costs. Adjustments to the loan carrying value required at the time of foreclosure are included in the change in the fair value of net trust assets. Changes in the Company's estimates of net realizable value subsequent to the time of foreclosure and through the time of ultimate disposition are recorded as gains or losses from real estate owned in the consolidated statements of operations. REO, for continuing and discontinued operations, at March 31, 2013 increased \$2.4 million or 10.6% from December 31, 2012, as a result of an increase in foreclosures and an increase in the NRV of REO, partially offset by liquidations of REO.

[Table of Contents](#)

For the three months ended March 31, 2013 and 2012, we realized negligible losses on the sale of REO. Additionally, for the three months ended March 31, 2013, we recorded an increase of the net realizable value of the REO in the amount of \$3.2 million, compared to write-downs of \$9.4 million for the comparable 2012 period. Increases and write-downs of the net realizable value reflect increases or declines in value of the REO subsequent to foreclosure date, but prior to the date of sale.

The following table presents the balances of REO for continuing operations:

	March 31, 2013	December 31, 2012
REO	\$ 29,930	\$ 31,116
Impairment (1)	(5,036)	(8,605)
Ending balance	\$ 24,894	\$ 22,511
REO inside trusts	\$ 24,884	\$ 22,475
REO outside trusts	10	36
Total	\$ 24,894	\$ 22,511

(1) Impairment represents the cumulative write-downs of net realizable value subsequent to foreclosure.

In calculating the cash flows to assess the fair value of the securitized mortgage collateral, we estimate the future losses embedded in our loan portfolio. In evaluating the adequacy of these losses, management takes many factors into consideration. For instance, a detailed analysis of historical loan performance data is accumulated and reviewed. This data is analyzed for loss performance and prepayment performance by product type, origination year and securitization issuance. The data is also broken down by collection status. Our estimate of losses for these loans is developed by estimating both the rate of default of the loans and the amount of loss severity in the event of default. The rate of default is assigned to the loans based on their attributes (*e.g.*, original loan-to-value, borrower credit score, documentation type, geographic location, etc.) and collection status. The rate of default is based on analysis of migration of loans from each aging category. The loss severity is determined by estimating the net proceeds from the ultimate sale of the foreclosed property. The results of that analysis are then applied to the current mortgage portfolio and an estimate is created. We believe that pooling of mortgages with similar characteristics is an appropriate methodology in which to evaluate the future loan losses.

Management recognizes that there are qualitative factors that must be taken into consideration when evaluating and measuring losses in the loan portfolios. These items include, but are not limited to, economic indicators that may affect the borrower's ability to pay, changes in value of collateral, political factors, employment and market conditions, competitor's performance, market perception, historical losses, and industry statistics. The assessment for losses is based on delinquency trends and prior loss experience and management's judgment and assumptions regarding various matters, including general economic conditions and loan portfolio composition. Management continually evaluates these assumptions and various relevant factors affecting credit quality and inherent losses.

[Table of Contents](#)

Results of Operations

For the Three Months Ended March 31, 2013 compared to the Three Months Ended March 31, 2012

	For the Three Months Ended March 31,			
	2013	2012	Increase (Decrease)	% Change
Interest income	\$ 89,130	\$ 142,728	\$ (53,598)	(38)%
Interest expense	88,686	141,738	(53,052)	(37)
Net interest income	444	990	(546)	(55)
Total non-interest income	22,934	10,458	12,476	119
Total non-interest expense	(24,265)	(14,704)	(9,561)	(65)
Income tax benefit (expense)	1,088	(30)	1,118	3,727
Net earnings (loss) from continuing operations	201	(3,286)	3,487	106
Loss from discontinued operations, net	(876)	(1,268)	392	31
Net loss	(675)	(4,554)	3,879	85
Net earnings attributable to noncontrolling interest (1)	(63)	(236)	173	73
Net loss attributable to IMH	\$ (738)	\$ (4,790)	\$ 4,052	85
Loss per share available to common stockholders - basic and diluted	\$ (0.08)	\$ (0.61)	\$ 0.53	86%

(1) For the three months ended March 31, 2013 and 2012, net earnings attributable to noncontrolling interest represents the portion of the earnings of AmeriHome Mortgage Corporation (a subsidiary of IRES) that the Company does not wholly-own.

Net Interest Income

We earn net interest income primarily from mortgage assets which include securitized mortgage collateral, loans held-for-sale and investment securities available-for-sale, or collectively, "mortgage assets," and, to a lesser extent, interest income earned on cash and cash equivalents. Interest expense is primarily interest paid on borrowings secured by mortgage assets, which include securitized mortgage borrowings and warehouse borrowings and to a lesser extent, interest expense paid on long-term debt and notes payable and line of credit. Interest income and interest expense during the period primarily represents the effective yield, based on the fair value of the trust assets and liabilities.

The following tables summarize average balance, interest and weighted average yield on mortgage assets and borrowings, included within continuing operations, for the periods indicated. Cash receipts and payments on derivative instruments hedging interest rate risk related to our securitized mortgage borrowings are not included in the results below. These cash receipts and payments are included as a component of the change in fair value of net trust assets.

[Table of Contents](#)

	For the Three Months Ended March 31,					
	2013			2012		
	Average Balance	Interest	Yield	Average Balance	Interest	Yield
ASSETS						
Securitized mortgage collateral	5,805,998	88,277	6.08%	5,511,183	142,196	10.32%
Loans held-for-sale	97,662	831	3.40%	54,618	506	3.71%
Other	1,020	22	8.63%	4,144	26	2.51%
Total interest-earning assets	\$ 5,904,680	\$ 89,130	6.04%	\$ 5,569,945	\$ 142,728	10.25%

LIABILITIES

Securitized mortgage borrowings	\$ 5,798,458	\$ 86,532	5.97%	\$ 5,517,206	\$ 139,809	10.14%
Long-term debt	13,034	954	29.28%	11,862	912	30.75%
Note payable	2,833	207	29.23%	5,738	460	32.07%
Warehouse borrowings	93,484	993	4.25%	53,428	557	4.17%
Total interest-bearing liabilities	<u>\$ 5,907,809</u>	<u>\$ 88,686</u>	6.00%	<u>\$ 5,588,234</u>	<u>\$ 141,738</u>	10.15%
Net Interest Spread (1)		\$ 444	0.04%		\$ 990	0.10%
Net Interest Margin (2)			0.03%			0.07%

- (1) Net interest spread is calculated by subtracting the weighted average yield on interest-bearing liabilities from the weighted average yield on interest-earning assets.
- (2) Net interest margin is calculated by dividing net interest spread by total average interest-earning assets.

Net interest income spread decreased \$546 thousand for the three months ended March 31, 2013 primarily attributable to a decrease in net interest spread on the long-term mortgage portfolio due to increases in pricing and the corresponding reduction in investor yield requirements between periods on securitized mortgage collateral and securitized mortgage borrowings as well as a decrease in the balance of the long-term mortgage portfolio, partially offset by a decrease in interest expense on the note payable. Additionally, the negative interest carry between the warehouse borrowings and loans held-for-sale is causing further reductions on the net interest spread. As a result, net interest margin decreased from 0.10% for the three months ended March 31, 2012 to 0.04% for the three months ended March 31, 2013.

During the three months ended March 31, 2013, the yield on interest-earning assets decreased to 6.04% from 10.25% in the comparable 2012 period. The yield on interest-bearing liabilities decreased to 6.00% for the three months ended March 31, 2013 from 10.15% for the comparable 2012 period. In connection with the fair value accounting for investment securities available-for-sale, securitized mortgage collateral and borrowings and long-term debt, interest income and interest expense is recognized using effective yields based on estimated fair values for these instruments. The decrease in yield for securitized mortgage collateral and securitized mortgage borrowings is primarily related to increased prices on mortgage-backed bonds which resulted in a decrease in yield. Bond prices received from pricing services and other market participants have increased over the past few quarters as investor's demand for mortgage-backed securities has increased. This has resulted in an increase in fair value for both securitized mortgage collateral and securitized mortgage borrowings. These increases in fair value have decreased the effective yields used for purposes of recognizing interest income and interest expense on these instruments.

[Table of Contents](#)*Non-Interest Income*

Changes in Non-Interest Income

	For the Three Months Ended March 31,			
	2013	2012	Increase (Decrease)	% Change
Change in fair value of net trust assets, excluding REO	\$ (4,710)	\$ 6,400	\$ (11,110)	(174)%
Gains (losses) from REO	3,210	(9,427)	12,637	134
Non-interest (loss) income - net trust assets	(1,500)	(3,027)	1,527	50
Mortgage lending gains and fees, net	19,476	9,272	10,204	110
Real estate services fees, net	4,428	4,645	(217)	(5)
Other	530	(432)	962	223
Total non-interest income	<u>\$ 22,934</u>	<u>\$ 10,458</u>	<u>\$ 12,476</u>	119%

Non-interest income—net trust assets. Since the consolidated and unconsolidated securitization trusts are nonrecourse to us, our economic risk is limited to the residual interests in these securitization trusts. To understand the economics on the residual interests in securitizations better, it is necessary to consider the net effect of changes in fair value of net trust assets and losses from REO. All estimated future losses are included in the estimate of the fair value of securitized mortgage collateral, REO and securitized mortgage borrowings. Losses on REO are reported separately in the consolidated statement of operations as REO is a nonfinancial asset which is the only component of trust assets and liabilities that is not recorded at fair value. Therefore, REO value at the time of sale or losses from further write-downs are recorded separately in our consolidated statement of operations. The net effect of changes in value related to the investment in all trust assets and liabilities is shown as non-interest income—net trust assets, which includes losses from REO. Non-interest income (loss) related to our net trust assets (residual interests in securitizations) was a loss of \$1.5 million for the three months ended March 31, 2013, compared to a loss of \$3.0 million in the comparable 2012 period. The individual components of the non-interest income (loss) from net trust assets are discussed below:

Change in fair value of net trust assets, excluding REO. For the three months ended March 31, 2013, we recognized a \$4.7 million loss from the change in fair value of net trust assets, excluding REO. The net loss recognized during the period was comprised of losses resulting from increases in the fair value of securitized mortgage borrowings and net derivative liabilities of \$239.2 million and \$40 thousand, respectively. Partially offsetting these losses were gains resulting from the increase in fair value of securitized mortgage collateral and an increase in fair value of investment securities available-for-sale of \$234.5 million and \$73 thousand, respectively.

For the three months ended March 31, 2012, the Company recognized a \$6.4 million gain from the change in fair value of net trust assets, excluding REO. The net gain recognized during the period was comprised of gains resulting from the increase in fair value of securitized mortgage collateral of \$231.4 million. Offsetting these gains were losses resulting from increases in the fair value of securitized mortgage borrowings and net derivative liabilities, and a decrease in fair value of investment securities available-for sale of \$224.0 million, \$561 thousand and \$443 thousand, respectively.

Gains (losses) from REO. Gains from REO were \$3.2 million for the three months ended March 31, 2013. This gain was due to a \$3.2 million increase in NRV during the period. The increase in NRV was attributable to lower expected loss severities on properties held during the period.

Losses from REO were \$9.4 million for the three months ended March 31, 2012. This loss was comprised of \$9.4 million in additional impairment write-downs during the period and \$2 thousand gain on sale of REO. During the three months ended March 31, 2012, additional impairment write-downs were attributable to higher expected loss severities on properties held during the period which resulted in a decrease to NRV.

Mortgage lending gains and fees, net. For the three months ended March 31, 2013, mortgage lending gains and fees, net were \$19.5 million compared to \$9.3 million in the comparable 2012 period. The \$10.2 million increase in mortgage lending gains and fees, net was the result of \$673.8 million and \$633.3 million of loans originated and sold, respectively, during the three months ended March 31, 2013, as compared to \$365.1 million and \$355.7 million of loans originated and sold, respectively, during the same period in 2012.

Real estate services fees, net. For the three months ended March 31, 2013, real estate services fees, net were \$4.4 million compared to \$4.6 million in the comparable 2012 period. The \$217 thousand decrease was primarily the result of the decline in loans and the balance of the long-term mortgage portfolio.

[Table of Contents](#)

Non-Interest Expense

	For the Three Months Ended March 31,			
	2013	2012	Increase (Decrease)	% Change
Personnel expense	\$ 17,423	\$ 10,485	\$ 6,938	66%
General, administrative and other	6,842	4,219	2,623	62
Total non-interest expense	<u>\$ 24,265</u>	<u>\$ 14,704</u>	<u>\$ 9,561</u>	65%

Total non-interest expense was \$24.3 million for the three months ended March 31, 2013, compared to \$14.7 million for the comparable period of 2012. The \$9.6 million increase in non-interest expense was primarily attributable to an increase in personnel and related costs associated with the growth our mortgage lending platform. Total personnel grew to 610 employees at March 31, 2013 as compared to 388 employees at March 31, 2012.

General, administrative and other expenses increased to \$6.8 million for the three months ended March 31, 2013, compared to \$4.2 million for the same period in 2012. The \$2.6 million increase was primarily attributable to the growth of our mortgage lending platform along with a \$700 thousand legal settlement expense within the mortgage lending operations as a result of a settlement agreement.

Income Taxes

The Company recorded income tax benefit (expense) of \$1.1 million and (\$30 thousand) for the three months ended March 31, 2013 and 2012, respectively. The \$1.2 million income tax benefit for 2013 is the result of the inclusion of AmeriHome in the IMH federal and California consolidated tax returns as a result of the Company increasing its ownership in AmeriHome to 80% during the first quarter of 2013. The tax benefit is from the use of net operating losses to offset AmeriHome's deferred tax liabilities. The \$1.2 million income tax benefit was partially offset by \$0.1 million state income taxes primarily from states where the Company does not have net operating loss carryforwards. The income tax expense for 2012 is the result of state income taxes primarily from states where the Company does not have net operating loss carryforwards.

As of December 31, 2012, the Company had estimated federal and California net operating loss (NOL) carryforwards of approximately \$489.4 million and \$419.0 million, respectively, of which approximately \$286.2 million (federal) related to discontinued operations. The use of NOL carryforwards in California were suspended from 2008 through 2011.

Deferred taxes are provided for items whose financial and tax bases differ. A valuation allowance is provided against deferred tax assets when it is expected that it is more likely than not that deferred tax assets will not be fully realized. During the first quarter of 2013, management continues to carry a full valuation allowance with respect to its deferred tax assets. The determination as to whether or not a deferred tax asset can be fully realized is subject to a significant degree of judgment, based at least partially upon a projection of future taxable income, which takes into consideration past and future trends in profitability, market conditions, and multiple other factors, none of which are predictable.

Due to the degree of judgment involved, actual realization of deferred tax assets could differ materially from management's estimates. Specifically, Management could determine in the future that the assets are realizable, materially increasing net income in one or many periods. Accordingly, management will continue to periodically reevaluate the necessity of such valuation allowance and, to the extent that conditions change in a manner that would make it more likely than not that the Company can realize its deferred tax assets, some or all of such valuation allowance could be reversed in future periods.

Results of Operations by Business Segment

The Company's business segments include mortgage lending, real estate services and the long-term mortgage portfolio as follows:

[Table of Contents](#)

Mortgage Lending

	2013	2012	(Decrease)	Change
Net interest expense	\$ (157)	\$ (67)	\$ (90)	(134)%
Mortgage lending gains and fees, net	19,476	9,272	10,204	110
Other non-interest income	112	31	81	261
Total non-interest income	19,588	9,303	10,285	111
Personnel expense	(14,673)	(7,302)	(7,371)	(101)
General, administrative and other	(4,087)	(1,707)	(2,380)	(139)
Net earnings before income taxes	<u>\$ 671</u>	<u>\$ 227</u>	<u>\$ 444</u>	196%

For the three months ended March 31, 2013, mortgage lending gains and fees, net were \$19.5 million compared to \$9.3 million in the comparable 2012 period. The \$10.2 million increase in mortgage lending gains and fees, net was the result of \$673.8 million and \$633.3 million of loans originated and sold, respectively, during the three months ended March 31, 2013, as compared to \$365.1 million and \$355.7 million of loans originated and sold, respectively, during the same period in 2012.

The \$10.2 million increase in mortgage lending during the three months ended March 31, 2013 was primarily the result of an increase in the net gain on sale of loans primarily related to a \$6.4 million increase in gains from sales of loans, net of origination costs, a \$2.0 million increase in realized and unrealized gains from derivative instruments, a \$1.0 million increase in the fair value of MSRs and a \$980 thousand increase in servicing income, partially offset by a \$100 thousand increase in provision for repurchases.

The \$7.4 million increase in personnel expense was attributable to personnel and related costs primarily due to salaries and commissions associated with the growth of our mortgage lending platform. The number of mortgage lending employees grew to approximately 497 at March 31, 2013 as compared to approximately 275 at March 31, 2012.

The \$2.4 million increase in general, administrative and other expense is primarily related to the growth of our mortgage lending platform and a \$700 thousand legal settlement expense recorded during the first quarter of 2013.

Real Estate Services

	For the Three Months Ended March 31,			
	2013	2012	Increase (Decrease)	% Change
Net interest income	\$ 6	\$ 10	\$ (4)	(40)%
Real estate services fees, net	4,428	4,645	(217)	(5)
Total non-interest income	4,428	4,645	(217)	(5)
Personnel expense	(1,884)	(1,599)	(285)	(18)
General, administrative and other	(255)	(330)	75	23
Net earnings before income taxes	<u>\$ 2,295</u>	<u>\$ 2,726</u>	<u>\$ (431)</u>	(16)%

For the three months ended March 31, 2013, real estate services fees, net were \$4.4 million compared to \$4.6 million in the comparable 2012 period. The \$217 thousand decrease in real estate services fees, net was the result of a decrease of \$564 thousand in real estate services. Partially offsetting this decrease was an increase of \$192 thousand in loss mitigation fees and an increase of \$155 thousand in real estate and recovery fees.

The increase in personnel expense was primarily attributable to an increase in employee related expense and commissions.

[Table of Contents](#)

Long-term Mortgage Portfolio

	For the Three Months Ended March 31,			
	2013	2012	Increase (Decrease)	% Change
Net interest income	\$ 595	\$ 1,047	\$ (452)	(43)%
Change in fair value of net trust assets, excluding REO	(4,710)	6,400	(11,110)	(174)
Gains (losses) from real estate owned	3,210	(9,427)	12,637	134
Non-interest (loss) income- net trust assets	(1,500)	(3,027)	1,527	50
Other non-interest income (expense)	418	(463)	881	190
Total non-interest income	(1,082)	(3,490)	2,408	69
Personnel expense	(866)	(1,563)	697	45
General, administrative and other	(2,563)	(2,439)	(124)	(5)
Net loss before income taxes	<u>\$ (3,916)</u>	<u>\$ (6,445)</u>	<u>\$ 2,529</u>	39%

Net interest income decreased \$452 thousand for the three months ended March 31, 2013 primarily attributable to a decrease in net interest spread on the long-term mortgage portfolio due to increases in pricing and the corresponding reduction in investor yield requirements between periods on securitized mortgage collateral and securitized mortgage borrowings as well as a decrease in the balance of the long-term mortgage portfolio. Partially offsetting these reductions was a decrease in interest expense on the note payable for the three months ended March 31, 2013.

For the three months ended March 31, 2013, we recognized a \$4.7 million loss from the change in fair value of net trust assets, excluding REO. The net loss recognized during the period was comprised of losses resulting from increases in the fair value of securitized mortgage borrowings and net derivative

liabilities of \$239.2 million and \$40 thousand, respectively. Partially offsetting these losses were gains resulting from the increase in fair value of securitized mortgage collateral and an increase in fair value of investment securities available-for-sale of \$234.5 million and \$73 thousand, respectively. Gains from REO were \$3.2 million for the three months ended March 31, 2013. This gain was due to a \$3.2 million increase in NRV during the period. The increase in NRV was attributable to lower expected loss severities on properties held during the period.

Discontinued Operations

	For the Three Months Ended March 31,			
	2013	2012	Increase (Decrease)	% Change
Provision for repurchases	\$ (606)	\$ (503)	\$ (103)	(20)%
Other non-interest income	(1)	(1)	—	—
Total non-interest income	(607)	(504)	(103)	(20)
Non-interest expense	(269)	(764)	495	65
Net loss before income taxes	\$ (876)	\$ (1,268)	\$ 392	31%

Provision for repurchases increased \$103 thousand to a provision of \$606 thousand for the three months ended March 31, 2013, compared to a provision of \$503 thousand for the same period in 2012. The \$103 thousand increase is the result of increases in estimated repurchase losses during the three months ended March 31, 2013 related to additional repurchase claims received from Fannie Mae. Additionally, during the three months ended March 31, 2013, we paid approximately \$1.5 million to settle previous repurchase claims related to our previously discontinued operations.

Non-interest expense decreased \$495 thousand between periods primarily due to a decrease in legal and professional expenses.

ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a smaller reporting company, the Company is not required to provide the information required by this Item.

[Table of Contents](#)

ITEM 4: CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) or 15d-15(e)) designed to ensure that information required to be disclosed in reports filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in its reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

As required by Rules 13a-15 and 15d-15 under the Exchange Act, in connection with the filing of this Quarterly Report on Form 10-Q, our management, under the supervision and with the participation of our CEO and CFO, conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e). Based on that evaluation, the Company's chief executive officer and chief financial officer concluded that, as of that date, the Company's disclosure controls and procedures were effective at a reasonable assurance level.

Changes in Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting during the Company's quarter ended March 31, 2013, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1: LEGAL PROCEEDINGS

The Company is a defendant in or a party to a number of legal actions or proceedings that arise in the ordinary course of business. In some of these actions and proceedings, claims for monetary damages are asserted against the Company. In view of the inherent difficulty of predicting the outcome of such legal actions and proceedings, the Company generally cannot predict what the eventual outcome of the pending matters will be, what the timing of the ultimate resolution of these matters will be, or what the eventual loss related to each pending matter may be, if any.

In accordance with applicable accounting guidance, the Company establishes an accrued liability for litigation when those matters present loss contingencies that are both probable and estimable. In any case, there may be an exposure to losses in excess of any such amounts whether accrued or not. Any estimated loss is subject to significant judgment and is based upon currently available information, a variety of assumptions, and known and unknown uncertainties. The matters underlying the estimated loss will change from time to time, and actual results may vary significantly from the current estimate. Therefore, an estimate of possible loss represents what the Company believes to be an estimate of possible loss only for certain matters meeting these criteria. It does not represent the Company's maximum loss exposure. At March 31, 2013, the Company has a \$3.4 million accrued liability recorded for such estimated loss exposure as explained below.

Based on the Company's current understanding of these pending legal actions and proceedings, management cannot ascertain whether the judgments or settlements arising from pending or threatened legal matters, individually or in the aggregate, will have a material adverse effect on the consolidated financial position, operating results or cash flows of the Company. However, in light of the inherent uncertainties involved in these matters, some of which are beyond the Company's control, and the very large or indeterminate damages sought in some of these matters, an adverse outcome in one or more of these matters could be material to the Company's results of operations or cash flows for any particular reporting period.

Updates to legal matters for the period ended March 31, 2013 are as follows:

On June 27, 2000, a purported class action was filed entitled *Gilmor, et al. v. Preferred Credit Corp., et. al.*, alleging the originator of various second mortgage loans in Missouri and other assignees of the loans charged fees and costs in violation of Missouri's Second Mortgage Loan Act, with the court eventually granting the plaintiffs' motion for class certification. On March 6, 2013, the court granted final approval of the Company's settlement in the sum of \$3.0 million. As of April 2013, the Company has satisfied \$2.5 million in payments due under the settlement agreement with the remaining payments to be made through July 2014.

40

[Table of Contents](#)

On or about November 27, 2012, a demand for arbitration was filed entitled *Mortgage Cadence, LLC v. Excel Mortgage Servicing, Inc.*, alleging the plaintiff provided a new loan origination system to Excel and seeking unpaid monthly payments of approximately \$1.4 million and usage fees. In April 2013, an agreement was reached to settle the matter for \$700,000. The Company has satisfied \$100,000 due under the settlement agreement, with the remaining payments to be made through April 2015.

We are a party to other litigation and claims which are normal in the course of our operations. While the results of such other litigation and claims cannot be predicted with certainty, we believe the final outcome of such matters will not have a material adverse effect on our financial condition or results of operations.

The Company believes that it has meritorious defenses to the outstanding litigation claims and intends to defend these claims vigorously and as such the Company believes the final outcome of such matters will not have a material adverse effect on its financial condition or results of operations. Nevertheless, litigation is uncertain and the Company may not prevail in the lawsuits and can express no opinion as to their ultimate resolution. An adverse judgment in any of these matters could have a material adverse effect on the Company's financial position and results of operations.

Please refer to IMH's report on Form 10-K for the year ended December 31, 2012 for a description of litigation and claims.

ITEM 1A: RISK FACTORS

Our Annual Report on Form 10-K for the year ended December 31, 2012, includes a detailed discussion of our risk factors. Such risks have not changed during 2013.

ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

As previously reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, on December 20, 2012, the Company entered into a Settlement Agreement with Citigroup Global Market, Inc. ("Citigroup") regarding a lawsuit initially filed by Citigroup on May 26, 2011 in the U.S. District Court of Central District of California. Pursuant to the Settlement Agreement, the Company agreed to pay Citigroup an aggregate of \$3.1 million within a 12 month period, which can be paid in shares of common stock or cash at the Company's discretion, and the Company may be required to true-up proceeds from the sales of shares with the issuance of additional shares to Citigroup. On January 24, 2013, the court approved the Settlement Agreement, which included the issuance of the shares of the Company's common stock. Accordingly, pursuant to the terms of the Settlement Agreement, on January 30, 2013, the Company made an initial payment of approximately \$1.1 million by issuing to Citigroup 84,942 shares of common stock. The issuance of the shares was made in reliance upon the exemption from registration under Section 3(a)(10) of the Securities Act of 1933, as amended.

ITEM 3: DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4: MINE SAFETY DISCLOSURES

None.

ITEM 5: OTHER INFORMATION

Amendments to Master Repurchase Agreements

On February 8, 2013, the Company entered into a Sixth Amendment to the Master Repurchase Agreement with Customers Bank increasing the maximum borrowing capacity from \$47.5 million to \$60 million.

On February 21, 2013, the Company entered into a second amendment to the Master Repurchase Agreement and Side Letter with Credit Suisse increasing the borrowing capacity from \$65.0 million to \$100.0 million as well as, among other things, amending certain financial covenants.

On March 28, 2013, the Company entered into a Fifth Amendment to the Master Repurchase Agreement with EverBank increasing the borrowing capacity from \$50.0 million to \$75.0 million as well as, among other things, extending the termination date to March 27, 2014 and amending certain financial covenants.

The information set forth above is included herewith for the purpose of providing the disclosure required under "Item 1.01- Entry into a Material Definitive Agreement" and "Item 2.03 Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant" of Form 8-K.

41

Termination of Master Repurchase Agreement

On March 15, 2013, the Company terminated the Master Repurchase Agreement dated May 14, 2012 with the Bank of Internet, which was to expire by its terms on May 13, 2013

The information set forth above is included herewith for the purpose of providing the disclosure required under “Item 1.02- Termination of a Material Definitive Agreement” of Form 8-K.

ITEM 6: EXHIBITS

- (a) Exhibits:
- 10.1 Fifth Amendment dated October 26, 2012 to Master Repurchase Agreement with Customers Bank.
 - 10.2 Sixth Amendment dated February 8, 2013 to Master Repurchase Agreement with Customers Bank.
 - 10.3 Amendment No. 1 to Master Repurchase Agreement dated February 21, 2013 between Credit Suisse First Boston Mortgage Capital LLC, and Excel Mortgage Servicing, and Integrated Real Estate Service Corp and Impac Mortgage Holdings, Inc. as guarantors.
 - 10.4 Amendment No. 1 to Pricing Side Letter dated November 19, 2012 between Credit Suisse First Boston Mortgage Capital LLC, and Excel Mortgage Servicing, and Integrated Real Estate Service Corp and Impac Mortgage Holdings, Inc. as guarantors.
 - 10.5 Amendment No. 2 to Pricing Side Letter dated February 21, 2013 between Credit Suisse First Boston Mortgage Capital LLC, and Excel Mortgage Servicing, and Integrated Real Estate Service Corp and Impac Mortgage Holdings, Inc. as guarantors.
 - 10.6 Fourth Amendment dated November 26, 2012 to Master Repurchase Agreement with Ever Bank.
 - 10.7 Fifth Amendment dated March 28, 2013 to Master Repurchase Agreement with Ever Bank.
 - 10.8 Extension Letter to Line of Credit Agreement dated April 1, 2013 with Wells Fargo Bank
 - 31.1 Certification of Chief Executive Officer pursuant to Item 601(b)(31) of Regulation S-K, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
 - 31.2 Certification of Chief Financial Officer pursuant to Item 601(b)(31) of Regulation S-K, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
 - 32.1* Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
 - 101* The following materials from Impac Mortgage Holdings, Inc.’s Quarterly Report on Form 10-Q for the quarter ended March 31, 2013, formatted in XBRL (Extensible Business Reporting Language): (1) the Condensed Consolidated Balance Sheets, (2) the Condensed Consolidated Statements of Operations, (3) the Condensed Consolidated Statements of Cash Flows, and (4) Notes to Consolidated Financial Statements, tagged as blocks of text.

* This exhibit shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, whether made before or after the date hereof and irrespective of any general incorporation language in any filings.

[Table of Contents](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

IMPAC MORTGAGE HOLDINGS, INC.

/s/ TODD R. TAYLOR

Todd R. Taylor

Chief Financial Officer

(authorized officer of registrant and principal financial officer)

May 14, 2013

**FIFTH AMENDMENT
TO
MASTER REPURCHASE AGREEMENT**

FIFTH AMENDMENT, dated as of October 26, 2012 (the "Amendment"), to the Master Repurchase Agreement dated as of December 3, 2010, as amended by that certain First Amendment to Master Repurchase Agreement dated as of April 8, 2011, as further amended by that certain Second Amendment to Master Repurchase Agreement dated as of June 30, 2011, as further amended by that certain Third Amendment to Master Repurchase Agreement dated as of April 13, 2012, and as further amended by that certain letter dated April 27, 2012, and as further amended by that certain Fourth Amendment to Master Repurchase Agreement dated as of June 29, 2012 (the "Existing Master Repurchase Agreement"), by and among EXCEL MORTGAGE SERVICING, INC., a California corporation, with an address at 19500 Jamboree Road #400, Irvine, California 92612, as a seller ("Excel"), AMERIHOMES MORTGAGE CORPORATION, a Michigan corporation, with an address at 2141 W. Bristol Road, Flint, Michigan 48507, as a seller ("AmeriHome") (Excel and AmeriHome are individually and collectively referred to herein as "Seller"), and CUSTOMERS BANK, a Pennsylvania state-chartered bank, with an address at 99 Bridge Street, Phoenixville, Pennsylvania 19460 (the "Buyer").

RECITALS

The Seller has requested the Buyer to agree to amend the Existing Master Repurchase Agreement as set forth in this Amendment. The Buyer is willing to agree to such amendment, but only on the terms and subject to the conditions set forth in this Amendment.

NOW, THEREFORE, in consideration of the premises and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Seller and the Buyer hereby agree as follows:

ARTICLE I
DEFINITIONS

Definitions. Unless otherwise indicated, capitalized terms that are used but not defined herein shall have the meanings ascribed to them in the Existing Master Repurchase Agreement.

ARTICLE II
AMENDMENT

1. The following definitions contained in Section 1 (Definitions) of the Existing Master Repurchase Agreement are hereby deleted and replaced in their entirety by the following:

"Maximum Aggregate Purchase Price" means Forty Seven Million Five Hundred Thousand and 00/100 Dollars (\$47,500,000.00).

2. The following new definition is hereby added to Section 1 (Definitions) of the Existing Master Repurchase Agreement:

"Loan Data" means the data and documents required by Buyer as set forth in Exhibit II hereof. The data and documents may be updated and changed from time to time at Buyer's sole discretion.

3. Section 3(a) of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by the following:

(a) Seller shall request a Transaction by submitting to Buyer via Electronic Transmission a Purchase Request by noon Eastern Time on the Purchase Date. Seller may, by paying Twenty Five and 00/100 Dollars (\$25.00) (the "Same Day Funding Fee"), deliver to Buyer via Electronic Transmission a Purchase Request after noon Eastern Time on the Purchase Date. Buyer will use reasonable efforts to accommodate any such request but shall have no liability if it is unable to complete the Transaction on such day. The Same Day Funding Fee shall only be payable if Buyer completes the Transaction on such day. Buyer shall have the obligation to enter into Transactions up to the Maximum Aggregate Purchase Price.

In addition, Seller shall provide Buyer with credit information on the Mortgage Loan Obligor sufficient to enable Buyer to perform an independent credit analysis on Obligor, if Buyer decides to perform an independent credit analysis. If Seller submits a substantial quantity of Transactions, Buyer may use sampling techniques to independently verify credit information of the Obligor.

If Buyer agrees to purchase such Mortgage Loan, then no later than the Purchase Date Buyer shall reflect on its computer system the Mortgage Loan as purchased (the "Confirmation").

The Buyer shall provide Seller with limited on-line access to Buyer's computer system for the purpose of Seller submitting Purchase Requests and viewing Confirmations. Buyer shall provide Seller with instructions on how to access the computer system.

In the event Seller disagrees with any terms of the Confirmation, Seller shall immediately notify Buyer of such disagreement. An objection by Seller must state specifically that it is an objection, must specify the provision(s) being objected to by Seller, must set forth such provision(s) in the manner that Seller believes they should be stated, and must be received by Buyer no more than one (1) Business Day after the Confirmation was received by Seller.

In connection with the sale of the Mortgage Loan to a Take-Out Investor, the Seller shall request the Buyer deliver to such Take-Out Investor the original Mortgage Note, and, in some cases, other documents contained in the Mortgage Loan file, along with a bailee letter instructing the Take-Out Investor to hold the original Mortgage Note and any other documents as bailee for the Buyer.

Prior to such delivery, Seller shall provide Buyer with a copy of the sale agreement, trade confirmation or similar document with such Take-Out Investor or letter of good standing from the Take-Out Investor. As long as Seller meets the requirements contained in the prior two sentences, Buyer shall deliver such documents to the Take-Out Investor within one (1) Business Day of such request by Seller. The bailee letter shall instruct the Take-Out Investor to send the sale proceeds to the Buyer's collection account. The Seller shall provide Buyer with a copy of the purchase advice from the Take-Out Investor and the Buyer shall match the purchase advice against the Repurchase Price due from Seller related to such Mortgage Loan. Any excess proceeds shall be transferred to the Seller's maintenance account at the Buyer and any shortfall shall be transferred from the Seller's maintenance account to the Buyer's collection account. Upon receipt of the entire Repurchase Price, the Buyer's interest in such Mortgage Loan shall be released. The bailee letter shall provide, in the event the Take-Out Investor does not purchase a Mortgage Loan within thirty (30) Business Days of receipt of the original Mortgage Note, the Take-Out Investor shall immediately return to the Buyer such Mortgage Note and other documents it received related to such Mortgage Loan.

4. Section 3(b) of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by the following:

(b) Any Confirmation by Buyer shall be deemed to have been received by Seller on the date the Confirmation is posted on Buyer's computer system.

5. Section 5(b)(1) of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by the following:

(1) There shall have been submitted to Buyer by Electronic Transmission the Purchase Request for such Mortgage Loan.

6. Section 5(b)(6) of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by the following:

(6) By submitting a Purchase Request to Buyer hereunder, Seller shall be deemed to have represented and warranted the accuracy and completeness of the statements set forth in Sections 5(b)(2) through 5(b)(5) above.

7. A new Section 5(b)(8) is hereby added to the Existing Master Repurchase Agreement as follows:

(8) The Seller has given written instructions to the Settlement Agent as follows:

(i) To hold the Purchase Price funds In Trust For Buyer and to use them only to close the applicable Mortgage Loan;

(ii) After closing, to immediately deliver to CB Warehouse Lending the executed Note (including original riders thereto), a copy of the HUD-1 and a certified copy of the executed Mortgage/Deed of Trust (also including riders);

(iii) If the Mortgage Loan does not close or disburse within one (1) Business Day after the scheduled Purchase Date, to immediately return the Purchase Price by federal wire to:

Customers Bank
Phoenixville, PA 19460
ABA# 031302971
For Credit to: CB Warehouse Lending
Account# 5321534
Reference Borrower's Last Name

8. Section 7(a)(1) of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by the following:

(a)(1) Minimum Adjusted Tangible Net Worth of Seller. Permit Excel's Adjusted Tangible Net Worth as of the last day of any fiscal quarter to be less than Seventeen Million and 00/100 Dollars (\$17,000,000) or the highest amount required to maintain a mortgage license in any jurisdiction where Seller is licensed to originate mortgage loans, whichever is higher. Permit AmeriHome's Adjusted Tangible Net Worth as of the last day of any fiscal quarter to be less than Two Million Four Hundred Thousand and 00/100 Dollars (\$2,400,000) or the highest amount required to maintain a mortgage license in any jurisdiction where Seller is licensed to originate mortgage loans, whichever is higher.

9. Exhibit II of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by Exhibit A attached hereto.

ARTICLE III REPRESENTATIONS AND WARRANTIES

All representations and warranties contained in the Existing Master Repurchase Agreement are true and correct as of the date of this Amendment (except to the extent that any of such representations and warranties expressly relate to an earlier date).

ARTICLE IV MISCELLANEOUS

1. Ratification. Except as expressly affected by the provisions hereof, the Existing Master Repurchase Agreement, as amended, shall remain in full force and effect in accordance with its terms and ratified and confirmed by the parties hereto. On and after the date hereof, each reference in the Existing Master Repurchase Agreement to "the Agreement",

DATE: _____

\$

\$

= \$

In support of the above referenced purchase, we submit the following documents: **(please check)**

1. o Closing Agent wire instructions.
2. o Executed Note endorsed in blank (if a refinance) or copy of Note to be executed at closing (if a purchase), including all Riders.
3. o Loan Purchase Commitment from an Approved Investor covering this loan or hedging reports acceptable to buyer.
4. o Closing Protection Letter from a title insurance company covering the Closing Agent dated within 30 days of purchase date (or E&O Policy for Attorney in NY).
5. o Automated Underwrite Results or Form 1008 (Uniform Underwriting & Transmittal Summary).
6. o If loan amount is > \$500K, Form 1003 signed by the borrower.
7. o If loan amount is > \$500K, full Appraisal.

8. o **If loan is already closed**, a certified **Executed** true copy of HUD-1, **and any additional exhibits**.
9. o **If loan is already closed**, a certified **Executed** true copy of the Mortgage/Deed of Trust, **plus riders attached thereto**.

Items Needed Post Funding:

10. If a MERS loan, within 3 days, MERS registration showing Customers Bank listed as the Interim Funder. Our interim funder # is **1008768**. Otherwise, an executed Assignment of Mortgage/Deed of Trust, in blank, in proper form for recordation (with legal description) required at the time of purchase.
 11. Within 30 days (If loan is still active on warehouse facility), a copy of the FHA or VA Commitment to Insure is required.
-

**SIXTH AMENDMENT
TO
MASTER REPURCHASE AGREEMENT**

SIXTH AMENDMENT, dated as of February 8, 2013 (the "Amendment"), to the Master Repurchase Agreement dated as of December 3, 2010, as amended by that certain First Amendment to Master Repurchase Agreement dated as of April 8, 2011, as further amended by that certain Second Amendment to Master Repurchase Agreement dated as of June 30, 2011, as further amended by that certain Third Amendment to Master Repurchase Agreement dated as of April 13, 2012, as further amended by that certain letter dated April 27, 2012, as further amended by that certain Fourth Amendment to Master Repurchase Agreement dated as of June 29, 2012, and as further amended by that certain Fifth Amendment to Master Repurchase Agreement dated as of October 26, 2012 (the "Existing Master Repurchase Agreement"), by and among EXCEL MORTGAGE SERVICING, INC., a California corporation, with an address at 19500 Jamboree Road #400, Irvine, California 92612, as a seller ("Excel"), AMERIHOME MORTGAGE CORPORATION, a Michigan corporation, with an address at 2141 W. Bristol Road, Flint, Michigan 48507, as a seller ("AmeriHome") (Excel and AmeriHome are individually and collectively referred to herein as "Seller"), and CUSTOMERS BANK, a Pennsylvania state-chartered bank, with an address at 99 Bridge Street, Phoenixville, Pennsylvania 19460 (the "Buyer").

RECITALS

The Seller has requested the Buyer to agree to amend the Existing Master Repurchase Agreement as set forth in this Amendment. The Buyer is willing to agree to such amendment, but only on the terms and subject to the conditions set forth in this Amendment.

NOW, THEREFORE, in consideration of the premises and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Seller and the Buyer hereby agree as follows:

ARTICLE I
DEFINITIONS

Definitions. Unless otherwise indicated, capitalized terms that are used but not defined herein shall have the meanings ascribed to them in the Existing Master Repurchase Agreement.

ARTICLE II
AMENDMENT

1. The following definitions contained in Section 1 (Definitions) of the Existing Master Repurchase Agreement are hereby deleted and replaced in their entirety by the following:

"Maximum Aggregate Purchase Price" means Sixty Million and 00/100 Dollars (\$60,000,000.00).

"Purchase Request" means a request for a Mortgage Loan purchase submitted to Buyer from a duly authorized employee of Seller, containing the Loan Data required by Buyer.

2. Section 6(k) of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by the following:

(k) Minimum Maintenance Account Balance. Collectively, Seller shall maintain at Buyer at all times during the term of this Agreement a Minimum Maintenance Account Balance of three quarters of one percent (0.75%) of the Maximum Average Purchase Price. In the event Seller maintains a balance of one and three-quarter percent (1.75%) of the Maximum Average Purchase Price in the account, the Purchase Price Percentage shall be increased to one hundred percent (100%) during such time the increased balance is maintained.

3. Exhibit II of the Existing Master Repurchase Agreement is hereby deleted and replaced in its entirety by Exhibit A attached hereto.

ARTICLE III
REPRESENTATIONS AND WARRANTIES

All representations and warranties contained in the Existing Master Repurchase Agreement are true and correct as of the date of this Amendment (except to the extent that any of such representations and warranties expressly relate to an earlier date).

ARTICLE IV
MISCELLANEOUS

1. Ratification. Except as expressly affected by the provisions hereof, the Existing Master Repurchase Agreement, as amended, shall remain in full force and effect in accordance with its terms and ratified and confirmed by the parties hereto. On and after the date hereof, each reference in the Existing Master Repurchase Agreement to "the Agreement", "hereunder", "herein" or words of like import shall mean and be a reference to the Agreement as amended by this Amendment.

2. Limited Scope. This Amendment is specific to the circumstances described above and does not imply any future amendment or waiver of rights of the Buyer and the Seller under the Existing Master Repurchase Agreement.

3. Severability. Any provisions of this Amendment which are prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions hereof, and any such prohibition or unenforceability in any jurisdiction shall not invalidate or render unenforceable such provision in any other jurisdiction.

4. Caption. The captions in the Amendment are for convenience of reference only and shall not define or limit any of the terms or provisions hereof.

2

5. Counterparts. This Amendment may be executed in any number of counterparts, each of which counterparts shall be deemed to be an original, and such counterparts shall constitute but one and the same instrument.

6. Applicable Law. THIS AMENDMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAW OF THE STATE OF NEW YORK.

[SIGNATURES COMMENCE ON THE FOLLOWING PAGE]

3

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be duly executed as of the day and year first above written.

ATTEST:

CUSTOMERS BANK

By: /s/ J. Christopher Black
Name: J. Christopher Black
Title: Senior Vice President

By: /s/ Glenn Hedde
Name: Glenn Hedde
Title: President, Warehouse Lending

ATTEST:

EXCEL MORTGAGE SERVICING, INC.

By: /s/ Ron Morrison
Name: Ron Morrison
Title: Executive Vice President & General Counsel

By: /s/ Todd Taylor
Name: Todd Taylor
Title: Chief Financial Officer

ATTEST:

AMERIHOME MORTGAGE CORPORATION

By: /s/ Ron Morrison
Name: Ron Morrison
Title: Executive Vice President & General Counsel

By: /s/ Todd Taylor
Name: Todd Taylor
Title: Chief Financial Officer

Signature Page to Sixth Amendment to Master Repurchase Agreement

*Exhibit A to Sixth Amendment to
Master Repurchase Agreement*

EXHIBIT II

LOAN DATA

Providing, as applicable:

1. Closing Agent wire instructions.
2. Executed Note endorsed in blank (if a refinance) or copy of Note to be executed at closing (if a purchase), including all Riders.
3. Loan Purchase Commitment from an Approved Investor covering this loan or hedging reports acceptable to buyer.
4. Closing Protection Letter from a title insurance company covering the Closing Agent dated within 30 days of purchase date (or E&O Policy for Attorney in NY).
5. Automated Underwrite Results or Form 1008 (Uniform Underwriting & Transmittal Summary).
6. If loan amount is > \$500K, Form 1003 signed by the borrower.
7. If loan amount is > \$500K, full Appraisal.
8. **If loan is already closed, a certified Executed true copy of HUD-1, and any additional exhibits.**
9. **If loan is already closed, a certified Executed true copy of the Mortgage/Deed of Trust, plus riders attached thereto.**

Items Needed Post Funding:

10. If a MERS loan, within 3 days, MERS registration showing Customers Bank listed as the Interim Funder. Our interim funder # is **1008768**. Otherwise, an executed Assignment of Mortgage/Deed of Trust, in blank, in proper form for recordation (with legal description) required at the time of purchase.
 11. Within 30 days (If loan is still active on warehouse facility), a copy of the FHA or VA Commitment to Insure is required.
-

**AMENDMENT NO. 1
TO MASTER REPURCHASE AGREEMENT**

Amendment No. 1, dated as of February 21, 2013 (this "Amendment"), among CREDIT SUISSE FIRST BOSTON MORTGAGE CAPITAL LLC (the "Buyer"), EXCEL MORTGAGE SERVICING, INC. (the "Seller"), INTEGRATED REAL ESTATE SERVICE CORP. and IMPAC MORTGAGE HOLDINGS, INC. (the "Guarantors").

RECITALS

The Buyer, the Seller and the Guarantors are parties to that certain Master Repurchase Agreement, dated as of September 21, 2012 (the "Existing Master Repurchase Agreement"; and as further amended by this Amendment, the "Master Repurchase Agreement"), and the related Pricing Side Letter, dated as of September 21, 2012. The Guarantors are parties to that certain Guaranty (the "Guaranty"), dated as of September 21, 2012, as the same may be further amended from time to time. Capitalized terms used but not otherwise defined herein shall have the meanings given to them in the Existing Master Repurchase Agreement.

The Buyer, the Seller and the Guarantors have agreed, subject to the terms and conditions of this Amendment, that the Existing Master Repurchase Agreement be amended to reflect certain agreed upon revisions to the terms of the Existing Master Repurchase Agreement. As a condition precedent to amending the Existing Master Repurchase Agreement, the Buyer has required the Guarantors to ratify and affirm the Guaranty on the date hereof.

Accordingly, the Buyer, the Seller and the Guarantors hereby agree, in consideration of the mutual promises and mutual obligations set forth herein, that the Existing Master Repurchase Agreement is hereby amended as follows:

SECTION 1. Definitions. Section 2 of the Existing Master Repurchase Agreement is hereby amended by deleting the definition of "MSR Valuation" in its entirety and replacing it with the following:

"MSR Valuation" shall mean the lesser of (i) the value of the mortgage servicing rights owned by the Seller as set forth in the Seller's most recent balance sheet as determined by the Seller as of such date in accordance with generally accepted accounting principles, (ii) the Buyer's valuation of such mortgage servicing rights as determined by the Buyer in its good faith discretion, or (iii) a Third Party Evaluator's valuation of such mortgage servicing rights as determined by such Third Party Evaluator; provided, that to the extent such Third Party Evaluator expresses the related valuation as a range of values, the MSR Valuation shall be deemed to be the lowest value assigned in such range.

SECTION 2. Reports. Section 17(b)(5) of the Existing Master Repurchase Agreement is hereby amended by deleting it in its entirety and replacing it with the following:

(5) Seller shall provide the market value analysis for the MSR Valuation as determined (i) internally for each monthly fiscal period and (ii) by a Third

Party Evaluator for each quarterly fiscal period, in all instances as more particularly set forth in the Officer's Compliance Certificate delivered pursuant to Section 17.b (3);

SECTION 3. Conditions Precedent. This Amendment shall become effective as of the date hereof (the "Amendment Effective Date"), subject to the satisfaction of the following conditions precedent:

3.1 Delivered Documents. On the Amendment Effective Date, the Buyer shall have received the following documents, each of which shall be satisfactory to the Buyer in form and substance:

- (a) this Amendment, executed and delivered by the Guarantors and duly authorized officers of the Buyer and the Seller; and
- (b) such other documents as the Buyer or counsel to the Buyer may reasonably request.

SECTION 4. Representations and Warranties. The Seller hereby represents and warrants to the Buyer that it is in compliance with all the terms and provisions set forth in the Master Repurchase Agreement on its part to be observed or performed, and that no Event of Default has occurred or is continuing, and hereby confirms and reaffirms the representations and warranties contained in Section 13 of the Master Repurchase Agreement.

SECTION 5. Limited Effect. Except as expressly amended and modified by this Amendment, the Existing Master Repurchase Agreement shall continue to be, and shall remain, in full force and effect in accordance with its terms and the execution of this Amendment by the Buyer.

SECTION 6. Severability. Each provision and agreement herein shall be treated as separate and independent from any other provision or agreement herein and shall be enforceable notwithstanding the unenforceability of any such other provision or agreement.

SECTION 7. Counterparts. This Amendment may be executed by each of the parties hereto on any number of separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same instrument.

SECTION 8. **GOVERNING LAW. THIS AMENDMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK WITHOUT REFERENCE TO THE CHOICE OF LAW PROVISIONS THEREOF.**

SECTION 9. Reaffirmation of Guaranty. The Guarantors hereby ratify and affirm all of the terms, covenants, conditions and obligations of the Guaranty and acknowledge and agree that the term "Obligations" as used in the Guaranty shall apply to all of the Obligations of Seller to

IN WITNESS WHEREOF, the undersigned have caused this Master Repurchase Agreement to be duly executed as of the date first above written.

Credit Suisse First Boston Mortgage Capital LLC, as Buyer

By: /s/ Adam Loskove
Name: Adam Loskove
Title: Vice President

Excel Mortgage Servicing, Inc., as Seller

By: /s/ William Ashmore
Name: William Ashmore
Title: President

Impac Mortgage Holdings, Inc, as a Guarantor

By: /s/ William Ashmore
Name: William Ashmore
Title: President

Integrated Real Estate Service Corp., as a Guarantor

By: /s/ William Ashmore
Name: William Ashmore
Title: President

**AMENDMENT NO. 1
TO PRICING SIDE LETTER**

Amendment No. 1, dated as of November 19, 2012 (this "Amendment"), among CREDIT SUISSE FIRST BOSTON MORTGAGE CAPITAL LLC (the "Buyer"), EXCEL MORTGAGE SERVICING, INC. (the "Seller"), INTEGRATED REAL ESTATE SERVICE CORP. and IMPAC MORTGAGE HOLDINGS, INC. (the "Guarantors").

RECITALS

The Buyer, the Seller and the Guarantors are parties to that certain Master Repurchase Agreement, dated as of September 21, 2012 and the related Pricing Side Letter, dated as of September 21, 2012 (the "Existing Pricing Side Letter"; and as further amended by this Amendment, the "Pricing Side Letter"). The Guarantors are parties to that certain Guaranty (the "Guaranty"), dated as of September 21, 2012, as the same may be further amended from time to time. Capitalized terms used but not otherwise defined herein shall have the meanings given to them in the Existing Pricing Side Letter.

The Buyer, the Seller and the Guarantors have agreed, subject to the terms and conditions of this Amendment, that the Existing Pricing Side Letter be amended to reflect certain agreed upon revisions to the terms of the Existing Pricing Side Letter. As a condition precedent to amending the Existing Pricing Side Letter, the Buyer has required the Guarantors to ratify and affirm the Guaranty on the date hereof.

Accordingly, the Buyer, the Seller and the Guarantors hereby agree, in consideration of the mutual promises and mutual obligations set forth herein, that the Existing Pricing Side Letter is hereby amended as follows:

1.1 Definitions. Section 1 of the Existing Pricing Side Letter is hereby amended by deleting the definition of "Maximum Aggregate Purchase Price" in its entirety and replacing it with the following:

"Maximum Aggregate Purchase Price" means SIXTY-FIVE MILLION DOLLARS (\$65,000,000).

SECTION 2. Financial Covenants. Section 2 of the Existing Pricing Side Letter is hereby amended by deleting Section 2.1 in its entirety and replacing it with the following:

Adjusted Tangible Net Worth. Seller shall maintain an Adjusted Tangible Net Worth of at least \$15,000,000

SECTION 3. Officer's Certificate. Exhibit A of the Existing Pricing Side Letter is hereby amended by deleting it in its entirety and replacing it with the attached Schedule 1.

SECTION 4. Conditions Precedent. This Amendment shall become effective as of the date hereof (the "Amendment Effective Date"), subject to the satisfaction of the following conditions precedent:

4.1 Delivered Documents. On the Amendment Effective Date, the Buyer shall have received the following documents, each of which shall be satisfactory to the Buyer in form and substance:

- (a) this Amendment, executed and delivered by the Guarantors and duly authorized officers of the Buyer and the Seller; and
- (b) such other documents as the Buyer or counsel to the Buyer may reasonably request.

SECTION 5. Representations and Warranties. The Seller hereby represents and warrants to the Buyer that it is in compliance with all the terms and provisions set forth in the Master Repurchase Agreement on its part to be observed or performed, and that no Event of Default has occurred or is continuing, and hereby confirms and reaffirms the representations and warranties contained in Section 13 of the Master Repurchase Agreement.

SECTION 6. Limited Effect. Except as expressly amended and modified by this Amendment, the Existing Pricing Side Letter shall continue to be, and shall remain, in full force and effect in accordance with its terms and the execution of this Amendment by the Buyer.

SECTION 7. Severability. Each provision and agreement herein shall be treated as separate and independent from any other provision or agreement herein and shall be enforceable notwithstanding the unenforceability of any such other provision or agreement.

SECTION 8. Counterparts. This Amendment may be executed by each of the parties hereto on any number of separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same instrument.

SECTION 9. **GOVERNING LAW. THIS AMENDMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK WITHOUT REFERENCE TO THE CHOICE OF LAW PROVISIONS THEREOF.**

SECTION 10. Reaffirmation of Guaranty. The Guarantors hereby ratify and affirm all of the terms, covenants, conditions and obligations of the Guaranty and acknowledge and agree that the term "Obligations" as used in the Guaranty shall apply to all of the Obligations of Seller to Buyer under the Pricing Side Letter, as amended hereby.

IN WITNESS WHEREOF, the undersigned have caused this Pricing Side Letter to be duly executed as of the date first above written.

Credit Suisse First Boston Mortgage Capital LLC, as Buyer

By: /s/ Adam Loskove
Name: Adam Loskove
Title: Vice President

Excel Mortgage Servicing, Inc., as Seller

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP, CFO

Impac Mortgage Holdings, Inc, as a Guarantor

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP, CFO

Integrated Real Estate Service Corp., as a Guarantor

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP, CFO

SCHEDULE 1

EXHIBIT A

OFFICER'S COMPLIANCE CERTIFICATE

I, _____, do hereby certify that I am the [duly elected, qualified and authorized] [CFO/TREASURER/FINANCIAL OFFICER] of Excel Mortgage Servicing, Inc. ("Seller"), I, _____, do hereby certify that I am the [duly elected, qualified and authorized] [CFO/TREASURER/FINANCIAL OFFICER] of Integrated Real Estate Service Corp. ("IRES" and a "Guarantor") and I, _____, do hereby certify that I am the [duly elected, qualified and authorized] [CFO/TREASURER/FINANCIAL OFFICER] of Impac Mortgage Holdings, Inc ("Impac", a "Guarantor" and together with IRES, the "Guarantors"). This Certificate is delivered to you in connection with Section 17 of the Master Repurchase Agreement dated as of September 21, 2012, among Seller, Guarantors and Credit Suisse First Boston Mortgage Capital LLC (as amended from time to time, the "Agreement"), as the same may have been amended from time to time. I hereby certify that, as of the date of the financial statements attached hereto and as of the date hereof, Seller and each Guarantor are and have been in compliance with all the terms of the Agreement and, without limiting the generality of the foregoing, I certify that:

Adjusted Tangible Net Worth. Seller has maintained an Adjusted Tangible Net Worth of at least \$15,000,000. A detailed summary of the calculation of Seller's actual Adjusted Tangible Net Worth is provided in Schedule 1 hereto.

Indebtedness to Adjusted Tangible Net Worth Ratio. Seller's ratio of Indebtedness (on and off balance sheet) to Adjusted Tangible Net Worth has not exceeded 12:1 for the calendar month ending [DATE]. A calculation of Seller's actual Indebtedness to Adjusted Tangible Net Worth is provided in Schedule 1 hereto.

Maintenance of Profitability. Seller has not permitted, for any Test Period, Net Income for such Test Period, before income taxes for such Test Period and distributions made during such Test Period, to be less than \$1.00.

Maintenance of Liquidity. The Seller has ensured that, at all times, it has had cash (other than Restricted Cash) and Cash Equivalents in an amount not less than \$5,000,000.

Additional Warehouse Line. The Seller has maintained at least one additional warehouse or repurchase facility in a combined amount at least equal to the Maximum Aggregate Purchase Price.

Insurance. Seller, or its Affiliates, have maintained, for Seller and its Subsidiaries, insurance coverage with respect to employee dishonesty, forgery or alteration, theft, disappearance and destruction, robbery and safe burglary,

property (other than money and securities) and computer fraud or an aggregate amount of at least \$ _____. The actual amount of such coverage is \$ _____.

Financial Statements. The financial statements attached hereto are accurate and complete, accurately reflect the financial condition of Seller, and do not omit any material fact as of the date(s) thereof.

Documentation. Seller has performed the documentation procedures required by its operational guidelines with respect to endorsements and assignments, including the recordation of assignments, or has verified that such documentation procedures have been performed by a prior holder of such Mortgage Loan.

Compliance. Seller has observed or performed in all material respects all of its covenants and other agreements, and satisfied every condition, contained in the Agreement and the other Program Agreements to be observed, performed and satisfied by it. [If a covenant or other agreement or condition has not been complied with, Seller shall describe such lack of compliance and provide the date of any related waiver thereof.]

Regulatory Action. Seller is not currently under investigation or, to best of Seller's knowledge, no investigation by any federal, state or local government agency is threatened. Seller has not been the subject of any government investigation which has resulted in the voluntary or involuntary suspension of a license, a cease and desist order, or such other action as could adversely impact Seller's business. [If so, Seller shall describe the situation in reasonable detail and describe the action that Seller has taken or proposes to take in connection therewith.]

No Default. No Default or Event of Default has occurred or is continuing. [If any Default or Event of Default has occurred and is continuing, Seller shall describe the same in reasonable detail and describe the action Seller has taken or proposes to take with respect thereto, and if such Default or Event of Default has been expressly waived by Buyer in writing, Seller shall describe the Default or Event of Default and provide the date of the related waiver.]

Distributions. On and after the date of the Agreement, Seller nor Guarantors have paid any dividends greater than Net Income in any given calendar year other than with respect to quarterly payments to the holders of trust preferred obligations of Impac paid by Impac.

Indebtedness. All Indebtedness (other than Indebtedness evidenced by the Repurchase Agreement) of Seller existing on the date hereof is listed on Schedule 2 hereto.

Originations. Attached hereto as Schedule 3 is a true and correct summary of all Mortgage Loans originated by Seller for the calendar month ending [DATE] and for the year to date ending [DATE].

DE Compare Ratio. Seller's DE Compare Ratio has not (i) on and after the date Seller's DE Compare Ratio was at least 100%, increased by more than 25% or (ii) exceeded 150%, for the calendar month ending [DATE].

Hedging. Attached hereto as Schedule 4 is a true and correct summary of all Interest Rate Protection Agreements entered into or maintained by Seller during the calendar month ending on [DATE].

Repurchases and Early Payment Default Requests. Attached hereto as Schedule 5 is a true and correct summary of the portfolio performance including representation breaches, missing document breaches, repurchases due to fraud, early payment default requests, and Mortgage Loans subject to other warehouse lines in excess of 60 days summarized on the basis of (a) pending repurchase demands (including weighted average duration of outstanding request), (b) satisfied repurchase demands and (c) total repurchase demands.

Quality Control. Attached hereto as Schedule 6 is a true and correct copy of the internal quality control maintained by Seller.

Secondary Market Sales. Attached hereto as Schedule 7 is a true and correct summary of all the mortgage loans sold by Seller during the calendar month ending [DATE].

Geographic Production Breakdown. Attached hereto as Schedule 8 is a true and correct summary of all the geographic locations of the Mortgage Loans originated by Seller during the calendar month ending [DATE].

MSR Valuation. A detailed summary of either (i) the monthly Seller's MSR Valuation or (ii) quarterly third party valuation vendor's MSR Valuation, as applicable, is provided in Schedule 9 hereto.

Litigation Summary. Attached hereto as Schedule 10 is a true and correct summary of all actions, notices, proceedings and investigations pending with respect to which Seller has received service of process or other form of notice or, to the best of Seller's knowledge, threatened against it, before any court, administrative or governmental agency or other regulatory body or tribunal as of the calendar month ending [DATE].

IN WITNESS WHEREOF, I have set my hand this day of , .

[[Name], as Seller]

By: _____

Name:

Title:

[[Name], as Guarantor]

By: _____

Name: _____

Title: _____

SCHEDULE 1 TO OFFICER'S COMPLIANCE CERTIFICATECALCULATIONS OF FINANCIAL COVENANTS
As of the calendar month ended [DATE] or quarter ended [DATE]**I. Adjusted Tangible Net Worth**

1.	Net Worth (book)	\$
	<i>Plus:</i>	
2.	Subordinated Debt (maturity > CSFB line maturity)	\$
I.(a)	Total of items 1-2	\$
	<i>Less:</i>	
3.	Restricted Cash	\$
4.	25% of investment securities	\$
5.	50% of all mortgage loans held for investment	\$
6.	50% of real estate owned property	\$
7.	50% of the MSR Valuation of any Unencumbered Mortgage Servicing Rights	\$
8.	100% of the MSR Valuation of any Encumbered Mortgage Servicing Rights	\$
9.	100% of corporate or servicing advances	\$
10.	Goodwill	\$
11.	Patents	\$
12.	Tradenames	\$
13.	Trademarks	\$
14.	Copyrights	\$
15.	Franchises	\$
16.		
17.		
18.		
19.		
20.	Organizational expenses	
	Deferred taxes and expenses	
	Prepaid expenses	
	Prepaid assets	
	Receivables from shareholders, Affiliates or employees	\$
21.	Any other intangible assets	\$
I.(b)	Total of items 3-21	\$
I.(c)	Actual Adjusted Tangible Net Worth (a minus b)	\$

Compliance?	Yes / No
--------------------	-----------------

II. Leverage Ratio

Total Debt divided by Adjusted Tangible Net Worth — Actual	xx.x
Total Indebtedness (on and off balance sheet) - Actual	
[Please insert calculations]	
Leverage Covenant	12.1
Compliance?	Yes / No

III. Test Period Net Income - Actual

Net Income/Loss	\$
Test Period Profitability	>= \$1.00
Compliance?	Yes/No

IV. Liquidity

Total cash (other than Restricted Cash)	\$
Total unrestricted Cash Equivalents	\$
Total	\$
Liquidity Covenant	\$5,000,000
Compliance?	Yes / No

SCHEDULE 2 TO OFFICER'S COMPLIANCE CERTIFICATE

INDEBTEDNESS as of

LENDER	TOTAL FACILITY SIZE	FACILITY TYPE (i.e. EFP, Repurchase, etc)	\$ AMOUNT COMMITTED	OUTSTANDING INDEBTEDNESS	EXPIRATION DATE

SCHEDULE 3 TO OFFICER'S COMPLIANCE CERTIFICATE

OVERALL MORTGAGE LOAN ORIGINATIONS

MORTGAGE LOAN TYPE	RETAIL		WHOLESALE		CORRESPONDENT	
	Units	Total \$	Units	Total \$	Units	Total \$
Conforming Mortgage Loans (other than Conforming High LTV loans)						
FHA Loans						
VA Loans						
FHA 203(k) Loans						
Conforming High LTV Loans						
Other (please specify)						
Other (please specify)						
Other (please specify)						
Total						

SCHEDULE 4 TO OFFICER'S COMPLIANCE CERTIFICATE

INTEREST RATE PROTECTION AGREEMENTS

SCHEDULE 5 TO OFFICER'S COMPLIANCE CERTIFICATE

REPURCHASES AND EARLY PAYMENT DEFAULT REQUESTS

Outstanding/Pending Repurchases & Indemnifications

Loan #	Repo or Indem	Investor	Notice Date	Origination Date	Breach/Defect	Original Loan Amount (\$)	Estimated Loss Amount (\$)

Satisfied/Resolved Repurchases

Loan #	Repo or Indem	Investor	Origination Date	Date Resolved	Original Loan Amount (\$)	Amount Paid (\$)

SCHEDULE 6 TO OFFICER'S COMPLIANCE CERTIFICATE

QUALITY CONTROL RESULTS

SCHEDULE 7 TO OFFICER'S COMPLIANCE CERTIFICATE

**AMENDMENT NO. 2
TO PRICING SIDE LETTER**

Amendment No. 2, dated as of February 21, 2013 (this "Amendment"), among CREDIT SUISSE FIRST BOSTON MORTGAGE CAPITAL LLC (the "Buyer"), EXCEL MORTGAGE SERVICING, INC. (the "Seller"), INTEGRATED REAL ESTATE SERVICE CORP. and IMPAC MORTGAGE HOLDINGS, INC. (the "Guarantors").

RECITALS

The Buyer, the Seller and the Guarantors are parties to that certain Master Repurchase Agreement, dated as of September 21, 2012 and the related Pricing Side Letter, dated as of September 21, 2012, as amended by Amendment No. 1, dated as of November 19, 2012 (the "Existing Pricing Side Letter"; and as further amended by this Amendment, the "Pricing Side Letter"). The Guarantors are parties to that certain Guaranty (the "Guaranty"), dated as of September 21, 2012, as the same may be further amended from time to time. Capitalized terms used but not otherwise defined herein shall have the meanings given to them in the Existing Pricing Side Letter.

The Buyer, the Seller and the Guarantors have agreed, subject to the terms and conditions of this Amendment, that the Existing Pricing Side Letter be amended to reflect certain agreed upon revisions to the terms of the Existing Pricing Side Letter. As a condition precedent to amending the Existing Pricing Side Letter, the Buyer has required the Guarantors to ratify and affirm the Guaranty on the date hereof.

Accordingly, the Buyer, the Seller and the Guarantors hereby agree, in consideration of the mutual promises and mutual obligations set forth herein, that the Existing Pricing Side Letter is hereby amended as follows:

1.1 Definitions. Section 1 of the Existing Pricing Side Letter is hereby amended by:

(a) Adding the following definitions in their proper alphabetical order:

"Conforming Tier 1 High LTV Loan" means a Conforming Mortgage Loan with an LTV of 105% or higher but not to exceed 125%.

"Conforming Tier 2 High LTV Loan" means a Conforming Mortgage Loan with an LTV of 125% or higher but not to exceed 150%.

"Encumbered Mortgage Servicing Rights Equity" means that portion of the MSR Valuation of the Encumbered Mortgage Servicing Rights that exceeds the Indebtedness encumbering such mortgage servicing rights.

(b) deleting the definitions of "Adjusted Tangible Net Worth," "Asset Value," "Conforming High LTV Loan" and "Maximum Aggregate Purchase Price" in its entirety and replacing them with the following:

"Adjusted Tangible Net Worth" means, for any Person, Net Worth of such Person plus Subordinated Debt (provided that Subordinated Debt shall not be taken into account to the extent that it would cause Adjusted Tangible Net Worth to be comprised of greater than 25% Subordinated Debt), minus (a) Restricted Cash (other than any portion of Restricted Cash that has a corresponding offsetting current liability); (b) 25% of investment securities; (c) 50% of all mortgage loans held for investment; (d) 50% of real estate owned property; (e) 25% of the MSR Valuation of any Unencumbered Mortgage Servicing Rights; (f) the difference, if any, of (x) the value of the mortgage servicing rights owned by Seller as set forth in the Seller's most recent balance sheet as determined by the Seller as of such date in accordance with GAAP and (y) the MSR Valuation, (g) 100% of the Encumbered Mortgage Servicing Rights Equity, (h) 100% of corporate or servicing advances and (i) all intangible assets, including goodwill, patents, tradenames, trademarks, copyrights, franchises, any organizational expenses, deferred taxes and expenses, prepaid expenses, prepaid assets, receivables from shareholders, Affiliates or employees, and any other asset as shown as an intangible asset on the balance sheet of such Person on a consolidated basis as determined at a particular date in accordance with GAAP (other than any portion of such assets that has a corresponding offsetting current liability).

"Asset Value" means with respect to any Purchased Mortgage Loans as of any date of determination, an amount equal to the product of (a) the Purchase Price Percentage for the Purchased Mortgage Loan and (b) the lesser of (i) the Market Value of the Purchased Mortgage Loan or (ii) the unpaid principal balance of such Purchased Mortgage Loan. Without limiting the generality of the foregoing, Seller acknowledges that (a) in the event that a Purchased Mortgage Loan is not subject to a Take-out Commitment, Buyer may deem the Asset Value for such Mortgage Loan to be no greater than par and (b) the Asset Value of a Purchased Mortgage Loan may be reduced to zero by Buyer if any of the following events occur:

(i) a breach of a representation, warranty or covenant made by Seller in the Agreement with respect to such Purchased Mortgage Loan has occurred and is continuing;

(ii) such Purchased Mortgage Loan is a Non-Performing Mortgage Loan;

(iii) such Purchased Mortgage Loan has been released from the possession of the Custodian under the Custodial Agreement (other than to a Take-out Investor pursuant to a Bailee Letter) for a period in excess of ten (10) calendar days;

(iv) such Purchased Mortgage Loan has been released from the possession of the Custodian under the Custodial Agreement to a Take-out Investor pursuant to a Bailee Letter for a period in excess of thirty (30) calendar days;

(v) such Purchased Mortgage Loan has been subject to a Transaction hereunder for a period of greater than the respective Aging Limit;

(vi) such Purchased Mortgage Loan is an FHA 203(k) Loan for which the Buyer is requested to enter into a Transaction for a draw on such FHA 203(k) Loan other than an initial draw;

(vii) such Purchased Mortgage Loan is a Wet-Ink Mortgage Loan for which the Mortgage File has not been delivered to the Custodian on or prior to the Wet-Ink Delivery Date;

(viii) when the Purchase Price for such Purchased Mortgage Loan is added to other Purchased Mortgage Loans, the aggregate Purchase Price of all Purchased Mortgage Loans of any type of Mortgage Loan set forth below exceeds the applicable percentage listed opposite such type of Mortgage Loan as set forth below:

Type of Mortgage Loan	Percentage of the Maximum Aggregate Purchase Price (unless otherwise noted)
Conforming Mortgage Loans	100%
FHA Loans and VA Loans	100%
FHA 203(k) Loans	10%
Aged Loans	10%
Wet-Ink Mortgage Loans	30%
Conforming Tier 1 High LTV Loans	25% less the aggregate Purchase Price of any Conforming Tier 2 High LTV Loans
Conforming Tier 2 High LTV Loans	2.5%
VA High LTV Loans	2.5%

“Conforming High LTV Loan” means collectively the Conforming Tier 1 High LTV Loan and Conforming Tier 2 High LTV Loan.

“Maximum Aggregate Purchase Price” means ONE HUNDRED MILLION DOLLARS (\$100,000,000).

SECTION 2. Financial Covenants. Section 2 of the Existing Pricing Side Letter is hereby amended by deleting Sections 2.1 and 2.3 in their entirety and replacing them with the following:

2.1 Adjusted Tangible Net Worth. Seller shall maintain an Adjusted Tangible Net Worth of at least \$20,000,000.

2.3 Maintenance of Liquidity. The Seller shall ensure that at all times, it has cash (other than Restricted Cash) and Cash Equivalents in an amount not less than \$7,500,000.

SECTION 3. Officer's Certificate. Exhibit A of the Existing Pricing Side Letter is hereby amended by deleting it in its entirety and replacing it with the attached Schedule 1.

SECTION 4. Conditions Precedent. This Amendment shall become effective as of the date hereof (the “Amendment Effective Date”), subject to the satisfaction of the following conditions precedent:

4.1 Delivered Documents. On the Amendment Effective Date, the Buyer shall have received the following documents, each of which shall be satisfactory to the Buyer in form and substance:

- (a) this Amendment, executed and delivered by the Guarantors and duly authorized officers of the Buyer and the Seller; and
- (b) such other documents as the Buyer or counsel to the Buyer may reasonably request.

SECTION 5. Representations and Warranties. The Seller hereby represents and warrants to the Buyer that it is in compliance with all the terms and provisions set forth in the Master Repurchase Agreement on its part to be observed or performed, and that no Event of Default has occurred or is continuing, and hereby confirms and reaffirms the representations and warranties contained in Section 13 of the Master Repurchase Agreement.

SECTION 6. Limited Effect. Except as expressly amended and modified by this Amendment, the Existing Pricing Side Letter shall continue to be, and shall remain, in full force and effect in accordance with its terms and the execution of this Amendment by the Buyer.

SECTION 7. Severability. Each provision and agreement herein shall be treated as separate and independent from any other provision or agreement herein and shall be enforceable notwithstanding the unenforceability of any such other provision or agreement.

SECTION 8. Counterparts. This Amendment may be executed by each of the parties hereto on any number of separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same instrument.

SECTION 9. **GOVERNING LAW. THIS AMENDMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK WITHOUT REFERENCE TO THE CHOICE OF LAW PROVISIONS THEREOF.**

SECTION 10. Reaffirmation of Guaranty. The Guarantors hereby ratify and affirm all of the terms, covenants, conditions and obligations of the Guaranty and acknowledge and agree that the term “Obligations” as used in the Guaranty shall apply to all of the Obligations of Seller to Buyer under the Pricing Side Letter, as amended hereby.

Credit Suisse First Boston Mortgage Capital LLC, as Buyer

By: /s/ Adam Loskove
Name: Adam Loskove
Title: Vice President

Excel Mortgage Servicing, Inc., as Seller

By: /s/ William Ashmore
Name: William Ashmore
Title: President

Impac Mortgage Holdings, Inc., as a Guarantor

By: /s/ William Ashmore
Name: William Ashmore
Title: President

Integrated Real Estate Service Corp., as a Guarantor

By: /s/ William Ashmore
Name: William Ashmore
Title: President

SCHEDULE 1

EXHIBIT A

OFFICER'S COMPLIANCE CERTIFICATE

I, _____, do hereby certify that I am the [duly elected, qualified and authorized] [CFO/TREASURER/FINANCIAL OFFICER] of Excel Mortgage Servicing, Inc. ("Seller"), I, _____, do hereby certify that I am the [duly elected, qualified and authorized] [CFO/TREASURER/FINANCIAL OFFICER] of Integrated Real Estate Service Corp. ("IRES" and a "Guarantor") and I, _____, do hereby certify that I am the [duly elected, qualified and authorized] [CFO/TREASURER/FINANCIAL OFFICER] of Impac Mortgage Holdings, Inc ("Impac", a "Guarantor" and together with IRES, the "Guarantors"). This Certificate is delivered to you in connection with Section 17 of the Master Repurchase Agreement dated as of September 21, 2012, among Seller, Guarantors and Credit Suisse First Boston Mortgage Capital LLC (as amended from time to time, the "Agreement"), as the same may have been amended from time to time. I hereby certify that, as of the date of the financial statements attached hereto and as of the date hereof, Seller and each Guarantor are and have been in compliance with all the terms of the Agreement and, without limiting the generality of the foregoing, I certify that:

Adjusted Tangible Net Worth. Seller has maintained an Adjusted Tangible Net Worth of at least \$20,000,000. A detailed summary of the calculation of Seller's actual Adjusted Tangible Net Worth is provided in Schedule 1 hereto.

Indebtedness to Adjusted Tangible Net Worth Ratio. Seller's ratio of Indebtedness (on and off balance sheet) to Adjusted Tangible Net Worth has not exceeded 12:1 for the calendar month ending [DATE]. A calculation of Seller's actual Indebtedness to Adjusted Tangible Net Worth is provided in Schedule 1 hereto.

Maintenance of Profitability. Seller has not permitted, for any Test Period, Net Income for such Test Period, before income taxes for such Test Period and distributions made during such Test Period, to be less than \$1.00.

Maintenance of Liquidity. The Seller has ensured that, at all times, it has had cash (other than Restricted Cash) and Cash Equivalents in an amount not less than \$7,500,000.

Additional Warehouse Line. The Seller has maintained at least one additional warehouse or repurchase facility in a combined amount at least equal to the Maximum Aggregate Purchase Price.

Insurance. Seller, or its Affiliates, have maintained, for Seller and its Subsidiaries, insurance coverage with respect to employee dishonesty, forgery or alteration, theft, disappearance and destruction, robbery and safe burglary,

property (other than money and securities) and computer fraud or an aggregate amount of at least \$. The actual amount of such coverage is \$.

Financial Statements. The financial statements attached hereto are accurate and complete, accurately reflect the financial condition of Seller, and do not omit any material fact as of the date(s) thereof.

Documentation. Seller has performed the documentation procedures required by its operational guidelines with respect to endorsements and assignments, including the recordation of assignments, or has verified that such documentation procedures have been performed by a prior holder of such Mortgage Loan.

Compliance. Seller has observed or performed in all material respects all of its covenants and other agreements, and satisfied every condition, contained in the Agreement and the other Program Agreements to be observed, performed and satisfied by it. [If a covenant or other agreement or condition has not been complied with, Seller shall describe such lack of compliance and provide the date of any related waiver thereof.]

Regulatory Action. Seller is not currently under investigation or, to best of Seller's knowledge, no investigation by any federal, state or local government agency is threatened. Seller has not been the subject of any government investigation which has resulted in the voluntary or involuntary suspension of a license, a cease and desist order, or such other action as could adversely impact Seller's business. [If so, Seller shall describe the situation in reasonable detail and describe the action that Seller has taken or proposes to take in connection therewith.]

No Default. No Default or Event of Default has occurred or is continuing. [If any Default or Event of Default has occurred and is continuing, Seller shall describe the same in reasonable detail and describe the action Seller has taken or proposes to take with respect thereto, and if such Default or Event of Default has been expressly waived by Buyer in writing, Seller shall describe the Default or Event of Default and provide the date of the related waiver.]

Distributions. On and after the date of the Agreement, Seller nor Guarantors have paid any dividends greater than Net Income in any given calendar year other than with respect to quarterly payments to the holders of trust preferred obligations of Impac paid by Impac.

Indebtedness. All Indebtedness (other than Indebtedness evidenced by the Repurchase Agreement) of Seller existing on the date hereof is listed on Schedule 2 hereto.

Originations. Attached hereto as Schedule 3 is a true and correct summary of all Mortgage Loans originated by Seller for the calendar month ending [DATE] and for the year to date ending [DATE].

DE Compare Ratio. Seller's DE Compare Ratio has not (i) on and after the date Seller's DE Compare Ratio was at least 100%, increased by more than 25% or (ii) exceeded 150%, for the calendar month ending [DATE].

Hedging. Attached hereto as Schedule 4 is a true and correct summary of all Interest Rate Protection Agreements entered into or maintained by Seller during the calendar month ending on [DATE].

Repurchases and Early Payment Default Requests. Attached hereto as Schedule 5 is a true and correct summary of the portfolio performance including representation breaches, missing document breaches, repurchases due to fraud, early payment default requests, and Mortgage Loans subject to other warehouse lines in excess of 60 days summarized on the basis of (a) pending repurchase demands (including weighted average duration of outstanding request), (b) satisfied repurchase demands and (c) total repurchase demands.

Quality Control. Attached hereto as Schedule 6 is a true and correct copy of the internal quality control maintained by Seller.

Secondary Market Sales. Attached hereto as Schedule 7 is a true and correct summary of all the mortgage loans sold by Seller during the calendar month ending [DATE].

Geographic Production Breakdown. Attached hereto as Schedule 8 is a true and correct summary of all the geographic locations of the Mortgage Loans originated by Seller during the calendar month ending [DATE].

MSR Valuation. A detailed summary of the market value analysis for Seller's MSR Valuation as determined (i) internally for each monthly fiscal period and (ii) by a Third Party Evaluator for each quarterly fiscal period, as applicable, is provided in Schedule 9 hereto.

Litigation Summary. Attached hereto as Schedule 10 is a true and correct summary of all actions, notices, proceedings and investigations pending with respect to which Seller has received service of process or other form of notice or, to the best of Seller's knowledge, threatened against it, before any court, administrative or governmental agency or other regulatory body or tribunal as of the calendar month ending [DATE].

IN WITNESS WHEREOF, I have set my hand this _____ day of _____, _____.

Excel Mortgage Servicing, Inc., as Seller

By: _____

Name: _____

Title: _____

By: _____
 Name: _____
 Title: _____

Integrated Real Estate Service Corp., as a Guarantor

By: _____
 Name: _____
 Title: _____

SCHEDULE 1 TO OFFICER'S COMPLIANCE CERTIFICATE

CALCULATIONS OF FINANCIAL COVENANTS
 As of the calendar month ended [DATE] or quarter ended [DATE]

I. Adjusted Tangible Net Worth

1.	Net Worth (book)	\$
	<i>Plus:</i>	
2.	Subordinated Debt (maturity > CSFB line maturity)	\$

I.(a) Total of items 1-2 \$

Less:

3.	Restricted Cash	\$
4.	25% of investment securities	\$
5.	50% of all mortgage loans held for investment	\$
6.	50% of real estate owned property	\$
7.	25% of the MSR Valuation of any Unencumbered Mortgage Servicing Rights	\$
8.	100% of the MSR Valuation of any Encumbered Mortgage Servicing Rights	\$
9.	100% of the Encumbered Mortgage Servicing Rights Equity	\$
10.	100% of corporate or servicing advances	\$
11.	Goodwill	\$
12.	Patents	\$
13.	Tradenames	\$
14.	Trademarks	\$
15.	Copyrights	\$
16.	Franchises	\$

17.		
18.		
19.		
20.		
21.	Organizational expenses	
	Deferred taxes and expenses	
	Prepaid expenses	
	Prepaid assets	
	Receivables from shareholders, Affiliates or employees	\$
22.	Any other intangible assets	\$
I.(b)	Total of items 3-22	\$

I.(c) Actual Adjusted Tangible Net Worth (a minus b) \$

Adjusted Tangible Net Worth Covenant	\$20,000,000
Compliance?	Yes / No

II. Leverage Ratio

Total Debt divided by Adjusted Tangible Net Worth — Actual **xx.x**

Total Indebtedness (on and off balance sheet) - Actual

[Please insert calculations]

November 26, 2012

Excel Mortgage Servicing, Inc.
19500 Jamboree Road
Irvine, CA 92162

AmeriHome Mortgage Corporation
19500 Jamboree Road
Irvine, CA 92162

Integrated Real Estate Service Corporation
19500 Jamboree Road
Irvine, CA 92162

Re: Fourth Amendment to Master Repurchase Agreement and Pricing Letter ("Fourth Amendment").

This Fourth Amendment is made this 26th day of November, 2012 (the "Amendment Effective Date"), to that certain Master Repurchase Agreement, dated August 31, 2011 (the "Repurchase Agreement") and the Pricing Letter, dated August 31, 2011 (the "Pricing Letter"), as amended by the First Amendment to Master Repurchase Agreement and Pricing Letter dated May 1, 2012 (the "First Amendment"), by the Second Amendment to Master Repurchase Agreement and Pricing Letter dated June 21, 2012 (the "Second Amendment") and by the Third Amendment to Master Repurchase Agreement and Pricing Letter dated August 24, 2012 (the "Third Amendment"), in each case by and among Excel Mortgage Servicing, Inc. and AmeriHome Mortgage Corporation (each a "Seller" and, collectively, "Sellers"), and EverBank ("Buyer"). The Repurchase Agreement, the Pricing Letter, the First Amendment, the Second Amendment and the Third Amendment are sometimes hereinafter collectively referred to as the "Agreement."

WHEREAS, Sellers and Integrated Real Estate Service Corporation ("Guarantor") requested that Buyer amend the Agreement; and

WHEREAS, Sellers, Guarantor and Buyer have agreed to amend the Agreement as set forth herein.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree to amend the Agreement as follows:

SECTION 1. Amendments.

(a) The following definitions contained in Section 1 of the Pricing Letter are hereby amended and restated in their entirety as follows:

“Pricing Spread’ shall mean:

<u>Type of Mortgage Loan</u>	<u>Percentage</u>
Conforming Mortgage Loans, Eligible Government Mortgage Loans, Eligible Correspondent Mortgage Loans, Category 1 High LTV VA Refinance Loans and Jumbo Mortgage Loans	3.25%
Category 2 High LTV VA Refinance Mortgage Loans	3.50%
DU Refi Plus Loans	3.50%
Aged Mortgage Loans	4.00%
Mortgage Loans exceeding the applicable Transaction Term Limitation	12.00%

Where a Purchased Mortgage Loan may qualify for two or more Pricing Spreads hereunder, unless otherwise expressly agreed to by the Buyer in writing, such Purchased Mortgage Loan shall be assigned the higher Pricing Spread, as applicable.”

“Purchase Price Percentage’ shall mean:

<u>Type of Mortgage Loan</u>	<u>Percentage</u>
Conforming Mortgage Loans, Eligible Government Mortgage Loans, Jumbo Loans with Buyer as the Takeout Investor	98%
Category 1 High LTV VA Refinance Mortgage Loans	95%
Category 2 High LTV VA Refinance Mortgage Loans	90%
Jumbo Mortgage Loans with Takeout Investor other than Buyer	95%
Eligible Correspondent Mortgage Loans	97%
DU Refi Plus Loans	95%
Aged Mortgage Loans	The applicable percentage set forth above minus 10%

Where a Purchased Mortgage Loan may qualify for two or more Purchase Price Percentages hereunder, unless otherwise expressly agreed to by Buyer in writing, such Purchased Mortgage Loan shall be assigned the lower Purchase Price Percentage, as applicable.”

“‘Termination Date’ shall mean the earliest of (i) November 25, 2013, (ii) such date as Buyer may determine in its sole discretion by written notice to Seller (provided that in the event of such notice of termination, the Repurchase Date with respect to outstanding Transactions shall not be accelerated in the absence of (a) an Event of Default or (b) the occurrence of a termination in accordance with clauses (i) or (iii) of this definition) or (iii) such date as determined by Buyer pursuant to its rights and remedies under the Agreement.”

(b) Section 2 of the Pricing Letter is hereby amended and restated in its entirety as follows:

“SECTION 2. Reserved.”

(c) Section 3 of the Pricing Letter is hereby amended and restated in its entirety as follows:

“SECTION 3. Certain Financial Condition Covenants. Without limiting any provision set forth in the Agreement, the applicable Seller Party shall comply with the

following covenants, each to be tested on each Test Date occurring prior to the Termination Date, and each to be determined on a consolidated basis with such Person’s Subsidiaries (including AmeriHome, with respect to Excel):

(i) Maintenance of Adjusted Tangible Net Worth. (a) Excel shall maintain an Adjusted Tangible Net Worth of not less than \$10,000,000.00, and (b) Guarantor shall maintain an Adjusted Tangible Net Worth of not less than \$15,000,000.00.

(ii) Maintenance of Ratio of Adjusted Indebtedness to Adjusted Tangible Net Worth. Excel shall maintain the ratio of its Adjusted Indebtedness to its Adjusted Tangible Net Worth of no greater than 15:1.

(iii) Operating Cash Flow to Debt Service Ratio. Excel shall maintain on a trailing six-month basis the ratio of (a) its Operating Cash Flow to (b) its Debt Service of at least 1.00:1.00.

(iv) Maintenance of Liquidity. Excel shall ensure that it has cash and Cash Equivalents (excluding Restricted Cash or cash pledged to Persons other than Buyer), in an amount not less than the greater of (a) \$2,000,000.00, and (b) an amount equal to 20% of its Adjusted Tangible Net Worth.

(v) Maintenance of Profitability. Excel shall not permit, for the four (4) consecutive fiscal quarters ending on the relevant Test Date, Seller’s Net Income for such four (4) consecutive fiscal quarters (on an aggregate basis) to be less than \$1.00.”

(d) Sellers shall update the Compliance Certificate attached as Exhibit A to the Pricing Letter to reflect the revised financial covenants set forth in Section 1(c) of this Fourth Amendment.

(e) The following definitions contained in Section 2 of the Repurchase Agreement are hereby amended and restated in their entirety as follows:

“‘Adjusted Tangible Net Worth’ shall mean, with respect to any Person at any date, the Net Worth of such Person plus (a) (i) all unpaid principal of all Subordinated Debt of such Person at such date; and (ii) the MSR Value at such date; minus: (b) (i) the aggregate book value of all intangible assets of such Person (as determined in accordance with GAAP), including, without limitation, goodwill; trademarks, trade names, service marks, copyrights, patents, licenses and franchises; capitalized Servicing Rights; organizational expenses; and deferred expenses; (ii) receivables from equity owners, Affiliates or employees; (iii) advances of loans to Affiliates; (iv) investments in Affiliates; (v) assets pledged to secure any liabilities not included in the Indebtedness of such Person; and (vi) any other assets which would be deemed by HUD to be unacceptable in calculating adjusted tangible net worth; in all cases, calculated on a consolidated basis and determined in accordance with GAAP consistent with those applied in the preparation of the Financial Statements referred to herein.”

“‘LIBOR Rate’ shall mean, with respect to each day a Transaction is outstanding, the rate per annum equal to the rate appearing at Reuters Screen LIBOR01 Page (or such other page as may replace the Reuters LIBOR01 Page on such service or such other service as may be designated by Buyer for the purpose of displaying London interbank offered rates for U.S. Dollar deposits) as one month LIBOR on such date (and if such date is not a Business Day, the LIBOR Rate in effect on the Business Day immediately preceding such date), and if such rate shall not be so quoted, the rate per annum at which Buyer or its Affiliate is offered dollar deposits at or about 10:00 a.m., New York City time, on such date, by prime banks in the interbank eurodollar market where the eurodollar and foreign currency exchange operations in respect of its Transactions are then being conducted for delivery on such day for a period of one month and in an amount comparable to the amount of the Transactions outstanding on such day. “

(f) The definitions of “LIBOR Floor” contained in the Repurchase Agreement and the Pricing Letter are hereby deleted.

(g) Section 3(c)(i) of the Repurchase Agreement is hereby amended and restated in its entirety as follows:

“(i) The applicable Seller shall deliver a Transaction Request through the EverBank Warehouse Electronic System to Buyer on or prior to the date and time set forth in Section 3(b)(vi) prior to entering into any Transaction. Such Transaction Request shall include all information required by Buyer pursuant to the EverBank Warehouse Customer Guide. Following receipt of such request, Buyer may in its sole discretion agree to enter into such requested Transaction, in which case it will fund the Purchase Price therefor as contemplated in this Agreement. Buyer’s funding the Purchase Price of the Transaction and Seller’s acceptance thereof, will constitute the parties agreement to enter into such Transaction. Buyer shall confirm the terms of each Transaction on the EverBank Warehouse Electronic System, including information that sets forth (A) the Purchase Date, (B) the Purchase Price, (C) the Repurchase Date, (D) the Pricing Rate applicable to the Transaction, (E) the applicable Purchase

Price Percentages, and (F) additional terms or conditions not inconsistent with this Agreement; provided that Buyer's failure to enter the information into the EverBank Warehouse Electronic System shall not affect the obligations of Sellers with respect to such Transaction. **This Agreement is not a commitment by Buyer to enter into Transactions with Seller but rather sets forth the procedures to be used in connection with periodic requests for Buyer to enter into Transactions with Seller. Seller hereby acknowledges that Buyer is under no obligation to agree to enter into, or to enter into, any Transaction pursuant to this Agreement.** "

(h) Section 3(c)(iii) of the Repurchase Agreement is hereby amended and restated in its entirety as follows:

"(iii) Except as otherwise provided in the definition of Termination Date, the Repurchase Date for each Transaction shall not be later than the Termination Date."

(i) Section 12 of the Repurchase Agreement is hereby amended by adding to the end thereof a new subsection (bb) as follows:

(bb) Minimum Reserve Amount. Sellers shall at all times maintain the Minimum Reserve Amount in the Reserve Account. In the event Buyer makes any withdrawal from the Reserve Account, Buyer shall provide Sellers notice of such withdrawal and Sellers shall have one (1) Business Day following such notice to deposit sufficient funds in the Reserve Account to satisfy the Minimum Reserve Amount. Buyer shall have the right, but not the obligation, at any time and from time to time to transfer funds from the Inbound Account or the Haircut Account to the Reserve Account to maintain the Minimum Reserve Amount.

SECTION 2. Defined Terms. Any terms capitalized but not otherwise defined herein should have the respective meanings set forth in the Agreement.

SECTION 3. Limited Effect. Except as amended hereby, the Agreement shall continue in full force and effect in accordance with its terms. Reference to this Fourth Amendment need not be made in the Agreement or any other instrument or document executed in connection therewith, or in any certificate, letter or communication issued or made pursuant to, or with respect to, the Agreement, any reference in any of such items to the Agreement being sufficient to refer to the Agreement as amended hereby.

SECTION 4. Representations. In order to induce Buyer to execute and deliver this Fourth Amendment, each Seller hereby represents to Buyer that as of the date hereof, except as otherwise expressly waived by Buyer in writing, such Seller is in full compliance with all of the terms and conditions of the Agreement including without limitation, all of the representations and warranties and all of the affirmative and negative covenants, and no Default or Event of Default has occurred and is continuing under the Agreement.

SECTION 5. Governing Law. This Fourth Amendment and any claim, controversy or dispute arising under or related to or in connection with this Fourth Amendment, the relationship of the parties, and/or the interpretation and enforcement of the rights and duties of the parties will be governed by the laws of the State of New York without regard to any conflicts of law principles other than Sections 5-1401 and 5-1402 of the New York General Obligations Law which shall govern.

SECTION 6. Counterparts. This Fourth Amendment may be executed in two (2) or more counterparts, each of which shall be deemed an original but all of which together shall constitute but one and the same agreement. This Fourth Amendment, to the extent signed and delivered by facsimile or other electronic means, shall be treated in all manner and respects as an original agreement and shall be considered to have the same binding legal effect as if it were the original signed version thereof delivered in person. No signatory to this Fourth Amendment shall raise the use of a facsimile machine or other electronic means to deliver a signature or the fact that any signature or agreement was transmitted or communicated through

the use of a facsimile machine or other electronic means as a defense to the formation or enforceability of a contract and each such Person forever waives any such defense.

SECTION 7. Guarantor. Guarantor acknowledges and agrees that nothing contained herein, and Guarantor's signature hereon, shall not be deemed an acknowledgement, a course of conduct, a waiver or an amendment of the provisions of the Facility Guaranty, which continue in full force and effect and do not require any Guarantor's consent to the actions taken hereunder.

[Signature Page Follows]

IN WITNESS WHEREOF, Sellers, Guarantor and Buyer have caused this Fourth Amendment to be executed and delivered as of the Amendment Effective Date.

EXCEL MORTGAGE SERVICING,
INC., as a Seller

EVERBANK, as Buyer

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP/CFO

By: /s/ Paul Chmielinski
Name: Paul Chmielinski
Title: V.P.

AMERIHOM MORTGAGE
CORPORATION, as a Seller

INTEGRATED REAL ESTATE
SERVICE CORPORATION, as Guarantor

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP/CFO

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP/CFO

March 28, 2013

Excel Mortgage Servicing, Inc.
19500 Jamboree Road
Irvine, CA 92162

AmeriHome Mortgage Corporation
19500 Jamboree Road
Irvine, CA 92162

Integrated Real Estate Service Corporation
19500 Jamboree Road
Irvine, CA 92162

Re: Fifth Amendment to Master Repurchase Agreement and Pricing Letter ("Fifth Amendment").

This Fifth Amendment is made this 28th day of March, 2013 (the "Amendment Effective Date"), to that certain Master Repurchase Agreement, dated August 31, 2011 (the "Repurchase Agreement") and the Pricing Letter, dated August 31, 2011 (the "Pricing Letter"), as amended by the First Amendment to Master Repurchase Agreement and Pricing Letter dated May 1, 2012 (the "First Amendment"), by the Second Amendment to Master Repurchase Agreement and Pricing Letter dated June 21, 2012 (the "Second Amendment"), by the Third Amendment to Master Repurchase Agreement and Pricing Letter dated August 24, 2012 (the "Third Amendment") and by the Fourth Amendment to Master Repurchase Agreement and Pricing Letter dated November 26, 2012 (the "Fourth Amendment"), in each case by and among Excel Mortgage Servicing, Inc. ("Excel") and AmeriHome Mortgage Corporation ("AmeriHome") (Excel and AmeriHome each a "Seller" and, collectively, "Sellers"), and EverBank ("Buyer"). The Repurchase Agreement, the Pricing Letter, the First Amendment, the Second Amendment, the Third Amendment and the Fourth Amendment are sometimes hereinafter collectively referred to as the "Agreement."

WHEREAS, Sellers and Integrated Real Estate Service Corporation ("Guarantor") requested that Buyer amend the Agreement; and

WHEREAS, Sellers, Guarantor and Buyer have agreed to amend the Agreement as set forth herein.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree to amend the Agreement as follows:

SECTION 1. Amendments.

(a) The following definitions contained in Section 1 of the Pricing Letter are hereby amended and restated in their entirety as follows:

"Aged Mortgage Loan" shall mean a Mortgage Loan, other than an Eligible Correspondent Mortgage Loan, a Jumbo Mortgage Loan or an Agency HARP2 Loan, subject to a Transaction hereunder for more than 60 days but not more than 90 days.

"Approved Mortgage Product" shall mean the following mortgage products approved by Buyer for Transactions under the Agreement: Conforming Mortgage Loans, Eligible Government Mortgage Loans, Jumbo Mortgage Loans, Eligible Correspondent Mortgage Loans, Agency HARP2 Loans, Wet Loans and Aged Mortgage Loans. In no event shall an Ineligible Product be an Approved Mortgage Product.

"Concentration Limit" as of any date of determination, with respect to the Eligible Mortgage Loans included in any Concentration Category, the applicable amount which the aggregate Purchase Price for such Eligible Mortgage Loans may not at any time exceed, as set forth in the below table.

<u>Concentration Category</u>	<u>Concentration Limit (percentages based on Maximum Purchase Amount)</u>
Aged Loans	5%
Wet Mortgage Loans	40%
Jumbo Loans	10%
Eligible Correspondent Loans	10%
Agency HARP2 Loans	10%

"Conforming Mortgage Loan" shall mean a Mortgage Loan (other than an Agency HARP2 Loan) that conforms to the requirements of an Agency for securitization or cash purchase, and which has a FICO score of at least 620.

"Eligible Government Mortgage Loan" shall mean a Government Mortgage Loan which has a FICO score of at least 620.

"Maximum Purchase Amount" shall mean \$75,000,000.

"Pricing Spread" shall mean:

<u>Type of Mortgage Loan</u>	<u>Percentage</u>
Conforming Mortgage Loans, Eligible Government Mortgage Loans, Eligible Correspondent Mortgage Loans and Jumbo Mortgage Loans	3.25%
Agency HARP2 Loans	3.50%
Aged Mortgage Loans	4.00%

Where a Purchased Mortgage Loan may qualify for two or more Pricing Spreads hereunder, unless otherwise expressly agreed to by the Buyer in writing, such Purchased Mortgage Loan shall be assigned the higher Pricing Spread, as applicable.

“Purchase Price Percentage” shall mean:

<u>Type of Mortgage Loan</u>	<u>Percentage</u>
Conforming Mortgage Loans and Eligible Government Mortgage Loans	98%
Jumbo Mortgage Loans	97%
Eligible Correspondent Mortgage Loans	97%
Agency HARP2 Loans	98%
Aged Mortgage Loans	The applicable percentage set forth above minus 10%

Where a Purchased Mortgage Loan may qualify for two or more Purchase Price Percentages hereunder, unless otherwise expressly agreed to by Buyer in writing, such Purchased Mortgage Loan shall be assigned the lower Purchase Price Percentage, as applicable.

“Termination Date” shall mean the earliest of (i) March 27, 2014, (ii) such date as Buyer may determine in its sole discretion by written notice to

3

Sellers (provided that in the event of such notice of termination, the Repurchase Date with respect to outstanding Transactions shall not be accelerated in the absence of (a) an Event of Default or (b) the occurrence of a termination in accordance with clauses (i) or (iii) of this definition) or (iii) such date as determined by Buyer pursuant to its rights and remedies under the Agreement.”

(b) The following new definitions are added to the Pricing Letter in the appropriate alphabetical order:

“Agency HARP2 Loans” is a collective reference to HARP2 DU Refi Plus Loans and HARP2 LP Relief Refinance Loans.

“HARP2 DU Refi Plus Loan” shall mean a first-lien Mortgage Loan originated using Desktop Underwriter and (i) that is originated in accordance with the requirements of the Fannie Mae Selling Guide for the DU Refi Plus program, (ii) that has a FICO score of not less than 620 and (iii) that otherwise conforms to the requirements of Fannie Mae for securitization or cash purchase.

“HARP2 LP Relief Refinance Loan” shall mean a first-lien Mortgage Loan originated using Loan Prospector and (i) that is originated in accordance with the requirements of the Freddie Mac Single-Family Seller/Servicer Guide for the Relief Refinance Mortgage — Open Access program, (ii) that has a FICO score of not less than 620 and (iii) that otherwise conforms to the requirements of Freddie Mac for securitization or cash purchase.

(c) The definitions of “Category 1 High LTV VA Refinance Mortgage Loan”, “Category High LTV VA Refinance Mortgage Loan”, “High LTV VA Refinance Loan”, “VA Loan”, “VA Loan Guaranty Agreement”, “DU Refi Plus Loans”, “DU Refi Plus Appraisal Waiver Loan” and “DU Refi Plus Appraisal Required Loan” are hereby deleted from the Pricing Letter.

(d) Section 3 of the Pricing Letter is hereby amended and restated in its entirety as follows:

SECTION 3. Certain Financial Condition Covenants. Without limiting any provision set forth in the Agreement, the applicable Seller Party shall comply with the following covenants, each to be tested on each Test Date occurring prior to the Termination Date, and each to be determined on a consolidated basis with such Person’s Subsidiaries (including AmeriHome, with respect to Excel):

(i) Maintenance of Adjusted Tangible Net Worth. (a) Excel shall maintain an Adjusted Tangible Net Worth of not less than \$17,000,000.00, and (b) Guarantor shall maintain an Adjusted Tangible Net Worth of not less than \$17,000,000.00.

4

(ii) Maintenance of Ratio of Adjusted Indebtedness to Adjusted Tangible Net Worth. Excel shall maintain the ratio of its Adjusted Indebtedness to its Adjusted Tangible Net Worth of no greater than 15:1.

(iii) Operating Cash Flow to Debt Service Ratio. Excel shall maintain on a trailing six-month basis the ratio of (a) its Operating Cash Flow to (b) its Debt Service of at least 1.00:1.00.

(iv) Maintenance of Liquidity. Excel shall ensure that it has cash and Cash Equivalents (excluding Restricted Cash or cash pledged to Persons other than Buyer), in an amount not less than the greater of (a) \$3,400,000.00, and (b) an amount equal to 20% of its Adjusted Tangible Net Worth.

(v) Maintenance of Profitability. Excel shall not permit, for the four (4) consecutive fiscal quarters ending on the relevant Test Date, Seller’s Net Income for such four (4) consecutive fiscal quarters (on an aggregate basis) to be less than \$1.00.

(e) The Compliance Certificate attached as Exhibit A to the Pricing Letter is hereby amended and restated in its entirety as set forth on Exhibit A hereto.

(f) The following definitions contained in Section 2 of the Repurchase Agreement are hereby amended and restated in their entirety as follows:

“EBITDA” shall mean for any Person for any period, Net Income of such Person and its Subsidiaries for such period plus, without duplication and to the extent reflected as a charge in the statement of such Net Income for such period, the sum of (a) income tax expense, (b) Interest Expense of such Person and its Subsidiaries, amortization or write off of debt discount and debt issuance costs and commissions, discounts and other fees and charges associated with Indebtedness, (c) depreciation and amortization expense and (d) amortization of intangibles (including, but not limited to, goodwill) and organization costs.

“Indebtedness” shall mean, with respect to any Person, total liabilities, as reported on that Person’s balance sheet, and calculated in accordance with GAAP.

“Operating Cash Flow” shall mean for any Person, such Person’s EBITDA plus any non-cash expenses less any non-cash income.

(g) The following new definitions are added to the Repurchase Agreement in the appropriate alphabetical order:

“Agency HARP2 Loans” shall have the meaning specified in the Pricing Letter.

5

(h) Section JJ. of Schedule 1 to the Repurchase Agreement is hereby amended and restated in its entirety as follows:

JJ. Appraisal. Except with respect to Agency HARP2 Loans for which an Appraisal is not required in accordance with the terms of the relevant program, the Mortgage File contains an Appraisal of the related Mortgaged Property signed prior to the approval of the Mortgage Loan application by a qualified appraiser, duly appointed by the applicable Seller, who had no interest, direct or indirect in the Mortgaged Property or in any loan made on the security thereof; and whose compensation is not affected by the approval or disapproval of the Mortgage Loan, and the Appraisal and appraiser both satisfy the requirements of Title XI of the Federal Institutions Reform, Recovery, and Enforcement Act of 1989 and the regulations promulgated thereunder, and all Requirements of Law and Takeout Investor or insurer requirements, each as in effect on the date the Mortgage Loan was originated. The applicable Seller has no knowledge of any circumstances or condition which might indicate that the Appraisal is incomplete or inaccurate. In addition, the Appraisal was prepared in accordance with USPAP Guidelines. The appraiser for the Mortgage Loan was duly licensed or certified under the applicable law where the Mortgage Loan was originated, and for each Government Mortgage Loan was acceptable to the FHA or VA, as applicable, and for each Conventional Mortgage Loan was acceptable to Fannie Mae, Freddie Mac and/or the Takeout Investor, as applicable. The applicable Seller will maintain documentation evidencing each appraiser’s qualification and licensing or certification, which will promptly be provided to the Buyer upon request.

SECTION 2. Defined Terms. Any terms capitalized but not otherwise defined herein should have the respective meanings set forth in the Agreement.

SECTION 3. Limited Effect. Except as amended hereby, the Agreement shall continue in full force and effect in accordance with its terms. Reference to this Fifth Amendment need not be made in the Agreement or any other instrument or document executed in connection therewith, or in any certificate, letter or communication issued or made pursuant to, or with respect to, the Agreement, any reference in any of such items to the Agreement being sufficient to refer to the Agreement as amended hereby.

SECTION 4. Representations. In order to induce Buyer to execute and deliver this Fifth Amendment, each Seller hereby represents to Buyer that as of the date hereof, except as otherwise expressly waived by Buyer in writing, such Seller is in full compliance with all of the terms and conditions of the Agreement including without limitation, all of the representations and warranties and all of the affirmative and negative covenants, and no Default or Event of Default has occurred and is continuing under the Agreement.

SECTION 5. Governing Law. This Fifth Amendment and any claim, controversy or dispute arising under or related to or in connection with this Fifth Amendment, the relationship of the parties, and/or the interpretation and enforcement of the rights and duties of the parties

6

will be governed by the laws of the State of New York without regard to any conflicts of law principles other than Sections 5-1401 and 5-1402 of the New York General Obligations Law which shall govern.

SECTION 6. Counterparts. This Fifth Amendment may be executed in two (2) or more counterparts, each of which shall be deemed an original but all of which together shall constitute but one and the same agreement. This Fifth Amendment, to the extent signed and delivered by facsimile or other electronic means, shall be treated in all manner and respects as an original agreement and shall be considered to have the same binding legal effect as if it were the original signed version thereof delivered in person. No signatory to this Fifth Amendment shall raise the use of a facsimile machine or other electronic means to deliver a signature or the fact that any signature or agreement was transmitted or communicated through the use of a facsimile machine or other electronic means as a defense to the formation or enforceability of a contract and each such Person forever waives any such defense.

SECTION 7. Guarantor. Guarantor acknowledges and agrees that nothing contained herein, and Guarantor’s signature hereon, shall not be deemed an acknowledgement, a course of conduct, a waiver or an amendment of the provisions of the Facility Guaranty, which continue in full force and effect and do not require any Guarantor’s consent to the actions taken hereunder.

[Signature Page Follows]

7

IN WITNESS WHEREOF, Sellers, Guarantor and Buyer have caused this Fifth Amendment to be executed and delivered as of the Amendment Effective Date.

EXCEL MORTGAGE SERVICING, INC., as a Seller

EVERBANK, as Buyer

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP/CFO

By: /s/ Paul Chmielinski
Name: Paul Chmielinski
Title: V.P.

AMERIHOM E MORTGAGE CORPORATION, as a Seller

INTEGRATED REAL ESTATE SERVICE CORPORATION, as Guarantor

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP/CFO

By: /s/ Todd R. Taylor
Name: Todd R. Taylor
Title: EVP/CFO

EXHIBIT A—For Excel

COMPLIANCE CERTIFICATE

[PLEASE REVIEW CAREFULLY]

SELLERS: EXCEL MORTGAGE SERVICING, INC. AND AMERIHOM E MORTGAGE CORPORATION
GUARANTOR: INTEGRATED REAL ESTATE SERVICE CORP.
BUYER: EVERBANK
TODAY'S DATE: / /201
REPORTING PERIOD ENDED: month(s) ended / /20

This certificate is delivered to Buyer under the Master Repurchase Agreement dated as of August 31, 2011, between Sellers and Buyer (as amended from time to time, the "Agreement"), all the defined terms of which have the same meanings when used herein.

I hereby certify that: (a) I am, and at all times mentioned herein have been, the duly elected, qualified, and acting officer of Seller designated below; (b) to the best of my knowledge, the Financial Statements of Seller from the period shown about (the "Reporting Period") and which accompany this certificate were prepared in accordance with GAAP and present fairly the financial condition of the Financial Reporting Party as of the end of the Reporting Period and the results of its operations for Reporting Period; (c) a review of the Agreement and of the activities of Seller during the Reporting Period has been made under my supervision with a view to determining Seller's compliance with the covenants, requirements, terms, and conditions of the Agreement, and such review has not disclosed the existence during or at the end of the Reporting Period (and I have no knowledge of the existence as of the date hereof) of any Default or Event of Default, except as disclosed herein (which specifies the nature of existence of each Default or Event of Default, if any, and what action Seller has taken, is taking, and proposes to take with respect to each); (d) all information set forth on the attachment to this Compliance Certificate is true, correct, and complete, and the calculations set forth therein evidence that Seller is in compliance with the requirements of the Agreement at the end of the Reporting Period (or if Seller is not in compliance, showing the extent of non-compliance and specifying the period of non-compliance and what actions Seller proposes to take with respect thereto); and (e) Seller was, as of the end of the Reporting Period, in compliance and good standing with applicable Fannie Mae, Ginnie Mae, Freddie Mac, and HUD net worth requirements.

By:
Name:
Title:

REPORTING PERIOD ENDED: / /20

All financial calculations set forth herein are as of the end of the Reporting Period.

1. ADJUSTED TANGIBLE NET WORTH

Table with 2 columns: Description and Amount. Rows include: The Adjusted Tangible Net Worth of Seller is; GAAP Net Worth; Minus: Intangible Assets (excluding capitalized Servicing Rights); Minus: Due from Shareholders or Related Parties; Minus: Capitalized Servicing Rights; Minus: Assets pledged to secure liabilities not included in Indebtedness.

Minus: Any other HUD non-acceptable assets:	\$
Minus: Investments in Affiliates:	\$
Plus: Lesser of (a) most recent MSR Appraised Value, and (b) capitalized Servicing Rights (per above):	\$
Plus: Subordinated Debt:	\$
ADJUSTED TANGIBLE NET WORTH:	\$
REQUIRED MINIMUM	\$17,000,000
In compliance?	<input type="radio"/> Yes <input type="radio"/> No

2. INDEBTEDNESS OF SELLER

INDEBTEDNESS: \$

3. LEVERAGE: ADJUSTED INDEBTEDNESS TO ADJUSTED TANGIBLE NET WORTH

Indebtedness (from II, above)	\$
Minus: Subordinated Debt (from I, above)	\$
ADJUSTED INDEBTEDNESS	\$
Adjusted Tangible Net Worth (from I, above)	\$
RATIO OF ADJUSTED INDEBTEDNESS /ADJUSTED TANGIBLE NET WORTH:	:1
<i>Maximum permitted</i>	15:1
In compliance?	<input type="radio"/> Yes <input type="radio"/> No

A-2

4. OPERATING CASH FLOW TO DEBT SERVICE

EBITDA (trailing six months)	\$
Plus: any non-cash expenses (trailing six months)	\$
Less: any non-cash income (trailing six months)	\$
OPERATING CASH FLOW (trailing six months)	\$
Debt Service (trailing six months)	\$
RATIO OF OCF TO DS (trailing six months)	:1
<i>Minimum required for trailing six months (through Termination Date)</i>	1.00:1
In compliance?	<input type="radio"/> Yes <input type="radio"/> No

5. LIQUIDITY

Cash	\$
Less: Restricted Cash	\$
Plus: Cash Equivalents	\$
LIQUIDITY	\$
ATNW from 1 above times 20%	\$
<i>Minimum required</i>	Greater of \$3,400,000 or 20% of ATNW from 1 above
In compliance?	<input type="radio"/> Yes <input type="radio"/> No

6. PROFITABILITY RATIO

Net Income (prior three (3) fiscal quarters)	\$
Net Income (fiscal quarter just ended)	\$
Total Net Income (prior four (4) fiscal quarters)	\$
<i>Minimum required</i>	\$1.00 or more
In compliance?	<input type="radio"/> Yes <input type="radio"/> No

A-3

7. FACILITIES (Please list all credit facilities including off balance sheet facilities)

<u>Institution</u>	<u>Total Commitment</u>	<u>Outstanding</u>
EverBank Warehouse Lending	\$	\$
	\$	\$
	\$	\$
TOTALS	\$	\$

8. REPURCHASES / INDEMNIFICATIONS (R&I)

<u>Repurchases</u>	<u>UPB</u>	<u># of Loans</u>	<u>Actual or Estimated Loss</u>	<u>How were they recorded on the financials?</u>
Beginning Open R&I's	\$		\$	
New R&I's received this month	\$		\$	

R&I's rescinded this month	\$	\$	n/a
R&I's settled this month	\$	\$	
Ending Open R&I's	\$	\$	

* If you have a detailed schedule of loans subject to repurchases that includes the investor requesting, reason for repurchases, origination date, loan characteristics such as LTV, lien position, occupancy etc., and valuation method if you have estimated your loss exposure, please attach it with this table.

9. LOAN LOSS RESERVE

	Current Month	Year-to-Date
Beginning loan loss reserve	\$	\$
Additional loss provision	\$	\$
Actual charge off	\$	\$
Ending Loan Loss Reserve	\$	\$

A-4

10. LITIGATION

	Current Month	Year-to-Date
Pending litigations (Unit)		
Expected losses on litigation	\$	\$

11. THIRD PARTY REPORTS

All reports received from third parties (such as the SEC, Fannie Mae, Ginnie Mae, Freddie Mac) subsequent to the last reporting period are attached hereto. These reports include the following (if none, write "None"): []

12. DEFAULTS OR EVENTS OF DEFAULT

Disclose nature and period of existence and action being taken in connection therewith; if none, write "None": []

13. OTHER REPORTS REQUIRED (Please attach if applicable)

- Indemnification & Repurchase Report for the prior year and current YTD.
- Hedge Reports (including: position summary report, MBS & whole loan trade detail, loan level detail report with weighted average take out price).
- Summary of year-to-date production, broken out by product type.

A-5

EXHIBIT A—For AmeriHome

COMPLIANCE CERTIFICATE

[PLEASE REVIEW CAREFULLY]

SELLERS: EXCEL MORTGAGE SERVICING, INC. AND AMERIHOM MORTGAGE CORPORATION
 GUARANTOR: INTEGRATED REAL ESTATE SERVICE CORP.
 BUYER: EVERBANK
 TODAY'S DATE: / /201
 REPORTING PERIOD ENDED: month(s) ended / /20

This certificate is delivered to Buyer under the Master Repurchase Agreement dated as of August 31, 2011, between Sellers and Buyer (as amended from time to time, the "Agreement"), all the defined terms of which have the same meanings when used herein.

I hereby certify that: (a) I am, and at all times mentioned herein have been, the duly elected, qualified, and acting officer of Seller designated below; (b) to the best of my knowledge, the Financial Statements of Seller from the period shown about (the "Reporting Period") and which accompany this certificate were prepared in accordance with GAAP and present fairly the financial condition of the Financial Reporting Party as of the end of the Reporting Period and the results of its operations for Reporting Period; (c) a review of the Agreement and of the activities of Seller during the Reporting Period has been made under my supervision with a view to determining Seller's compliance with the covenants, requirements, terms, and conditions of the Agreement, and such review has not disclosed the existence during or at the end of the Reporting Period (and I have no knowledge of the existence as of the date hereof) of any Default or Event of Default, except as disclosed herein (which specifies the nature of existence of each Default or Event of Default, if any, and what action Seller has taken, is taking, and proposes to take with respect to each); (d) all information set forth on the attachment to this Compliance Certificate is true, correct, and complete, and the calculations set forth therein evidence that Seller is in compliance with the requirements of the Agreement at the end of the Reporting Period (or if Seller is not in compliance, showing the extent of non-compliance and specifying the period of non-compliance and

what actions Seller proposes to take with respect thereto); and (e) Seller was, as of the end of the Reporting Period, in compliance and good standing with applicable Fannie Mae, Ginnie Mae, Freddie Mac, and HUD net worth requirements.

By: _____

Name: _____

Title: _____

A-1

REPORTING PERIOD ENDED: / /20

All financial calculations set forth herein are as of the end of the Reporting Period.

1. FACILITIES (Please list all credit facilities including off balance sheet facilities)

Institution	Total Commitment	Outstanding
EverBank Warehouse Lending	\$	\$
	\$	\$
	\$	\$
TOTALS	\$	\$

2. REPURCHASES / INDEMNIFICATIONS (R&I)

Repurchases	UPB	# of Loans	Actual or Estimated Loss	How were they recorded on the financials?
Beginning Open R&I's	\$		\$	
New R&I's received this month	\$		\$	
R&I's rescinded this month	\$		\$	n/a
R&I's settled this month	\$		\$	
Ending Open R&I's	\$		\$	

* If you have a detailed schedule of loans subject to repurchases that includes the investor requesting, reason for repurchases, origination date, loan characteristics such as LTV, lien position, occupancy etc., and valuation method if you have estimated your loss exposure, please attach it with this table.

3. LOAN LOSS RESERVE

	Current Month	Year-to-Date
Beginning loan loss reserve	\$	\$
Additional loss provision	\$	\$
Actual charge off	\$	\$
Ending Loan Loss Reserve	\$	\$

A-2

4. LITIGATION

	Current Month	Year-to-Date
Pending litigations (Unit)		
Expected losses on litigation	\$	\$

5. THIRD PARTY REPORTS

All reports received from third parties (such as the SEC, Fannie Mae, Ginnie Mae, Freddie Mac) subsequent to the last reporting period are attached hereto. These reports include the following (if none, write "None"): []

6. DEFAULTS OR EVENTS OF DEFAULT

Disclose nature and period of existence and action being taken in connection therewith; if none, write "None": []

7. OTHER REPORTS REQUIRED (Please attach if applicable)

- a. Indemnification & Repurchase Report for the prior year and current YTD.
- b. Hedge Reports (including: position summary report, MBS & whole loan trade detail, loan level detail report with weighted average take out price).
- c. Summary of year-to-date production, broken out by product type.

COMPLIANCE CERTIFICATE**[PLEASE REVIEW CAREFULLY]**

SELLERS: EXCEL MORTGAGE SERVICING, INC. AND AMERIHOM MORTGAGE CORPORATION
 GUARANTOR: INTEGRATED REAL ESTATE SERVICE CORP.
 BUYER: EVERBANK
 TODAY'S DATE: / /201
 REPORTING PERIOD ENDED: month(s) ended / /20

This certificate is delivered to Buyer under the Master Repurchase Agreement dated as of August 31, 2011, between Sellers and Buyer (as amended from time to time, the "Agreement"), all the defined terms of which have the same meanings when used herein.

I hereby certify that: (a) I am, and at all times mentioned herein have been, the duly elected, qualified, and acting officer of Seller designated below; (b) to the best of my knowledge, the Financial Statements of Seller from the period shown about (the "Reporting Period") and which accompany this certificate were prepared in accordance with GAAP and present fairly the financial condition of the Financial Reporting Party as of the end of the Reporting Period and the results of its operations for Reporting Period; (c) a review of the Agreement and of the activities of Seller during the Reporting Period has been made under my supervision with a view to determining Seller's compliance with the covenants, requirements, terms, and conditions of the Agreement, and such review has not disclosed the existence during or at the end of the Reporting Period (and I have no knowledge of the existence as of the date hereof) of any Default or Event of Default, except as disclosed herein (which specifies the nature of existence of each Default or Event of Default, if any, and what action Seller has taken, is taking, and proposes to take with respect to each); (d) all information set forth on the attachment to this Compliance Certificate is true, correct, and complete, and the calculations set forth therein evidence that Seller is in compliance with the requirements of the Agreement at the end of the Reporting Period (or if Seller is not in compliance, showing the extent of non-compliance and specifying the period of non-compliance and what actions Seller proposes to take with respect thereto); and (e) Seller was, as of the end of the Reporting Period, in compliance and good standing with applicable Fannie Mae, Ginnie Mae, Freddie Mac, and HUD net worth requirements.

By: _____

Name: _____

Title: _____

A-1

REPORTING PERIOD ENDED: / /20

All financial calculations set forth herein are as of the end of the Reporting Period.

1. ADJUSTED TANGIBLE NET WORTH

The Adjusted Tangible Net Worth of Seller is:

GAAP Net Worth:	\$
Minus: Intangible Assets (excluding capitalized Servicing Rights)	\$
Minus: Due from Shareholders or Related Parties	\$
Minus: Capitalized Servicing Rights	\$
Minus: Assets pledged to secure liabilities not included in Indebtedness:	\$
Minus: Any other HUD non-acceptable assets:	\$
Minus: Investments in Affiliates:	\$
Plus: Lesser of (a) most recent MSR Appraised Value, and (b) capitalized Servicing Rights (per above):	\$
Plus: Subordinated Debt:	\$
ADJUSTED TANGIBLE NET WORTH:	\$
REQUIRED MINIMUM	\$17,000,000
In compliance?	<input type="radio"/> Yes <input type="radio"/> No

2. THIRD PARTY REPORTS

All reports received from third parties (such as the SEC, Fannie Mae, Ginnie Mae, Freddie Mac) subsequent to the last reporting period are attached hereto. These reports include the following (if none, write "None"): []

3. DEFAULTS OR EVENTS OF DEFAULT

Disclose nature and period of existence and action being taken in connection therewith; if none, write "None": []

A-2

April 1, 2013

EXCEL MORTGAGE SERVICING, INC.

19500 Jamboree Road

Irvine, California 92612

Dear Borrower:

This letter is to confirm that WELLS FARGO BANK, NATIONAL ASSOCIATION ("Bank") has agreed to extend the maturity date of that certain credit accommodation granted by Bank to EXCEL MORTGAGE SERVICING, INC. ("Borrower") in the maximum principal amount of Four Million Dollars (\$4,000,000.00) pursuant to the terms and conditions of that certain Credit Agreement between Bank and Borrower dated as of April 1, 2011, as amended from time to time (the "Agreement").

The maturity date of said credit accommodation is hereby extended until June 1, 2013. Until such date, all terms and conditions of the Agreement which pertain to said credit accommodation shall remain in full force and effect, except as expressly modified hereby. The promissory note dated as of April 1, 2012, executed by Borrower and payable to the order of Bank which evidences said credit accommodation (the "Note"), shall be deemed modified as of the date this letter is acknowledged by Borrower to reflect the new maturity date set forth above. All other terms and conditions of the Note remain in full force and effect, without waiver or modification.

Borrower acknowledges that Bank has not committed to make any renewal or further extension of the maturity date of the above-described credit accommodation beyond the new maturity date specified herein, and that any such renewal or further extension remains in the sole discretion of Bank. This letter constitutes the entire agreement between Bank and Borrower with respect to the maturity date extension for the above-described credit accommodation, and supersedes all prior negotiations, discussions and correspondence concerning said extension.

Please acknowledge your acceptance of the terms and conditions contained herein by dating and signing one copy below and returning it to my attention at the above address on or before April 8, 2013.

2

Very truly yours,

WELLS FARGO BANK,

NATIONAL ASSOCIATION

By: /s/ Erin K. Boyle

Erin K. Boyle, Assistant Vice President

Acknowledged and accepted as of 4/1/13 :

EXCEL MORTGAGE SERVICING, INC.

By: Todd R. Taylor

Todd R. Taylor, EVP, CFO, Secretary, Treasurer

3

CERTIFICATION

I, Joseph R. Tomkinson, certify that:

1. I have reviewed this report on Form 10-Q of Impac Mortgage Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ JOSEPH R. TOMKINSON

Joseph R. Tomkinson
Chief Executive Officer
May 14, 2013

CERTIFICATION

I, Todd R. Taylor, certify that:

1. I have reviewed this report on Form 10-Q of Impac Mortgage Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ TODD R. TAYLOR

Todd R. Taylor

Chief Financial Officer

May 14, 2013

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the report of Impac Mortgage Holdings, Inc. (the "Company") on Form 10-Q for the period ending March 31, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned, in the capacities and on the dates indicated below, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to his knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ JOSEPH R. TOMKINSON

Joseph R. Tomkinson
Chief Executive Officer
May 14, 2013

/s/ TODD R. TAYLOR

Todd R. Taylor
Chief Financial Officer
May 14, 2013
