United States

Securities and Exchange Commission

Washington, D.C. 20549

Form 10-Q

[X] Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. For the quarterly period ended September 30, 2000

OR

[_] Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the transition period from ______ to _____

Commission File Number: 0-19861

Impac Mortgage Holdings, Inc.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

> 1401 Dove Street Newport Beach, CA (Zip Code)

Principal Executive Offices)

92660

33-0675505

(I.R.S. Employer

Identification No.)

(Address of

Registrant's telephone number, including area code: (949) 475-3600

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common Stock \$0.01 par value

American Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [_]

On November 10, 2000, the aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$44.7 million, based on the closing sales price of the Common Stock on the American Stock Exchange. For purposes of the calculation only, in addition to affiliated companies, all directors and executive officers of the registrant have been deemed affiliates. The number of shares of Common Stock outstanding as of November 10, 2000 was 21,400,906.

Documents incorporated by reference: None

IMPAC MORTGAGE HOLDINGS, INC.

FORM 10-Q QUARTERLY REPORT

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SIGNATURES

PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (dollars in thousands, except per share data)

ASSTS	(dollars in thousands, except per share data)	September 30, 2000	December 31, 1999
cash and cash equivalents. \$ 16,760 \$ 20,152 Loan Receivables: 1,694,683 98,622 93,286 CMC collectal. 1,694,683 98,677 Mortigge loans held-for-investment. 24,522 34,262 Net toar receivables: 24,522 34,459 Investment securities available. 24,622 34,459 Investment securables: 1,694,673 1,566,223 Investment in Impac Funding Corporation. 1,664,673 1,566,223 Investment in Impac Funding Corporation. 1,664,673 1,566,223 Other rasets. 1,694,673 1,261,561 1,296 Coll ther rade leaste owned. 6,422 3,366 3,662 Other rade sects. 5 1,677,691 \$ 1,675,439 CMO borrowings. LABULTIES AND STOCKMODERS' EQUTY 532,268 5,96,731 5,850,817 CMO borrowings. 1,821,7182 \$ 9,967,780 \$ 1,627,691 3,356 CMO borrowings. LABULTIES AND STOCKMODERS' EQUTY 532,696 5,959,807 5,951,857 CMO borrowings. Stockend debentures. 5,952,516 5,3570			
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Investment in Impac Funding Corporation.10,60117,372Due from affiliates.14,60014,500Accrued interest receivable.12,01511,209Other real estate owned.4,7898,820Other assets.6,4223,969Total assets.51,607,501\$ILABILITIES5998,739\$850,817Reverse repurchase agreements.5998,739\$850,817Reverse repurchase agreements.5998,739\$855,355Dott of ffiliates.1,627,4701,436,556\$Differ ilabilities.1,627,4701,436,556\$Series A junior participating preferred stock, \$.61 par value; 350,0001,608\$\$Iquidation value; 1,200,000 shar	Allowance for loan losses		(4,029)
Total assets	Investment in Impac Funding Corporation Due from affiliates Accrued interest receivable Other real estate owned	16,601 14,500 12,015 4,789	17,372 14,500 11,209 8,820
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outstanding at September 30, 2000 and December 31, 1999, respectively			
Series C 10.5% cumulative convertible preferred stock, \$.01 par value; \$30,000 liquidation value; 1,200,000 shares authorized; 1,200,000 and none issued and outstanding at September 30, 2000 and December 31, 1999, respectively	outstanding at September 30, 2000 and December 31, 1999, respectively		12
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issued and outstanding at September 30, 2000 and December 31, 1999, respectively 214 214 Additional paid-in capital	outstanding at September 30, 2000 and December 31, 1999, respectively	12	
Additional paid-in capital		21.4	21.4
Accumulated other comprehensive earnings (loss)			
Notes receivable from common stock sales			'
Cumulative dividends declared	Notes receivable from common stock sales	'	
Retained earnings (accumulated deficit) (45,359) 12,550 Net accumulated deficit (148,545) (80,530) Total stockholders' equity 179,721 238,844 Total liabilities and stockholders' equity \$ 1,807,591 1,675,430		(102 106)	(02 000)
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Total stockholders' equity 179,721 238,844 Total liabilities and stockholders' equity \$ 1,807,591 \$ 1,675,430			
Total liabilities and stockholders' equity \$ 1,807,591 \$ 1,675,430	Net accumulated deficit	(148,545)	(80,530)
Total liabilities and stockholders' equity	Total stockholders' equity	,	238,844
	Total liabilities and stockholders' equity	\$ 1,807,591	

See accompanying notes to consolidated financial statements.

IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS and COMPREHENSIVE EARNINGS (LOSS)

(in thousands, except per share data)

	For the Three Months Ended September 30,					Months er 30,		
		2000		1999		2000		1999
INTEREST INCOME: Mortgage Assets Other interest income	\$	37,711 261	\$	26,745 582	\$	104,893 1,749	\$	86,332 1,727

32 33

Total interest income		37,972		27,327		106,642	88,059
INTEREST EXPENSE:							
CMO borrowings		19,839		16,592		59,548	50,051
Reverse repurchase agreements		11,677		4,238		26,518	13,718
Borrowings secured by investment		, -		,		-,	-, -
securities available-for-sale		765		259		2,457	970
Senior subordinated debentures		314		358		944	636
Other borrowings				3		45	399
Total interest expense		32,595		21,450		89,512	65,774
Net interest income				5,877		17,130 17,735	 22,285
Provision for loan losses		1,248		1,367		17,735	4,356
Net interest income (loss) after provision for loan losses		4,129		4,510		(605)	17,929
NON-INTEREST INCOME:							
Equity in net earnings (loss) of Impac Funding Corporation		143		3,017		(937)	5,516
Loan servicing fees		193		247		532	1,101
Other income		550		519		1,604	896
Total non-interest income		886		3,783		1,199	 7,513
NON-INTEREST EXPENSE:							
Write-down on investment securities available-for-sale		171		358		53,576	2,037
Loss on disposition of other real estate owned		369		557		1,677	1,668
Professional services		611		669		1,697	2,039
General and administrative and other expense		388		336		1,069	965
Personnel expense		177		141		484	353
Total non-interest expense		1,716		2,061		58,503	
Net earnings (loss) Less: Cash dividends on cumulative convertible				6,232		(57,909)	 18,380
preferred stock				(788)		(2,363)	(2,463)
Net earnings (loss) available to common stockholders		2,511		5,444		(60,272)	 15,917
		2,011		0,		(00)2:2)	10,011
Other comprehensive earnings (loss):							
Unrealized gains (losses) on securities:							
Unrealized holding gains (losses) arising during period		(830)		(1,965)		15,282	(3,666)
Less: Reclassification of losses included							
in earnings (loss)		(51)		(39)		(6,395)	 (305)
Net unrealized gain (losses) arising during period		(881)		(2,004)		8,887	 (3,971)
Comprehensive earnings (loss)		2,418		4,228		(49,022) =======	14,409 ======
Net earnings (loss) per sharebasic		0.12		0.24	\$	(2.82)	0.69
Net earnings (loss) per sharediluted	===== \$	0.12	==== \$	0.22	== \$		======== 0.63
Net currings (1033) per shareuituteuttittenttittittitti			-	0.22 =======	-	(2.82)	

See accompanying notes to consolidated financial statements.

IMPAC MORTGAGE HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	For the Nir Ended Septe	
	 2000	 1999
Cash flows from operating activities: Net earnings (loss) Adjustments to reconcile net earnings (loss) to net cash provided by operating activities:	\$ (57,909)	\$ 18,380
Equity in net (earnings) loss of Impac Funding Corporation Provision for loan losses Amortization of loan premiums and securitization costs Loss on disposition of other real estate owned Write-down of investment securities available-for-sale Net change in accrued interest receivable Net change in other assets and liabilities	 937 17,735 12,147 1,677 53,576 (806) (5,887)	 (5,516) 4,356 14,068 1,668 2,037 (223) 6,707
Net cash provided by operating activities	 21,470	
Cash flows from investing activities: Net change in CMO collateral. Net change in finance receivables. Net change in mortgage loans held-for-investment. Proceeds from sale of other real estate owned, net. Purchase of investment securities available-for-sale. Sale of investment securities available-for-sale. Net principal reductions on investment securities available-for-sale.	 173, 425 (170, 275) (231, 246) 12, 097 5, 704 2, 825	 81,524 101,781 1,749 9,722 (18,295) 3,803 6,723
Net cash provided by (used in) investing activities	 (207,470)	 187,007
Cash flows from financing activities: Net change in reverse repurchase agreements and other borrowings Proceeds from CMO borrowings	47,010 451,950	(102,767) 298,076

Repayments of CMO borrowings Dividends paid Repurchase of common stock Proceeds from dividend reinvestment and stock purchase plan Advances to purchase common stock, net of principal reductions	 (304,028) (10,320) 5	 (416,545) (18,804) (6,831) 946 12
Net cash provided by (used in) financing activities	184,617	(245,913)
Net change in cash and cash equivalents Cash and cash equivalents at beginning of period	 (1,383) 20,152	(17,429) 33,876
Cash and cash equivalents at end of period	\$ 18,769	\$ 16,447
Supplementary information: Interest paid	\$ 83,583	\$ 67,894
Non-cash transactions: Exchange of Series B preferred stock for Series C preferred stock Exchange of common stock for senior subordinated debentures Transfer of mortgage loans held-for-investment to CMO collateral Dividends declared and unpaid Accumulated other comprehensive gain (loss) Loans transferred to other real estate owned	\$ 28,658 337,016 3,356 8,887 9,743	\$ 6,448 3,659 (3,971) 13,265

See accompanying notes to consolidated financial statements.

IMPAC MORTGAGE HOLDINGS, INC. and SUBSIDIARIES Notes to Consolidated Financial Statements (unaudited)

Unless the context otherwise requires, references herein to the "Company" refer to Impac Mortgage Holdings, Inc. (IMH) and its subsidiaries, IMH Assets Corporation (IMH Assets), Impac Warehouse Lending Group, Inc. (IWLG), IMH/ICH Dove St., LLC (Dove), and Impac Funding Corporation (together with its wholly-owned subsidiary, Impac Secured Assets Corporation, IFC), collectively. References to IMH refer to Impac Mortgage Holdings, Inc. as a separate entity from IMH Assets, IWLG, Dove and IFC.

1. Basis of Financial Statement Presentation

The accompanying consolidated financial statements have been prepared in accordance with generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three- and nine-month periods ended September 30, 2000 are not necessarily indicative of the results that may be expected for the year ending December 31, 2000. The accompanying consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999.

The operations of IMH have been presented in the consolidated financial statements for the three- and nine- months ended September 30, 2000 and 1999 and include the financial results of IMH's equity interest in net earnings (loss) of IFC and IMH Assets, IWLG and Dove as stand-alone entities. The financial results of Dove are only included in the three and nine- months ended September 30, 1999. The results of operations of IFC, of which 99% of the economic interest is owned by IMH, are included in the results of operations of the Company as "Equity in net earnings (loss) of Impac Funding Corporation."

2. Organization

The Company is a mortgage real estate investment trust (Mortgage REIT) which, together with its subsidiaries and related companies, primarily operates three businesses: (1) the Long-Term Investment Operations, (2) the Mortgage Operations, and (3) the Warehouse Lending Operations. The Long-Term Investment Operations invests primarily in non-conforming residential mortgage loans that are originated and acquired by the Mortgage Operations and securities backed by such mortgage loans. The Mortgage Operations is comprised of the Conduit Operations, which primarily purchases non-conforming mortgage loans from correspondent brokers, and subsequently sells or securitizes such loans, and the Wholesale and Retail Lending Operations, which allows brokers and retail customers to access the Company directly to originate, underwrite and fund their loans. The Warehouse Lending Operations provides short-term lines of credit to originators of mortgage loans. INH is organized as a REIT for federal income tax purposes, which generally allows it to pass through qualified income to stockholders without federal income tax at the corporate level, provided that the Company distributes 95% of its taxable income to common stockholders.

Long-Term Investment Operations

The Long-Term Investment Operations, conducted by IMH and IMH Assets, invests primarily in non-conforming residential mortgage loans and mortgage-backed securities secured by or representing interests in such loans and, to a lesser extent, in second mortgage loans. Subsequent to 1997, the Long-Term Investment Operations investment strategy has been to only acquire or invest in investment securities that are secured by mortgage loans underwritten and purchased by IFC ("Impac Securities"). Non-conforming residential mortgage loans are residential mortgages that do not qualify for purchase by government-sponsored agencies such as the Federal National Mortgage Association (FNMA) and the Federal Home Loan Mortgage Corporation (FHLMC). The principal differences between conforming loans and non-conforming loans include applicable loan-to-value ratios, credit and income histories of the mortgagors, documentation required for approval of the mortgagors, type of properties securing the mortgage loans, loan sizes, and the mortgagors' occupancy status with respect to the mortgaged properties. Second mortgage loans errorgage loans secured by a second lien on the property and made to borrowers owning single-family homes for the purpose of debt consolidation, home improvements, education and a variety of other purposes.

Mortgage Operations

The Conduit Operations, conducted by IFC, purchases primarily non-conforming mortgage loans and, to a lesser extent, second mortgage loans from its network of third party correspondents and other sellers. IFC subsequently securitizes or sells such loans to permanent investors, including the Long-Term Investment Operations. IMH owns 99% of the economic interest in IFC, while Joseph R. Tomkinson, Chairman and Chief Executive Officer, William S. Ashmore, President and Chief Operating Officer, and Richard J. Johnson, Executive Vice President and Chief Financial Officer, are the holders of all the outstanding voting stock of, and 1% of the economic interest in, IFC.

The Wholesale and Retail Lending Operations, conducted by Impac Lending Group ("ILG"), a division of IFC, markets, underwrites, processes and funds mortgage loans for both wholesale and retail customers. Through the wholesale division, ILG allows mortgage brokers to work directly with the Company to originate, underwrite and fund their mortgage loans. Many of the Company's wholesale customers cannot conduct business with the Conduit Operations as correspondent sellers because they do not meet the higher net worth requirements or do not have the ability to close the loan in their name. Through the retail division, ILG markets mortgage loans directly to the public. Both the wholesale and retail mortgage divisions offer all of the loan programs that are offered by the Conduit Operations.

Warehouse Lending Operations

The Warehouse Lending Operations, conducted by IWLG, provides short-term lines of credit to affiliated companies and to approved mortgage bankers, most of which are correspondents of IFC, to finance mortgage loans during the time from the closing of the loans to their sale or other settlement with pre-approved investors.

3. Summary of Significant Accounting Policies

Method of Accounting

The consolidated financial statements are prepared on the accrual basis of accounting in accordance with generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make significant estimates and assumptions that affect the reported amounts of assets, liabilities and contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ materially from those estimates.

Reclassifications

Certain amounts in the consolidated financial statements as of December 31, 1999 and for the three- and nine-months ended September 30, 1999 have been reclassified to conform to the 2000 presentation.

New Accounting Statements

In September 2000, the Financial Accounting Standards Board (FASB) issued SFAS No. 140 to replace SFAS No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS No. 140 provides the accounting and reporting guidance for transfers and servicing of financial assets and extinguishments of liabilities. Statement No. 140 will be the authoritative accounting literature for: (1) securitization transactions involving financial assets; (2) sales of financial assets (including loan participations); (3) factoring transactions, (4) wash sales; (5) servicing assets and liabilities; (6) collateralized borrowing arrangements; (7) securities lending transactions; (8) repurchase agreements; and (9) extinguishment of liabilities. Management plans to implement the disclosure requirements of SFAS No. 140 in 2000 and is currently evaluating the impact of implementation of SFAS No. 140 on the Company's financial position and results of operations.

In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", which was subsequently amended by SFAS No. 138. SFAS No. 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, (collectively referred to as derivatives) and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. If certain conditions are met, a derivative may be specifically designated as (a) a hedge of the exposure to changes in the fair value of a recognized asset or liability or an unrecognized firm commitment, (b) a hedge of the exposure to variable cash flows of a forecasted transaction, or (c) a hedge of the foreign currency exposure of a net investment in a foreign operation, an unrecognized firm commitment, an available-for-sale security or a foreign-currency-denominated forecasted transaction. Under SFAS No. 138, an entity that elects to apply hedge accounting is required to establish at the inception of the hedge the method it will use for assessing the effectiveness of the hedging derivative and the measurement approach for determining the ineffective aspect of the hedge. Those methods must be consistent with the entity's approach to managing risk. SFAS No. 138 addresses a limited number of issues causing implementation difficulties for numerous entities that apply SFAS No. 133. SFAS No. 138 also amends SFAS No. 133 for the decisions reached by the Derivatives Implementation Group Process. Management is currently evaluating the impact of SFAS No. 133 on the Company's financial positions and results of operations.

In March 2000, the FASB issued Interpretation No. 44 "Accounting for Certain Transactions Involving Stock Compensation — an interpretation of APB Opinion No. 25" (FIN 44). This Interpretation clarifies the definition of an employee for purposes of applying Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25), the criteria for determining whether a plan qualifies as a noncompensatory plan, the accounting consequence of various modifications to the terms of a previously fixed stock option or award, and the accounting for an exchange of stock compensation awards in a business combination. This Interpretation is effective July 1, 2000, but certain conclusions in this Interpretation cover specific events that occur after either December 15, 1998 or January 12, 2000. The adoption of FIN 44 is not expected to have a material impact on the Company's consolidated financial position, results of operations or liquidity.

4. Net Earnings (Loss) per Share

The following table represents the computation of basic and diluted net earnings (loss) per share for the periods presented, as if all stock options and cumulative convertible preferred stock (Preferred Stock), if dilutive, were outstanding for these periods (in thousands, except per share data):

E	30,		
			1999
\$	3,299 (788)	\$	6,232 (788)
\$ =====	2,511	\$ =====	5,444
	21,401		22,636
	,		6,061
			19
	27,757		28,716
=====		====	
\$	0.12	\$ ====	0.24
\$	0.12	\$	0.22
	\$	Ended Sept 2000 \$ 3,299 (788) \$ 2,511 \$ 2,511 21,401 6,356 27,757 	\$ 3,299 \$ (788) \$ 2,511 \$

The Company had 769,146 and 547,293 stock options at September 30, 2000 and September 30, 1999, respectively that were not considered in the dilutive calculation of earnings per share as the exercise price was higher than the market price for the period.

		For the Ni Ended Sept		
	2000			1999
Numerator:				
Numerator for basic earnings per share				
Net earnings (loss) Less: Dividends paid to preferred stockholders	\$	(57,909) (2,363)	\$	18,380 (2,463)
Net earnings (loss) available to common stockholders	\$	(60,272)	\$	15,917
Denominator: Basic weighted average number of common				
shares outstanding during the period		21,401		23,233
Impact of assumed conversion of cumulative convertible preferred stock				6,061
Net effect of dilutive stock options				24
Diluted weighted average common and common equivalent shares		21,401		29,318
Net earnings (loss) per sharebasic	\$	(2.82)	\$	0.69
Net earnings (loss) per sharediluted	\$	(2.82)	\$	0.63

The Company had 769,146 and 559,707 stock options at September 30, 2000 and September 30, 1999, respectively that were not considered in the dilutive calculation of earnings per share as the exercise price was higher than the market price for the period.

Mortgage Assets consist of investment securities available-for-sale, mortgage loans held-for-investment, CMO collateral and finance receivables. At September 30, 2000 and December 31, 1999, Mortgage Assets consisted of the following (in thousands):

	September 30, 2000	December 31 1999	L,
Investment securities available-for-sale:			
Subordinated securities collateralized by mortgages \$	38,430	\$ 94,	, 985
Subordinated securities collateralized by other loans	84		633
Net unrealized gains (losses)	1,308	,	,412)
Carrying value of investment securities available-for-sale	39,822	93,	, 206
Loan Receivables:			
CMO collateral			
CMO collateral, unpaid principal balance	1,057,112	908,	, 987
Unamortized net premiums on loans	22,901	28,	,797
Securitization expenses	14,070	11,	, 893
Carrying value of CMO collateral Finance receivables	1,094,083	949,	, 677
Due from affiliates	213,063	67,	,416
Due from other mortgage banking companies	153,760	129,	,703
 Carrying value of finance receivables Mortgage loans held-for-investment	366,823	197,	, 119
Mortgage loans held-for-investment, unpaid principal balance	241,032	361,	, 394
Unamortized net premiums on loans	1,590	2,	,041
 Carrying value of mortgage loans held-for-investment	242,622	363,	, 435
Carrying value of Gross Loan Receivables	1,703,528	1,510,	,231
Allowance for loan losses	(8,855)	(4,	,029)
 Carrying value of Net Loan Receivables	1,694,673	1,506,	, 202
Total carrying value of Mortgage Assets\$	1,734,495	\$ 1,599,	, 408

6. Segment Reporting

The basis for the Company's segments is to separate its entities as follows: segments that derive income from investment in long-term Mortgage Assets, segments that derive income by providing short-term lines of credit and segments that derive income from the origination and purchase and subsequent sale or securitization of mortgage loans.

The Company internally reviews and analyzes its segments as follows: (1) the Long-Term Investment Operations, conducted by IMH and IMH Assets, invests primarily in non-conforming residential mortgage loans that are originated and acquired by the Mortgage Operations and mortgage-backed securities secured by or representing interests in such loans, (2) the Warehouse Lending Operations, conducted by IWLG, provides short-term lines of credit to affiliated companies and to approved mortgage bankers, most of which are correspondents of IFC, to finance mortgage loans, and (3) the Mortgage Operations, comprised of the Conduit Operations, conducted by IFC, which primarily purchases mortgage loans from its correspondents and subsequently sells or securitizes non-conforming mortgage loans, and the Wholesale and Retail Lending Operations, conducted by ILG, which allows mortgage brokers and retail customers to access the Company directly to originate, underwrite and fund their loans.

The following table shows the Company's reporting segments as of and for the nine months ended September 30, 2000 (in thousands):

	Long-Term Investment Operations		Le	Warehouse Lending Operations Otl		er (b)		Intercompany Elimination (c)		nsolidated
Balance Sheet Items:										
CMO collateral	\$	1,094,083	\$		\$		\$		\$	1,094,083
Total assets		1,520,496		652,769				(365,674)		1,807,591
Total stockholders' equity		246,403		58,293				(124,975)		179,721
Income Statement Items:										
Interest income	\$	76,586	\$	36,951	\$		\$	(6,895)	\$	106,642
Interest expense		69,882		26,525				(6,895)		89,512
Equity interest in net loss										
of IFC (a)								(937)		(937)
Net earnings (loss)		(66,581)		9,609				(937)		(57,909)
The following table shows the	Company'	s reporting	segmen	ts for the	three	months	ended	September 30,	2000) (in thousands)
Income Statement Items:										
	\$	25,910	\$	15,686	\$		\$	(3,624)	\$	37,972
Interest income								1 - 1 1		00 505
Interest income Interest expense	Ŷ	24,543		11,676				(3,624)		32,595
		24,543		11,676				(3,624)		32,595
Interest expense		24,543		11,676				(3,624) 143		32,595

The following table shows the Company's reporting segments as of and for the nine months ended September 30, 1999 (in thousands):

	Long-Term Investment Operations		Warehouse Lending Operations		Other (b)		ercompany ination (c)	Consolidated	
Balance Sheet Items:									
CMO collateral	\$	1,053,463	\$		\$		\$ 	\$	1,053,463
Total assets		1,275,559		253,802		7,204	(99,350)		1,437,215
Total stockholders' equity		283,190		45,477			(85,280)		243,387
Income Statement Items :									
Interest income	\$	71,139	\$	20,938	\$	21	\$ (4,039)	\$	88,059
Interest expense		56,023		13,785		5	(4,039)		65,774
Equity interest in net earnings		,		,					,
of IFC (a)							5,516		5,516
Net earnings		4,874		6,732		41	6,733		18,380

The following table shows the Company's reporting segments for the three months ended September 30, 1999 (in thousands):

Income Statement Items:						
Interest income	\$	21,932	\$ 5,901	\$ 	\$ (506)	\$ 27,327
Interest expense		17,715	4,241		(506)	21,450
Equity interest in net earning	S				. ,	
of IFC (a)					3,017	3,017
Net earnings		1,710	1,505		3,017	6,232

(a) The Mortgage Operations are accounted for using the equity method and is an unconsolidated subsidiary of the Company.

(b) Primarily includes the operations of Dove, of which the Company owned a 50% interest, and account reclassifications.

(c) Elimination of inter-segment balance sheet and income statement items.

7. Investment in Impac Funding Corporation

The Company is entitled to 99% of the earnings or losses of IFC through its ownership of all of the non-voting preferred stock of IFC. As such, the Company records its investment in IFC using the equity method. Under this method, original investments are recorded at cost and adjusted by the Company's share of earnings or losses. Gain or loss on the sale of loans or securities by IFC to IMH are deferred and amortized or accreted over the estimated life of the loans or securities using the interest method. The following is financial information for IFC for the periods presented (in thousands):

BALANCE SHEETS

	September 30, 2000		Dece	ember 31, 1999
ASSETS				
Cash	\$	6,460	\$	8,805
Investment securities available-for-sale		293		1,887
Mortgage loans held-for-sale		220,992		68,084
Mortgage servicing rights		15,684		15,621
Premises and equipment, net		4,574		3,575
Due from affiliates				4,307
Accrued interest receivable		659		48
Other assets		11,895		13,919
Total assets	\$	260,557	\$	116,246
LIABILITIES AND SHAREHOLDERS' EQUITY Borrowings from IWLG Other borrowings Due to affiliates Deferred revenue Accrued interest expense Other liabilities	\$	213,150 77 14,500 5,368 1,785 8,908	\$	66,125 181 14,500 7,635 843 9,414
Total liabilities		243,788		98,698
Shareholders' Equity: Preferred stock		18,053		10 052
Common stock		18,053		18,053 182
Accumulated deficit		(1,469)		(520)
Accumulated deficit Accumulated other comprehensive earnings (loss)		(1,469) 3		(167)
Total shareholders' equity		16,769		17,548
Total liabilities and shareholders' equity	\$	260,557	\$ =====	116,246

STATEMENTS OF OPERATIONS

	F	or the Th Ended Se		For the Nine Months Ended September 30,				
		2000		1999		2000		1999
Interest income	\$	8,063	\$	4,491	\$	/	\$,
Interest expense		8,388		4,099		21,063		13,144
Net interest income (loss)		(325)		392		(947)		842
Gain on sale of loans		3,793		8,296		13,163		22,787
Loan servicing income		2,310		1,758		4,858		5,452
Other non-interest income		188		373		595		856
Total non-interest income		6,291		10,427		18,616		29,095
General and administrative and other expense		2,048		1,936		6,954		5,384
Personnel expense		2,370		2,048		6,950		5,399
Write-down on investment securities available-for-sale						1,537		4,223
Amortization of mortgage servicing rights		1,294		1,372		3,751		3,935
Provision for repurchases		5		188		77		366
Loss on sale of mortgage servicing rights								877
Total non-interest expense		5,717		5,544		19,269		20,184
Not cornings (loss) before income taxes		249		5,275		(1 600)		0 752
Net earnings (loss) before income taxes Income taxes		249 105		5,275 2,227		(1,600) (651)		9,753 4,181
Net earnings (loss)	 \$	144	 \$	3,048	\$	(949)		5,572
Net culturings (1005)	Ψ ====			==========	φ ==:	=======	φ ===	===========

In February 2000, the Series B Preferred Stock was exchanged for Series C Preferred Stock and the conversion rate was adjusted to \$4.72 per share convertible into 5.29661 shares of Common Stock or an aggregate of 6,355,932 shares of Common Stock.

On March 30, 2000, the Company declared a first quarter cash dividend on common stock of \$2.6 million, or \$0.12 per share. This dividend was paid on April 20, 2000 to common stockholders of record on April 10, 2000.

On March 30, 2000, the Company declared a first quarter cash dividend of \$788,000 or \$0.65625 per share to series C preferred stockholders. This dividend was paid on April 25, 2000.

On June 27, 2000, the Company declared a second quarter cash dividend on common stock of \$2.6 million, or \$0.12 per share. This dividend was paid on July 17, 2000 to common stockholders of record on July 6, 2000.

On June 27, 2000, the Company declared a second quarter cash dividend of \$788,000 or \$0.65625 per share to series C preferred stockholders. This dividend was paid on July 25, 2000.

On September 26, 2000, the Company declared a third quarter cash dividend on common stock of \$2.6 million, or \$0.12 per share. This dividend was paid on October 25, 2000 to common stockholders of record on October 11, 2000.

On September 26, 2000, the Company declared a third quarter cash dividend of \$788,000 or \$0.65625 per share to series C preferred stockholders. This dividend was paid on October 24, 2000.

9. Commitments and Contingencies

Currently, IFC is under examination with the California Franchise Tax Board (FTB) for income tax years ending December 31, 1995 and 1996. The examination was the result of an audit of Imperial Credit Industries, Inc. The FTB has raised certain claims, which may result in the issuance of Notice of Proposed Assessments for the above years stated. If the raised claims come to fruition, the Company will exercise its administrative rights and vigorously contest the adjustments. The Company also will seek to recover from Imperial Credit Industries, Inc. the amount of the benefit they recover as a result of any assessment against the Company. The Company cannot currently determine the likelihood of such an assessment and is unable to estimate the impact on IFC.

10. Dividend Policy and Stock Repurchase Plan

In November 2000, the Board of Directors decided to suspend payment of future common stock dividends until the Company has utilized its tax loss carryforwards. The Company estimates that by December 31, 2000 the Company will have approximately \$25.0 million in tax loss carryforwards that can be utilized to reduce future taxable income. The Board of Directors also authorized the Company to purchase up to \$2.0 million of the Company's common stock in open market purchases during the fourth quarter of 2000. The timing and extent of the repurchases will depend on market conditions. The acquired shares will be cancelled. The Board of Directors decision to purchase the Company's common stock will be reevaluated each quarter. There are no assurances that the Company will continue its common stock repurchase plan in the future.

11. Allowance for Loan Losses

Activity for allowance for loan losses was as follows (in thousands):

	For the Nine Months Ended September 30, 2000	For the Months September	Ended
Balance, beginning of period\$ Provision for loan losses Charge-offs, net of recoveries	4,029 17,735 (12,909)	\$	6,959 4,356 (7,691)
Balance, end of period\$	8,855	\$	3,624

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain information contained in the following Management's Discussion and Analysis of Financial Condition and Results of Operations constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended, which can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "should," "anticipate," "estimate," or "believe" or the negatives thereof or other variations thereon or comparable terminology. The Company's actual results may differ materially from those contained in the forward-looking statements. Factors which may cause a difference to occur include the rate of growth and expansion of the Company's new divisions, the availability of suitable opportunities for potential acquisitions, ownership and disposition of Mortgage Assets (which depend on the type of Mortgage Asset involved) and yields available from time to time on such Mortgage Assets, interest rates, changes in estimates of book basis and tax basis earnings, fluctuations and increase in prepayment rates, the availability of suitable financing and investments, trends in the economy which affect confidence and demand on the Company's portfolio of Mortgage Assets and other factors referenced in this report and other reports filed by the Company with the SEC, including its Annual Report on Form 10-K.

SIGNIFICANT TRANSACTIONS

Exchange of Series B Cumulative Convertible Preferred Stock for Series C Cumulative Convertible Preferred Stock

In February 2000, all shares of Series B 10.5% Cumulative Convertible Preferred Stock ("Series B Preferred Stock") were exchanged for Series C 10.5% Cumulative Convertible Preferred Stock ("Series C Preferred Stock") and the conversion rate was adjusted to \$4.72 per share convertible into 5.29661 shares of Common Stock or an aggregate of 6,355,932 shares of Common Stock. Other than the foregoing, the Series C Preferred Stock has the same rights, preferences and privileges as the Series B Preferred Stock.

Collateralized Mortgage Obligations ("CMOs")

The Company issued a CMO during the first nine months of 2000 for \$452.0 million, which was collateralized by \$428.1 million of adjustable-rate mortgages and \$27.6 million of fixed-rate mortgages. The issuance of CMOs provides the Company with immediate liquidity, a relatively stable net interest rate spread and eliminates the Company's exposure to margin calls on such loans.

Definitive Agreement to Acquire a California Thrift and Loan

In July 2000, the Company withdrew its application to acquire a California Thrift and Loan ("Bank"). The decision to withdraw its application was based upon management's assessment that a mutually acceptable approval to operate the Bank was not likely. Management does not believe that the decision to withdraw its application will adversely affect the Company's future operations and profitability. The \$10.0 million of capital, which had been set aside to capitalize the Bank upon approval of the application, has been redeployed in the Company's operating businesses and to further grow the Company's balance sheet. The Company may re-evaluate this decision in the future, if there is a change in the regulatory environment regarding residential mortgage lending. Most costs related to the acquisition of the Bank, which were incurred during the approval process, were written-off during the second quarter of 2000. Total capitalized expenses written-off by IFC during the second quarter of 2000 represented an after-tax charge of \$862,000.

BUSINESS OPERATIONS

Long-Term Investment Operations: During the first nine months of 2000, the Long-Term Investment Operations, conducted by IMH and IMH Assets, acquired \$282.3 million of mortgages from IFC as compared to \$283.0 million of mortgages acquired during the same period in 1999. Mortgages purchased by the Long-Term Investment Operations during the first nine months of 2000 consisted of \$275.3 million of adjustable-rate mortgages ("ARMs") secured by first liens on residential property and \$7.0 million of fixed-rate mortgages ("FRMs") primarily secured by second trust deeds on residential property. During the first nine months of 2000, IMH Assets issued CMOs totaling \$452.0 million as compared to CMOs totaling \$298.1 million during the same period in 1999. As of September 30, 2000, the Long-Term Investment Operations' portfolio of mortgage loans consisted of \$1.1 billion of mortgage loans held in trust as collateral for CMOs and \$242.6 million of mortgage

loans held-for-investment, of which approximately 28% were FRMs and 72% were ARMs. The weighted average coupon of the Long-Term Investment Operations portfolio of mortgage loans was 8.98% at September 30, 2000 with a weighted average margin of 4.23%. The portfolio of mortgage loans included 83% of "A" credit quality, non-conforming mortgage loans and 17% of "B" and "C" credit quality, non-conforming mortgage loans, as defined by the Company. During the first nine months of 2000, the Long-Term Investment Operations acquired no securities from IFC as IFC sold all interests in its periodic issuances of real estate mortgage investment conduits ("REMICs") to third party investors compared to \$18.3 million during the same period in 1999. Total non-performing loans, including 90 days past due, foreclosures and other real estate owned, decreased 28% to \$43.3 million, or 3.38%, of the long-term investment portfolio at September 30, 2000 as compared to \$59.8 million, or 5.01%, of the long-term investment operations portfolio at September 30, 2000 as compared to \$4.30 million, or 5.01%, of the long-term investment portfolio at September 30, 2000 as compared to \$4.30 million, or 5.01%, of the long-term investment portfolio at September 30, 2000 as compared to \$4.30 million, or 5.01%, of the long-term investment operations portfolio which were 60 or more days past due, inclusive of foreclosures and delinquent bankruptcies, was 4.39% at September 30, 2000 as compared to 6.48% at September 30, 1999.

Conduit Operations: The Conduit Operations, conducted by IFC, continues to support the Long-Term Investment Operations of the Company by supplying IMH and IMH Assets with mortgages for IMH's long-term investment portfolio. In acting as the mortgage conduit for the Company, IFC's mortgage acquisitions increased 36% to \$1.5 billion during the first nine months of 2000 as compared to \$1.1 billion of mortgages acquired during the same period in 1999. IFC sold whole loans to third party investors or securitized \$947.7 million, which contributed to the gain on sale of loans of \$1.2 million, during the first nine months of 2000. This compares to whole loan sales to third party investors or securitizations of \$1.0 billion, resulting in gain on sale of loans of \$2.2.8 million, during the same period in 1999. Of the \$947.7 million of whole loan sales and securitizations during the first nine months of 2000, a compared to \$7.6 million at December 31, 1999. Deferred income results from the sale of mortgages to IMH, which are deferred and amortized or accreted over the estimated life of the loans using the interest method. During the first nine months of 2000, IFC sold \$27.7 million at September 30, 1999. IFC's master servicing portfolio increased 44% to \$3.6 billion at September 30, 2000 as compared to \$15.6 million at December 31, 1999. The loan delinquency rate of mortgages in IFC's master servicing portfolio which were 60 or more days past due, inclusive of foreclosures and delinquent bankruptcies, was 3.87% at September 30, 2000 as compared to 4.15%, 4.33%, 4.37%, and 5.28% for the last four quarter-end periods.

Wholesale and Retail Lending Operations: The Wholesale and Retail Lending Operations, conducted by ILG, increased total loan originations by 181% to \$94.9 million during the third quarter of 2000 as compared to \$33.8 million during the third quarter of 1999. As of September 30, 2000, ILG approved mortgage brokers increased by 231% to 605 as compared to 183 at December 31, 1999.

Warehouse Lending Operations: At September 30, 2000, the Warehouse Lending Operations had \$1.4 billion of short-term warehouse lines of credit available to 53 borrowers, of which \$366.8 million was outstanding thereunder, after elimination of borrowings to the Long-Term Investment Operations, including \$213.1 million outstanding to IFC.

RESULTS OF OPERATIONS--IMPAC MORTGAGE HOLDINGS, INC.

For the Three Months Ended September 30, 2000 as compared to the Three Months Ended September 30, 1999

Results of Operations

Net earnings decreased to \$3.3 million, or \$0.12 per diluted common share, for the third quarter of 2000 as compared to net earnings of \$6.2 million, or \$0.22 per diluted common share, for the third quarter of 1999 primarily due to a decrease in equity in net earnings (loss) of IFC. Equity in net earnings (loss) of IFC decreased to \$143,000 during the third quarter of 2000 as compared to \$3.0 million during the third quarter of 1999 primarily due to a decrease of \$4.5 million in gain on sale of loans by IFC. During the third quarter of 2000, IFC sold whole loans or securitized \$361.7 million of mortgages for a gain of \$3.8 million as compared to \$518.8 million and \$8.3 million, respectively, during the third quarter of 1999. The decrease in loan sales and gain on sale of loans at IFC during the third quarter of 2000 was primarily the result of the following: (1) IFC retaining loans at September 30, 2000 in order to benefit from anticipated better pricing on REMIC securitizations. The Company is entitled to 99% of the earnings or losses of IFC as it owns 100% of IFC's preferred stock. In addition, net earnings during the third quarter of 2000 were negatively affected by a \$500,000 decrease in net interest income on the Company's portfolio of Mortgage Assets. During the third quarter of 2000, the net interest margin decreased to 1.20% as compared to 1.52% during the third quarter of 1999 as the increase in short-term interest rates during the first half of 2000 resulted in a more rapid increase in variable-rate CMO financing, which is indexed to one-month LIBOR, than increases in variable-rate CMO collateral, which is restricted by periodic and lifetime interest rate cap limitations and generally indexed to six-month LIBOR. However, the stabilization of interest rates during the third quarter of 2000, the net interest income during the fourth quarter of 2000. Mortgage loan prepayment rates is expected to benefit net interest income during the fourth quarter of 2000. Mortgage loan prepayment rates is expected to s

Although the Company's net earnings decreased during the third quarter of 2000 as compared to the same period in 1999, the Company returned to profitability as compared to the second quarter of 2000. Net earnings increased to \$3.3 million, or \$0.12 per diluted common share, for the third quarter of 2000 as compared to a net loss of \$(30.3) million, or \$(1.45) per diluted common share, for the second quarter of 2000 due to significant write-downs and charge-offs taken in the long-term investment portfolio and additional increases to the allowance for loan losses recorded during the second quarter of 2000.

The Company believes that remaining profitable can be accomplished by focusing on the Company's core operating businesses, which are the Mortgage and Warehouse Lending Operations, in addition to rebuilding the Company's balance sheet through the Long-Term Investment Operations. As such, the Company's Mortgage Operations continued to experience steady growth during the third quarter of 2000 as loan production from IFC continued to benefit from increased loan submissions and underwriting approvals generated and processed through Impac Direct Access System for Lending ("IDASL"). IDASL is the Mortgage Operations' automated mortgage loan underwriting and approval system. During the third quarter of 2000, IFC's customers increased the monthly volume of loans submitted through the IDASL system by 86% to \$438.0 million per month as compared to \$236.0 million per month during the second quarter of 2000. Management's goal is to get all of IFC's correspondents submitting loans through IDASL by this year-end and 50% of all wholesale brokers using IDASL by the end of the first quarter of 2001. Increased loan submissions through IDASL helped increase total loan production by 25% to \$594.7 million during the third quarter of 2000 as compared to \$473.9 million during the third quarter of 1099. In addition, IDASL, along with other technology driven initiatives, as well as increased loan production contributed to a reduction in costs to originate and acquire mortgage loans by IFC during the third quarter. The Warehouse Lending Operations continued its growth to a record high in monthly average balances outstanding to external customers during September 2000 while maintaining historically superior credit performance. Total average outstanding finance receivables to non-affiliates increased 97% to \$152.7 million during the third quarter of 2000 as compared to \$77.7 million during the third quarter of 1999.

As part of balance sheet rebuilding process, the Company anticipates completing a CMO for approximately \$470.0 million during the fourth quarter of 2000. If completed, the new CMO will include approximately \$115.0 million of mortgage loan collateral from four existing CMOs that the Company will combine with mortgage loans currently held in the long-term investment portfolio. The new CMO is expected to provide substantially improved capital leverage on the original \$115.0 million of existing CMO collateral, which is expected to result in additional liquidity. In addition to restructuring the balance sheet, the Company has substantially reduced non-performing loans, which include 90 days past due, foreclosures and other real estate owned, and delinquencies in the long-term investment portfolio since the end of 1999. Total non-performing loans decreased 28% to \$43.3 million, or 3.38%, of the long-term investment portfolio as compared to \$59.8 million, or 5.01%, of the long-term investment portfolio at December 31, 1999. The loan delinquency rate of the Long-Term Investment Operations portfolio which were 60 or more days past due, inclusive of foreclosures and delinquent bankruptcies, was 4.39% at September 30, 2000 as compared to 6.48% at September 30, 1999. The Company believes that business results of the third quarter along with technology initiatives, previously introduced and currently underway, establishes a foundation for continued momentum and positive results for the future.

Total assets were \$1.8 billion at September 30, 2000 as compared to \$1.7 billion at December 31, 1999. The Company's ratio of debt to equity increased to 9.0 to 1 at September 30, 2000 as compared to 6.0 to 1 at December 31, 1999 as stockholders' equity decreased to \$179.7 million as compared to \$238.8 million, respectively. Stockholders' equity decreased as the Company recorded \$68.9 million of non-recurring, non-cash accounting charges ("accounting charges") during the first half of 2000. Diluted book value (calculated by including preferred stock conversion rights of 6.4 million common shares) decreased 25% to \$6.47 per common share at September 30, 2000 as compared to \$8.60 per common share at December 31, 1999 which was primarily due to a decrease in stockholders equity as a result of accounting charges recorded during the first half of 2000.

Net Interest Income

Net interest income decreased 8% to \$5.4 million during the third quarter of 2000 as compared to \$5.9 million during the third quarter of 1999. The decrease in net interest income was primarily the result of higher CMO borrowing costs due to an increase in one-month LIBOR, which is the index used to re-price the Company's adjustable-rate CMO borrowings, as the Federal Reserve Bank increased short-term interest rates during the first half of 2000. During the third quarter of 2000, one-month LIBOR averaged 6.62% as compared to 5.28% during the third quarter of 1999, which caused CMO borrowing costs to rise to 7.58% as compared to 6.45%, respectively. While CMO borrowing costs increased 113 basis points between the third quarters of 2000 and 1999, the yield on CMO collateral increased to 7.28% during the third quarter of 2000 as compared to 6.33% during the third quarter of 1999, an increase of 95 basis points. The 18 basis point decrease in net interest spread, or net interest spread compression, on CMO collateral was the result of adjustable-rate CMO borrowings, which is indexed to one-month LIBOR. Net interest income was also negatively affected by a reduction of \$1.6 million in interest income as \$52.6 million of investment securities available-for-sale were written-off during the first and second quarters of 2000.

However, the decrease in net interest income from net interest spread compression and from the write-off of investment securities available-for-sale was partially offset by an increase in average Mortgage Assets which increased 20% to \$1.8 billion during the third quarter of 2000 as compared to \$1.5 billion during the third quarter of 1999. The increase in average Mortgage Assets during the third quarter of 2000 was primarily the result of a \$270.1 million increase in average finance receivables. Average finance receivables increased during the third quarter of 2000 as the Warehouse Lending Operations internal and external customers increased usage of approved short-term warehouse lines of credit. As of September 30, 2000, IWLG had approved short-term warehouse lines of credit available to 52 non-affiliated customers totaling \$361.0 million as compared to \$261.6 million during the third quarter of 1999. Also, for the month of September 30, 1999. Average outstanding finance receivables to \$468.7 million during the third quarter of 2000, increase an al-time high since inception of the Warehouse Lending Operations in November of 1995. The following table summarizes average balance, interest and weighted average yield on Mortgage Assets and borrowings on Mortgage Assets for the third quarters of 2000 and 1999 and includes interest income on Mortgage Assets and interest expense related to borrowings on Mortgage Assets only (dollars in thousands):

				1onths 30, 2000	For t Ended S		
	Average Balance	1	Interest	Weighted Avg. Yield	 Average Balance	Interest	Weighted Avg. Yield
MORTGAGE ASSETS Investment securities available-for-sale: Securities collateralized by mortgages Securities collateralized by other loans	\$		1,630	16.34 % 	\$ 79,435 5,495	\$ 3,015 193	15.18 % 14.05
Total investment securities available-for-sale	 40,058		1,630	16.28	 84,930	3,208	- 15.11
Loan receivables: CMO collateral Mortgage loans held-for-investment Finance receivables: Affiliated Non-affiliated	 153,213 316,044		3,226	8.42	1,131,926 13,849 183,856 77,743	253 3,597	7.31
Total finance receivables				10.25		5,377	8.22
Total Loan Receivables			36,081	8.17	 1,407,374	23,537	6.69
Total Mortgage Assets	\$ 1,807,113	\$	37,711	8.35 %	\$ 1,492,304	\$ 26,745	7.17 %
BORROWINGS CMO borrowings Reverse repurchase agreements - mortgages Borrowings secured by investment securities available-for-sale	598,306	\$	19,839 11,677	7.58 %	\$ 1,028,494 261,900 15,545	\$ 16,592	6.45 % 6.47
Total borrowings on Mortgage Assets	1,670,027			7.73 %	1,305,939		
Net Interest Spread Net Interest Margin				0.62 % 1.20 %			0.71 % 1.52 %
the interest for the girl				1.20 /3			

Interest Income on Mortgage Assets

Interest income on CMO collateral increased 16% to \$20.8 million during the third quarter of 2000 as compared to \$17.9 million during the third quarter of 1999 as average CMO collateral increased to \$1.15 billion as compared to \$1.13 billion, respectively. Interest income on CMO collateral increased primarily due to interest and mortgage rate increases during the first half of 2000 and a decrease in constant prepayment rates ("CPR"). CPR results from the unscheduled principal paydown or payoff of mortgage loans prior to the contractual maturity date or contractual payment schedule of the mortgage loan. Loan premiums paid for acquiring mortgage loans and securitization costs incurred when CMOs are issued are amortized to interest income and interest expense over the estimated lives of the mortgage loans. During the third quarter of 2000, CPR on CMO collateral was 25% as compared to 35% during the third quarter of 1999. An increase in mortgage schedule down or payoff of mortgage loans. During the third power the estimated to slower CPR during the third quarter of 2000. Due to IFC's increased acquisition and origination of loans with prepayment penalties, subsequent CMO collateral acquired by the Long-Term Investment Operations from IFC should continue to contribute to a reduction in CPR and future stability of earnings. The weighted average yield on CMO collateral increased to 7.28% during the third quarter of 2000 as compared to 6.33% during the third quarter of 1999 primarily due to the aforementioned increase in interest rates.

Interest income on mortgage loans held-for-investment increased to \$3.2 million during the third quarter of 2000 as compared to \$253,000 during the third quarter of 1999 as average mortgage loans held-for-investment increased to \$153.2 million as compared to \$13.8 million, respectively. Average mortgage loans held-for-investment increased primarily as the Long-Term Investment Operations acquired \$125.6 million of mortgage loans from IFC during the third quarter of 2000 in anticipation of issuing a fourth quarter CMO. The weighted average yield on mortgage loans held-for-investment increased to 8.42% during the third quarter of 2000 as compared to 7.31% during the third quarter of 1999 which was primarily due to the acquisition of higher-yielding mortgage loans from IFC, which reflected an increase in mortgage rates.

Interest income on finance receivables increased 122% to \$12.0 million during the third quarter of 2000 as compared to \$5.4 million during the third quarter of 1999 as average finance receivables increased 79% to \$468.7 million as compared to \$261.6 million, respectively. Interest income on finance receivables to affiliates increased 119% to \$7.9 million during the third quarter of 2000 as compared to \$3.6 million during the third quarter of 1999 as average finance receivables to affiliated companies increased 72% to \$316.0 million as compared to \$183.9 million, respectively. The increase in average affiliate finance receivables was primarily due to increased mortgage acquisitions and originations by IFC during the third quarter of 2000. The weighted average yield on affiliated finance receivables increased to 9.97% during the third quarter of 2000 as compared to 7.83% during the third quarter of 1999 primarily due to an increase in Bank of America's prime rate ("prime"), which is the index used to determine interest rates on finance receivables. Average prime increased to 9.50% during the third quarter of 2000 as compared to 7.84% during the third quarter of 1999. Interest income on finance receivables to non-affiliated mortgage banking companies increased 128% to \$4.1 million during the third quarter of 2000 as compared to \$1.8 million during the third quarter of 1999 as average finance receivables outstanding to non-affiliated mortgage banking companies increased 97% to \$15.7 million as compared to \$1.8 million during the third quarter of 1999 primarily due to increased during the third quarter of 2000 as compared to the third quarter of 1999 primarily due to increased usage of short-term warehouse lines of credit. The weighted average yield on non-affiliated finance receivables increased to 10.84% during the third quarter of 2000 as compared to 9.16% during the third quarter of 1999 primarily due to the aforementioned increase in prime.

Interest income on investment securities available-for-sale decreased 50% to \$1.6 million during the third quarter of 2000 as compared to \$3.2 million during the third quarter of 1999 as average investment securities available-for-sale, net of securities valuation allowance, decreased 53% to \$40.1 million as compared to \$84.9 million, respectively. Average securities available-for-sale decreased as the Company wrote-off \$52.6 million of investment securities available-for-sale during the first half of 2000, which affected the average for the third quarter of 2000. The weighted average yield on investment securities available-for-sale increased to 16.28% during the third quarter of 2000 as compared to 15.11% during the third quarter of 1999 as lower yielding investment securities were written-off during the first half of 2000.

Interest Expense on Mortgage Assets

Interest expense on CMO borrowings increased 19% to \$19.8 million during the third quarter of 2000 as compared to \$16.6 million during the third quarter of 1999 as average borrowings on CMO collateral increased 2% to \$1.05 billion as compared to \$1.03 billion, respectively. Interest expense on CMO borrowings rose as one-month LIBOR, which is the index used to re-price the Company's adjustable-rate CMO borrowings, increased as a result of the Federal Reserve Bank increasing short-term interest rates during the first half of 2000. During the third quarter of 2000, one-month LIBOR averaged 6.62% as compared to 5.28% during the third quarter of 1999, which caused CMO borrowing costs to rise to 7.58% as compared to 6.45%, respectively.

Interest expense on reverse repurchase agreements used to fund the acquisition of mortgage loans and finance receivables increased 179% to \$11.7 million during the third quarter of 2000 as compared to \$4.2 million during the third quarter of 1999 as average reverse repurchase agreements increased 128% to \$598.3 million as compared to \$261.9 million, respectively. The increase in interest expense on reverse repurchase agreements was primarily the result of an increase in one-month LIBOR, which is the index used to re-price reverse repurchase agreements, and an increase in total average finance receivables made to internal and external customers of the Warehouse Lending Operations. The weighted average yield on reverse repurchase agreements increased to 7.81% during the third quarter of 2000 as compared 6.47% during the third quarter of 1999.

The Company also uses mortgage-backed securities as collateral to borrow and fund the purchase of mortgage assets and to act as an additional source of liquidity for the Company's operations. Interest expense on borrowings secured by investment securities available-for sale increased 195% to \$765,000 during the third quarter of 2000 as compared to \$259,000 during the third quarter of 1999 as the average balance on these borrowings increased 61% to \$25.0 million as compared to \$15.5 million, respectively. The weighted average yield of these borrowings increased to 12.23% during the third quarter of 2000 as compared 6.66% during the third quarter of 1999 primarily as the Company re-securitized a portion of its investment securities available-for-sale portfolio with long-term financing at a higher interest rate, as opposed to short-term reverse repurchase financing which are subject to margin calls. The re-securitization did not have a major effect on average outstanding balances until the fourth quarter of 1999. The Company did not have any short-term reverse repurchase financing outstanding at September 30, 2000 and December 31, 1999.

Provision for Loan Losses

The Company's total allowance for loan losses expressed as a percentage of Gross Loan Receivables, which includes loans held-for-investment, CMO collateral and finance receivables, decreased to 0.52% at September 30, 2000 as compared to 0.27% at December 31, 2000 as the Company recorded net charge-offs of \$5.3 million during the third quarter of 2000 as compared to \$1.7 million during the second quarter of 2000. During the first half of 2000, management decided to increase the allowance for loan losses based upon increased levels of delinquencies and losses in the Company's portfolio of high loan-to-value second trust deeds, which were charged to the allowance during the third quarter of 2000. The allowance for loan losses is determined primarily on the basis of management's judgment of net loss potential, including specific allowances for known impaired loans, changes in the nature and volume of the portfolio, the value of the collearel and current economic conditions that may affect the borrowers' ability to pay. The Company recorded loan loss provisions of \$1.2 million during the third quarter of 2000 as compared to \$1.4 million during the third quarter of 1999.

Total non-performing loans, including 90 days past due, foreclosures and other real estate owned, decreased 28% to \$43.3 million, or 3.38%, of the long-term investment portfolio at September 30, 2000 as compared to \$59.8 million, or 5.01%, of the long-term investment portfolio at December 31, 1999. The loan delinquency rate of mortgages in the long-term investment portfolio which were 60 or more days past due, inclusive of foreclosures and delinquent bankruptcies, decreased to 4.39% at September 30, 2000 as compared to 5.43% at December 31, 1999.

Non-Interest Income (Loss)

Non-interest income (loss) includes equity in net earnings (loss) of IFC and other non-interest income, primarily including loan servicing fees and fees associated with the Company's Warehouse Lending Operations. During the third quarter of 2000, non-interest income was \$886,000 as compared to \$3.8 million during the third quarter of 1999. The decrease in non-interest income (loss) during the third quarter of 2000 was primarily due to a decrease of \$2.9 million in equity in net earnings (loss) of IFC. The Company records 99% of the earnings or losses from IFC as the Company owns 100% of IFC's preferred stock, which represents 99% of the economic interest in IFC. Equity in net earnings (loss) of IFC decreased to \$143,000 during the third quarter of 2000 as compared to \$3.0 million during the third quarter of 1999 as IFC's net earnings decreased primarily due to a decrease in gain on sale of loans. The decrease in gain on sale of loans by IFC during the third quarter of 2000 was primarily the result of the following: (1) IFC retaining loans at September 30, 2000 in order to benefit from anticipated better pricing on REMIC securitizations that are planned to occur during November and December of 2000 and (2) IFC potentially accelerating whole loan sales on a monthly basis during the third quarter of 1999 as opposed to quarterly REMIC securitizations. Refer to "Results of Operations--Impac Funding Corporation" for additional information regarding results of Operations for IFC.

Non-Interest Expense

During the third quarter of 2000, non-interest expense, excluding write-down on investment securities available-for-sale, decreased 12% to \$1.5 million as compared to \$1.7 million during the third quarter of 1999 primarily due to a \$188,000 decrease in loss on disposition of other real estate owned as non-performing assets, including other real estate owned, decreased to \$43.3 million during the third quarter of 2000 as compared to \$59.8 million during the third quarter of 1999.

RESULTS OF OPERATIONS-- IMPAC FUNDING CORPORATION

For the Three Months Ended September 30, 2000 as compared to the Three Months Ended September 30, 1999

Results of Operations

Net earnings decreased to \$144,000 during the third quarter of 2000 as compared to net earnings of \$3.0 million for the third quarter of 1999 primarily due to a \$4.5 million decrease in gain on sale of loans. During the third quarter of 2000, IFC sold whole loans or securitized \$361.7 million of mortgages for a gain of \$3.8 million as compared to \$518.8 million and \$8.3 million, respectively, during the third quarter of 1999. The decrease in loan sales and gain on sale of loans during the third quarter of 2000 was primarily the result of the following: (1) IFC retaining loans at September 30, 2000 in order to benefit from anticipated better pricing on REMIC securitizations that are planned to occur during November and December of 2000 and (2) IFC potentially accelerating whole loan sales on a monthly basis during the third quarter of 1999 as opposed to quarterly REMIC securitizations.

The Mortgage Operations continued to experience steady growth during the third quarter of 2000 as loan production from IFC continued to benefit from increased loan submissions and underwriting approvals generated and processed through IDASL. During the third quarter of 2000, IFC's customers increased the monthly volume of loans submitted through the IDASL system by 86% to \$438.0 million per month as compared to \$236.0 million per month during the second quarter of 2000. Management's goal is to get all of IFC's correspondents submitting loans through IDASL by this year-end and 50% of all wholesale brokers using IDASL by the end of the first quarter of 2001. Increased loan submissions through IDASL helped increased total loan production by 25% to \$594.7 million during the third quarter of 1999. In addition, IDASL, along with other technology driven initiatives, as well as increased loan production contributed to a reduction in costs to originate and acquire mortgage loans by IFC during the third quarter.

Net Interest Income (Loss)

Net interest income (loss) decreased to \$(325,000) during the third quarter of 2000 as compared to \$392,000 during the third quarter of 1999 primarily as a result of an increase in borrowing costs due to an increase in prime and the spread charged by IWLG. Average prime increased to 9.50% during the third quarter of 2000 as compared to 7.84% during the third quarter of 1999 as a result of interest rate increases during 2000.

Non-Interest Income

During the third quarter of 2000, non-interest income decreased to \$6.3 million as compared to \$10.4 million during the third quarter of 1999 primarily due to a \$4.5 million decrease in gain on sale of loans. The decrease in gain on sale of loans during the third quarter of 2000 was primarily the result of the following: (1) IFC retaining loans at September 30, 2000 in order to benefit from anticipated better pricing on REMIC securitizations that are planned to occur during November and December of 2000 and (2) IFC potentially accelerating whole loan sales on a monthly basis during the third quarter of 1999 as opposed to quarterly REMIC securitizations.

Non-Interest Expense

During the third quarter of 2000, non-interest expense increased to \$5.7 million as compared to \$5.5 million during the third quarter of 1999 primarily due to an increase in personnel expense as staffing rose to 191 employees at September 30, 2000 as compared to 181 employees at September 30, 1999. The majority of staffing increases were at ILG due to increases in production and the overall expansion of the Wholesale and Retail Lending Operations.

RESULTS OF OPERATIONS-- IMPAC MORTGAGE HOLDINGS, INC.

For the Nine months Ended September 30, 2000 as compared to the Nine months Ended September 30, 1999

Results of Operations

The Company recorded a net loss of \$(57.9) million, or \$(2.82) per diluted common share, during the first nine months of 2000 as compared to earnings of \$18.4 million, or \$0.63 per diluted common share, during the same period of 1999. The net loss for the first nine months of 2000 included \$68.9 million in write-downs and charge-offs in the long-term investment portfolio and additional increases in allowance for loan losses recorded during the first and second quarters of 2000. Due to the continued deterioration in the performance of collateral supporting specific investment securities available-for-sale, the Company wrote-off substantially all remaining book value on these investment securities during the first and second quarters of 2000. Accounting charges recorded during the first and second quarters of 2000 included the write-off of substantially all investment securities secured by high loan-to-value ("HLTV") second trust deeds, investment securities secured by franchise mortgage receivables and certain sub-prime subordinated securities all of which were acquired prior to 1998. Subsequent to 1997, the Company's investment strategy has been to only acquire or invest in investment securities that are secured by mortgage loans underwritten and purchased ("Impac Securities") by IFC due to their superior historical performance. In addition, during the first and second quarters of 2000 the Company substantially increased the allowance for loan losses related to HLTV second trust deeds that were held in the long-term investment portfolio as a result of higher than expected delinquencies and losses.

However, during the first nine months of 2000, net operating earnings, exclusive of accounting charges recorded during the first and second quarters of 2000, would have been \$11.0 million, or \$0.40 per diluted common share, as compared to earnings of \$18.4 million, or \$0.63 per diluted common share, during the same period of 1999. The decrease in net operating earnings was primarily due to a decrease of \$5.2 million in net interest income as a result of rising short-term interest rates during 2000 and a decrease of \$4.6 million, after excluding tax-effected accounting charges of \$1.8 million, in equity in net earnings (loss) of IFC. The decrease in net interest income, during the first nine months of 2000, was primarily due to a decrease in net interest margin as a result of net interest spread compression. During the first nine months of 2000, net interest margin decrease in 1.24% as compared to 1.84% during the same period of 1999 as increases in short-term interest rates, which occurred during the first nine months of 2000, resulted in a more rapid increase in variable-rate CMO financing, which is adjusted monthly and indexed to one-month LIBOR, than variable-rate CMO collateral, which is restricted by periodic and lifetime interest margins. The decrease in equity in net earnings (loss) of IFC was primarily due to a decrease in gain on sale of loans.

Net Interest Income

Net interest income decreased 23% to \$17.1 million during the first nine months of 2000 as compared to \$22.3 million during the same period of 1999. The decrease in net interest income during the first nine months of 2000 was primarily the result of higher CMO borrowing costs due to an increase in one-month LIBOR, which is the index used to re-price the Company's adjustable-rate CMO borrowings. During the first nine months of 2000, one-month LIBOR increased as a result of the Federal Reserve Bank increasing short-term interest rates. One-month LIBOR averaged 6.33% during the first nine months of 2000 as compared to 5.07% during the same period of 1999, which caused CMO borrowing costs to rise to 7.24% as compared to 6.34%, respectively. While CMO borrowing costs increased 90 basis points between the first nine months of 2000 and 1999, the yield on CMO collateral increased to 7.03% during the first nine months of 6.62% during the same period of 1999, an increase of 41 basis point. The 49 basis point decrease in net interest spread on CMO collateral was the result of adjustable-rate CMO borrowings re-pricing upwards more quickly than adjustable-rate CMO collateral, which are restricted to periodic and lifetime cap limitations. Net interest income was also negatively effected by a reduction of interest income on investment securities available-for-sale that were written-off during the first and second quarters of 2000. During the first half of 2000, the Company wrote-off \$52.6 million of investment securities available-for-sale which contributed to a \$3.7 million decrease in interest income on investment securities. The decrease in net interest income from net interest spread compression and the write-off of investment securities was partially offset by an increase in average Mortgage Assets, which increased 13% to \$1.8 billion as compared to \$1.6 billion, respectively. The increase in average Mortgage Assets during the first nine months of 2000 was primarily the result of an increase in average finance receivable

The following table summarizes average balance, interest and weighted average yield on Mortgage Assets and borrowings on Mortgage Assets for the nine months ended September 30, 2000 and 1999 and includes interest income on Mortgage Assets and interest expense related to borrowings on Mortgage Assets only (dollars in thousands):

	For the Nine Months Ended September 30, 2000				he Nine M September	Months 30, 1999			
		Average Balance			Weight Avg Yield		 Average Balance		Weighted Avg. Yield
MORTGAGE ASSETS Investment securities available-for-sale: Securities collateralized by mortgages Securities collateralized by other loans		63,839 3,817	\$	6,020 273	12.57 9.54	%	\$ 86,700 8,052	\$9,330 629	14.35 % 10.42
Total investment securities available-for-sale		67,656		6,293	12.40)	 8,052 94,752	9,959	14.01
Loan receivables: CMO collateral Mortgage loans held-for-investment Finance receivables:							1,155,877 41,626		
Affiliated Non-affiliated		264,084 130,489		19,591 10,346	9.89 10.57		197,408 72,015	11,920 4,889	8.05 9.05
Total finance receivables		394, 573		29,937	10.12	2	 269,423	16,809	8.32
Total Loan Receivables		1,689,349							
Total Mortgage Assets	\$	1,757,005	\$	104,893	7.96	i %	\$ 1,561,678	\$ 86,332	7.37 %
BORROWINGS									
CMO borrowings Reverse repurchase agreements - mortgages Borrowings secured by investment securities	\$						1,053,314 290,542		1 6.34 % 8 6.30
available-for-sale		27,605		2,457	11.87	,	 19,727	970	6.56
Total borrowings on Mortgage Assets		1,593,684					1,363,583		
Net Interest Spread					0.55	6 %			1.04 %
Net Interest Margin					1.24	%			1.84 %

Interest Income on Mortgage Assets

Interest income on CMO collateral increased 10% to \$63.1 million during the first nine months of 2000 as compared to \$57.4 million during the same period of 1999 as average CMO collateral increased to \$1.20 billion as compared to \$1.16 billion, respectively. Average CMO collateral increased as the Long-Term Investment Operations issued a CMO totaling \$452.0 million during the first quarter of 2000, which was partially offset by total principal prepayments on CMO collateral of \$335.1 million since the end of the third quarter of 1999. During the first nine months of 2000, CPR on CMO collateral was 25% as compared to 38% during the same period of 1999. An increase in mortgage rates during 2000 and an increase in loans acquired from IFC with prepayment penalties contributed to greater stability in prepayments. Due to IFC's correspondent agreements and increase levels of prepayment penalties, subsequent CMO collateral acquired by the Long-Term Investment Operations from IFC should continue to contribute to a reduction in CPR and stability of earnings. The weighted average yield on CMO collateral increase to 7.03% during the first nine months of 2000 as compared to 6.62% during the same period of 1999 primarily due to an increase in interest rates, which affects variable-rate CMO collateral.

Interest income on mortgage loans held-for-investment increased to \$5.5 million during the first nine months of 2000 as compared to \$2.2 million during the same period of 1999 as average mortgage loans held-for-investment increased 134% to \$97.2 million as compared to \$41.6 million, respectively. Average mortgage loans held-for-investment increased primarily as the Long-Term Investment Operations acquired loans in anticipation of the issuance of a CMO. The weighted average yield on mortgage loans held-for-investment increased to 7.56% during the first nine months of 2000 as compared to 6.92% during the same period of 1999. The increase in the weighted average yield was primarily due to the acquisition of higher-yielding mortgage loans from IFC, which reflected an increase in mortgage rates.

Interest income on finance receivables increased 78% to \$29.9 million during the first nine months of 2000 as compared to \$16.8 million during the same period of 1999 as average finance receivables increased 46% to \$394.6 million as compared to \$269.4 million, respectively. Average finance receivables to affiliated companies increased 34% to \$264.1 million during the first nine months of 2000 as compared to \$1.5 billion as compared to \$197.4 million during the same period of 1999 as IFC's mortgage loan acquisitions increased to \$1.5 billion as compared to \$1.1 billion, respectively. As such, interest income on finance receivables to affiliates increased 65% to \$19.6 million during the first nine months of 2000 as compared to \$1.1 million during the same period of 1999. The weighted average yield on affiliated finance receivables increased to 9.89% during the first nine months of 2000 as compared to \$10.9 million during the same period of 1999 primarily due to an increase in prime, which is the index used to determine interest rates on finance receivables. Average prime increased 10.9.14% during the first nine months of 2000 as compared to 7.87% during the same period of 1999. Interest income on finance receivables to non-affiliated mortgage banking companies increased 110% to \$10.3 million during the first nine months of 2000 as compared to \$12.0 million, respectively. Average finance receivables to non-affiliated mortgage banking companies increased 81% to \$13.5 million as compared to \$2.0 million, respectively. Average finance receivables to non-affiliated mortgage banking companies increased 81% to \$13.5 million as compared to \$2.0 million, respectively. Average finance receivables to non-affiliated mortgage banking companies increased 81% to \$13.5 million as compared to \$2.0 million, respectively. Average finance receivables to non-affiliated mortgage banking companies increased 81% to \$13.5 million as compared to \$2.0 million, respectively. Average finance receivables to non-affiliated mortgage banking com

Interest income on investment securities available-for-sale decreased 37% to \$6.3 million during the first nine months of 2000 as compared to \$10.0 million during the same period of 1999 as average investment securities available-for-sale, net of securities valuation allowance, decreased 29% to \$67.7 million as compared to \$94.8 million, respectively. Average investment securities available-for-sale (investment securities) available and the securities available and the securities available.

for-sale decreased as the Long-Term Investment Operations did not purchase and retain mortgage-backed securities during the first nine months of 2000 as compared to \$18.3 million during the same period of 1999. In addition, average investment securities available-for-sale decreased during the first nine months of 2000 due to the write-off of \$68.9 million of investment securities secured by HLTV second trust deeds, investment securities secured by franchise mortgage receivables and certain sub-prime subordinated securities. The weighted average yield on investment securities available-for-sale decreased to 12.40% during the first nine months of 2000 as compared to 14.01% during the same period of 1999 primarily due to actual realized losses experienced on investment securities written-off during the first and second quarters of 2000.

Interest Expense on Mortgage Assets

Interest expense on CMO borrowings increased 19% to \$59.5 million during the first nine months of 2000 as compared to \$50.1 million during the first nine months of 1999 as average borrowings on CMO collateral increased 5% to \$1.10 billion as compared to \$1.05 billion, respectively. Interest expense on CMO borrowings rose as one-month LIBOR, which is the index used to re-price the Company's adjustable-rate CMO borrowings, increased as a result of the Federal Reserve Bank increasing short-term interest rates. During the first nine months of 2000, one-month LIBOR averaged 6.33% as compared to 5.07% during the same period of 1999, which caused CMO borrowing costs to rise to 7.24% as compared to 6.34%, respectively.

Interest expense on reverse repurchase agreements used to fund the acquisition of mortgage loans and finance receivables increased 93% to \$26.5 million during the first nine months of 2000 as compared to \$13.7 million during the same period of 1999 as average reverse repurchase agreements increased 62% to \$469.6 million as compared to \$290.5 million, respectively. This increase was primarily the result of an increase in finance receivables made to non-affiliates due to increased usage of approved short-term warehouse lines of credit and increased mortgage loan acquisitions and originations at IFC. The weighted average yield on reverse repurchase agreements increased to 7.53% during the first nine months of 2000 as compared 6.30% during the same period of 1999 due to an increase in one-month LIBOR, which is the interest rate index of these instruments.

The Company also uses mortgage-backed securities as collateral to borrow and fund the purchase of mortgage assets and to act as an additional source of liquidity for the Company's operations. Interest expense on borrowings secured by investment securities available-for-sale increased 158% to \$2.5 million during the first nine months of 2000 as compared to \$970,000 during the same period of 1999 as the average balance on these borrowings increased 40% to \$27.6 million as compared to \$19.7 million, respectively. The weighted average yield of these borrowings increased to 11.87% during the first nine months of 2000 as compared 6.56% during the same period of 1999 primarily as the Company re-securitized a portion of its investment securities available-for-sale portfolio with long-term financing, as opposed to short-term reverse repurchase financing which are subject to margin calls. The Company did not have any short-term reverse repurchase financing outstanding at September 30, 2000 and December 31, 1999.

Provision for Loan Losses

As a result of higher than expected delinquencies and losses in the Company's HLTV portfolio during the first and second quarters of 2000, the Company significantly increased its allowance for loan losses. The Company recorded net loan loss provisions of \$17.7 million during the first nine months of 2000 as compared to \$4.4 million during the same period of 1999. Net loan loss provisions during the first nine months of 2000 included additional loan loss provisions of \$14.5 million to increase the Company's allowance for loan losses and to provide for losses within the HLTV portfolio.

Non-Interest Income

Non-interest income includes equity in net earnings (loss) of IFC and other non-interest income, primarily including loan servicing fees and fees associated with the Company's Warehouse Lending Operations. During the first nine months of 2000, non-interest income was \$1.2 million as compared to \$7.5 million during the same period of 1999. The decrease in non-interest income during the first nine months of 2000 was primarily due to a decrease of \$6.5 million in equity in net earnings (loss) of IFC. The Company records 99% of the earnings roots of some during the first nine months of 2000 as compared to \$5.5 million during the same period of 1999. The decrease of \$200 as compared to \$5.5 million during the same period of 1999 as IFC's net earnings decreased primarily due to a decrease in gain on sale of loans and loan servicing income. Refer to "Results of Operations--Impac Funding Corporation" for more information regarding results of operations for IFC.

Non-Interest Expense

During the first nine months of 2000, non-interest expense increased to \$58.5 million as compared to \$7.1 million during the same period of 1999. However, after excluding write-down on investment securities available-for-sale, non-interest expense decreased to \$4.9 million during the first nine months of 2000 as compared to \$5.0 million during the same period of 1999.

RESULTS OF OPERATIONS-- IMPAC FUNDING CORPORATION

For the Nine months Ended September 30, 2000 as compared to the Nine months Ended September 30, 1999

Results of Operations

IFC recorded a net loss of \$(949,000) during the first nine months of 2000 as compared to net earnings of \$5.6 million during the same period of 1999.

Net Interest Income (Loss)

Net interest income (loss) decreased to a loss of \$(947,000) during the first nine months of 2000 as compared to income of \$842,000 during the same period of 1999 primarily as a result of an increase in borrowing costs due to an overall increase in prime and the spread charged by IWLG. Average prime increased to 9.14% during the first nine months of 2000 as compared to 7.87% during the same period of 1999.

Non-Interest Income

During the first nine months of 2000, non-interest income decreased to \$18.6 million as compared to \$29.1 million during the same period of 1999.

Non-Interest Expense

During the first nine months of 2000, non-interest expense decreased to \$19.3 million as compared to \$20.2 million during the first nine months of 1999. However, after excluding write-down on investment securities, non-interest expense increased to \$17.7 million as compared to \$16.0 million during the first nine months of 1999. The increase during the first nine months of 2000 was primarily due to \$1.4 million write-off of Bank related charges including contract expenses, fixed assets and acquisition costs.

LIQUIDITY AND CAPITAL RESOURCES

Overview

Historically, the Company's business operations are primarily funded from monthly interest and principal payments from its mortgage loan and investment securities portfolios, adjustable- and fixedrate CMO financing, reverse repurchase agreements secured by mortgage loans, borrowings secured by mortgage-backed securities, proceeds from the sale of mortgage loans and the issuance of REMICs and proceeds from the issuance of Common Stock through secondary stock offerings, Dividend Reinvestment and Stock Purchase Plan ("DRSPP"), and its structured equity shelf program ("SES Program"). The acquisition of mortgage loans and mortgage-backed securities by the Long-Term Investment Operations are primarily funded from monthly principal and interest payments, reverse repurchase agreements, CMO financing, and proceeds from the sale of Common Stock. The issuance of CMO financing provides the Long-Term Investment Operations with immediate liquidity, a relatively stable interest rate spread and eliminates the Company's exposure to margin calls on such loans. Presently, the Company has suspended both the DRSPP and SES Program and has issued no new shares of Common Stock through these programs or through secondary stock offerings during the first nine months of 2000. The acquisition of mortgage loans by the Conduit Operations are funded from reverse repurchase agreements, the sale of mortgage loans and mortgage-backed securities and the issuance of REMICs. Short-term warehouse financing, finance receivables, provided by the Warehouse Lending Operations are primarily funded from reverse repurchase agreements.

The Company's ability to meet its long-term liquidity requirements is subject to the renewal of its credit and repurchase facilities and/or obtaining other sources of financing, including additional debt or equity from time to time. Any decision by the Company's lenders and/or investors to make additional funds available to the Company in the future will depend upon a number of factors, such as the Company's compliance with the terms of its existing credit arrangements, the Company's financial performance, industry and market trends in the Company's various businesses, the general availability of and rates applicable to financing and investments, such lenders' and/or investors' own resources and policies concerning loans and investments, and the relative attractiveness of alternative investment or lending opportunities. The Company believes that current liquidity levels, available financing facilities and additional liquidity provided by operating activities will adequately provide for the Company's projected funding needs, asset growth and the payment of dividends for the near term. The Company is continuously exploring alternatives for increasing liquidity and monitors current and future cash requirements through its asset/liability committee ("ALCO"). However, no assurances can be given that such alternatives will be available, or if available, under comparable rates and terms as currently exist.

Long-Term Investment Operations

Primary Source of Funds

The Long-Term Investment Operations uses CMO borrowings to finance substantially its entire mortgage loan portfolio. Terms of the CMO borrowings require that an independent third party custodian hold the mortgages. The maturity of each class is directly affected by the rate of principal prepayments on the related collateral. Equity in the CMOs is established at the time the CMOs are issued at levels sufficient to achieve desired credit ratings on the securities from rating agencies. The amount of equity invested in CMOs by the Long-Term Investment Operations is also determined by the Company based upon the anticipated return on equity as compared to the estimated proceeds from additional debt issuance. Total credit loss exposure is limited to the equity invested in the CMOs at any point in time. For the first nine months of 2000, the Company issued a CMO totaling \$452.0 million that was collateralized by \$455.7 million of residential mortgages. At September 30, 2000, the Long-Term Investment Operations had \$1.0 billion of CMO borrowings used to finance \$1.1 billion of CMO collateral.

The Long-Term Investment Operations may pledge mortgage-backed securities as collateral to borrow funds under reverse repurchase agreements. The terms under these reverse repurchase agreements are generally for 30 days with interest rates ranging from the one-month LIBOR plus a spread depending on the type of collateral provided. As of September 30, 2000, the Long-Term Investment Operations had no amounts outstanding under reverse repurchase agreements secured by investment securities available-for-sale.

Primary Use of Funds

During the first nine months of 2000, the Long-Term Investment Operations acquired \$279.7 million in principal balance of mortgage loans from IFC.

During the first nine months of 2000, the Company paid common and preferred stock dividends of \$10.1 million.

Warehouse Lending Operations

Primary Source of Funds

The Warehouse Lending Operations finances the acquisition of mortgage loans by the Long-Term Investment Operations and Conduit Operations primarily through borrowings on reverse repurchase agreements with third party lenders. IWLG has obtained reverse repurchase facilities from major investment banks to provide financing as needed. Terms of the reverse repurchase agreements require that the mortgages be held by an independent third party custodian giving the Warehouse Lending Operations the ability to borrow against the collateral as a percentage of the outstanding principal balance. The borrowing rates vary from 85 basis points to 200 basis points over one-month LIBOR, depending on the type of collateral provided. The advance rate on the reverse repurchase agreements are based on the type of mortgage collateral used and generally range from 75% to 101% of the fair market value of the collateral. At September 30, 2000, the Warehouse Lending Operations had \$594.3 million outstanding on uncommitted reverse repurchase agreements at rate of one-month LIBOR plus 0.85% to 2.00%.

Primary Use of Funds

During the first nine months of 2000, the Warehouse Lending Operations increased outstanding finance receivables by \$170.3 million.

Mortgage Operations

Primary Source of Funds

The Mortgage Operations has entered into reverse repurchase agreements to obtain financing of up to \$1.1 billion from the Warehouse Lending Operations to provide IFC mortgage loan financing during the period that IFC accumulates mortgage loans and until the mortgage loans are securitized and sold. The margins on the reverse repurchase agreements are based on the type of collateral provided and generally range from 95% to 100% of the fair market value of the collateral. Interest rates on the borrowings were indexed to prime plus 1.00%, which was 9.50% at September 30, 2000. At September 30, 2000, the Conduit Operations had \$213.2 million outstanding under the reverse repurchase agreements.

During the first nine months of 2000, the Mortgage Operations sold \$1.0 billion in principal balance of mortgage loans to third party investors. In addition, IFC sold \$279.7 million in principal balance of mortgage loans to the Long-Term Investment Operations during the first nine months of 2000. By securitizing and selling loans on a periodic and consistent basis the reverse repurchase agreements were sufficient to handle IFC's liquidity needs during the six-months ended September 30, 2000.

Primary Use of Funds

During the first nine months of 2000, the Mortgage Operations acquired and originated \$1.5 billion of mortgage loans.

Cash Flows

Operating Activities - During the first nine months of 2000, net cash provided by operating activities was \$21.5 million.

Investing Activities - During the first nine months of 2000, net cash used in investing activities was \$207.5 million. Cash used in investing activities was primarily due to an increase in mortgage loans held-for-investment of \$231.2 million as the Long-Term Investment Operations purchased and retained mortgage loans from the Mortgage Operations. Cash was also generated by a decrease in CMO collateral of \$173.4, which was partially offset by a \$170.3 million in increase finance receivables.

Financing Activities - During the first nine months of 2000, net cash provided by financing activities was \$184.6 million. Cash provided by financing activities was primarily the result of proceeds from CMO borrowings of \$452.0 million, which was partially offset by repayment of CMO borrowings and reverse repurchase agreements of \$304.0 million.

Inflation

The Financial Statements and Notes thereto presented herein have been prepared in accordance with GAAP, which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased costs of the Company's operations. Unlike industrial companies, nearly all of the assets and liabilities of the Company's operations are monetary in nature. As a result, interest rates have a greater impact on the Company's operations' performance than do the effects of general levels of inflation. Inflation affects the Company's operations primarily through its effect on interest rates, since interest rates normally increase during periods of high inflation and decrease during periods of increasing interest rates, demand for mortgage loans and a borrower's ability to qualify for mortgage financing in a purchase transaction may be adversely affected. During periods of decreasing interest rates, borrowers may prepay their mortgages, which in turn may adversely affect the Company's yield and subsequently the value of its portfolio of Mortgage Assets.

ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Securitizations/Sales – Hedging Interest Rate Risk. The most significant variable in the determination of gain on sale in a securitization is the spread between the weighted average coupon on the securitized loans and the pass-through interest rate. In the interim period between loan origination or purchase and securitization or sale of such loans, the Company is exposed to interest rate risk. The majority of loans are securitized or sold within 90 days of origination of purchase. However, a portion of the loans are held-for-sale or securitization for as long as 12 months (or longer, in very limited circumstances) prior to securitization or sale. If interest rates rise during the period that the mortgage loans are held, in the case of a securitization, the spread between the weighted average interest rate on the loans to be securitized and the pass-through interest rates to be sold (the latter having increased as a result of market rate movements) would narrow. Upon securitization or sale, this would result in a reduction of the Company's related gain or an increase in the Company's loss on sale.

Interest- and Principal-Only Strips. The Company had interest- and principal-only strips of \$8.2 million and \$35.7 million outstanding at September 30, 2000 and December 31, 1999, respectively. These instruments are carried at market value at September 30, 2000 and December 31, 1999. The Company values these assets based on the present value of future cash flow streams net of expenses using various assumptions.

These assets are subject to risk of accelerated mortgage prepayment or losses in excess of assumptions used in valuation. Ultimate cash flows realized from these assets would be reduced should prepayments or losses exceed assumptions used in the valuation. Conversely, cash flows realized would be greater should prepayments or losses be below expectations.

PART II. OTHER INFORMATION

On September 1, 2000, a complaint captioned *Michael P. and Shellie Gilmor v. Preferred Credit Corporation and Impac Funding Corporation, et. al.* was filed in the United States District Court for the Western District of Missouri, Case #4-00-00795-SOW. The plaintiffs are alleging a class action lawsuit whereby the defendants violated Missouri's Second Loans Act and Merchandising Practices Act by marketing loans and charging certain origination fees or finders' fee or mortgage broker or broker fees or closing fees and costs on second mortgage loans on residential real estate, and committed conversion from the illegal charge of interest or closing costs or fees. The plaintiffs are also alleging a defendant class action. IFC was a purchaser of second mortgage loans originated by Preferred Credit Corporation which the plaintiffs contend are included in this lawsuit. The plaintiffs are seeking damages that include a permanent injunction engioning the defendants, together with their officers, directors, employees, agents, partners or representatives, successors and any and all persons acting in concert from, directly or indirectly, engaging in the wrongful acts described therein, disgorgement or restitution of all improperly collected charges and the imposition of an equitable constructive trust over such amounts for the plaintiffs, the right to rescind the loan transactions and a right to offset any finance charges, closing costs, points or other loan fees paid against the principal amounts due on the loans, actual damages, punitive damages, reasonable attorney's fees, pre- and post-judgment interest and expenses. Damages are unspecified. The Company believes that it has meritorious defenses to such claims and intends to defend these claims vigorously. Nevertheless, litigation is uncertain, and the Company may not prevail in this suit.

ITEM 2: CHANGES IN SECURITIES AND USE OF PROCEEDS

Not applicable.

ITEM 3: DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4: SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On July 25, 2000, the Company held its annual meeting of stockholders. Of 21,400,906 shares eligible to vote, 20,351,915 votes were returned, or 95%, formulating a quorum. At the stockholders meeting, the following matters were submitted to stockholders for vote: Proposal I - Election of Directors, Proposal II - Ratify appointment of Company's independent auditors, KPMG LLP.

The results of voting on these proposals are as follows:

Proposal I - Election of Directors:

Director	For	Against	Elected
Joseph R. Tomkinson	19,937,400	414,515	Yes
William S. Ashmore	19,937,220	414,695	Yes
James Walsh	19,672,287	679,628	Yes
Frank P. Filipps	19,987,387	364,528	Yes
Stephan R. Peers	19,987,487	364,528	Yes

All directors are elected annually at the Company's annual stockholders meeting.

Proposal II - Appointment of independent auditors:

Proposal II was approved with 20,063,858 shares voted for, 215,729 voted against, and 72,328 abstained from voting thereby ratifying the appointment of KPMG LLP as the Company's independent auditors.

ITEM 5: OTHER INFORMATION

Recently enacted REIT legislation:

Beginning January 1, 2001, the Tax Relief Extension Act of 1999 (TREA) provides that a REIT cannot own more than 10% of the voting power or value of the securities of another entity, unless the entity is a taxable REIT subsidiary grandfathered preferred subsidiary, or a qualified REIT subsidiary. In general, the TREA will grandfather any preferred stock subsidiary existing on July 12, 1999, from the above ownership restrictions only if it does not engage in a substantial new line of business, acquires any substantial asset, or issues new securities to the REIT after July 12, 1999. Under the TREA, existing preferred stock subsidiaries may convert to taxable REIT subsidiaries any time before January 1, 2004 for which the election will be treated as a "Type A" reorganization under the relevant provisions of the Internal Revenue Code of 1986. Accordingly, the conversion of a preferred stock subsidiary to a taxable REIT subsidiary should not have a material effect on the Company as long as the above ownership requirements and effective election deadlines have not been violated. Nonetheless, a REIT owning a preferred stock subsidiary which violates the above ownership requirements and force to text REIT subsidiary days following a given calendar quarter, would fail to qualify as a REIT. In doing so, the REIT would be subject to tax at the normal C-corporation tax rates and would not be eligible to elect REIT status for any of its next five taxable years. The Company plans to remain in compliance with the ownership requirements and to meet the effective election deadlines.

ITEM 6: EXHIBITS AND REPORTS ON FORM 8-K

Exhibits:

- 27 Financial Data Schedule.
- (b) Reports on Form 8-K:

None.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

IMPAC MORTGAGE HOLDINGS, INC.

By: /s/ Richard J. Johnson Richard J. Johnson Executive Vice President and Chief Financial Officer

Date: November 13, 2000

1,000

 $\begin{array}{c} 9-\text{MOS} \\ \text{DEC-31-2000} \\ \text{JAN-01-2000} \\ \text{SEP-30-2000} \\ & 18,769 \\ 39,822 \\ 1,703,528 \\ (8,855) \\ 0 \\ 412,107 \\ 0 \\ 0 \\ 12 \\ 214 \\ 179,495 \\ 1,807,591 \\ 106,642 \\ 107,841 \\ 0 \\ 6 \\ 58,503 \\ 17,735 \\ 89,512 \\ (57,909) \\ 0 \\ (57,909) \\ 0 \\ (57,909) \\ 0 \\ (57,909) \\ (2.82) \\ (2.82) \\ (2.82) \end{array}$